



# Annual Report 2025



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# Ciena Leadership

## Executive Officers

### **Gary B. Smith**

President, Chief Executive Officer and Director

### **Marc D. Graff**

Senior Vice President and Chief Financial Officer

### **Joe Cumello**

Senior Vice President and General Manager of Blue Planet

### **Dino DiPerna**

Senior Vice President, Global Research and Development

### **Brodie Gage**

Senior Vice President, Global Products and Supply Chain

### **Sheela Kosaraju**

Senior Vice President and General Counsel, Interim Chief People Officer

### **Scott A. McFeely**

Executive Advisor

### **Jason M. Phipps**

Senior Vice President, Global Customer Engagement

### **David M. Rothenstein**

Senior Vice President, Chief Strategy Officer and Corporate Secretary

### **Rebecca Smith**

Senior Vice President, Global Marketing and Communications

## Directors

### **Lawton W. Fitt**

Independent Chairperson of the Board of Directors (Ciena)  
Chairperson of The Progressive Corporation

### **Hassan M. Ahmed, Ph.D.**

Former Chairman of the Board and Chief Executive Officer  
Affirmed Networks

### **Bruce L. Claflin**

Former Chief Executive Officer  
3Com Corporation

### **Patrick T. Gallagher**

Chairperson  
Harmonic Inc.

### **Devinder Kumar**

Former Executive Vice President, Chief Financial Officer, and Treasurer  
Advanced Micro Devices, Inc.

### **T. Michael Nevens**

Senior Adviser  
Permira

### **Joanne B. Olsen**

Former Executive Vice President  
Global Cloud Services and Support  
Oracle Corporation

### **Mary Puma**

Former President and Chief Executive Officer  
Axcelis Technologies, Inc.

# To Our Shareholders

**Fiscal 2025 was a seminal year for Ciena. We delivered record orders, revenue, and profitability as rapid advances in cloud computing and artificial intelligence (AI) drove unprecedented demand for bandwidth and network infrastructure. Against this backdrop, we remained focused on executing our strategy to deliver industry-leading, high-speed connectivity, expand our addressable market, and position Ciena for sustained, profitable growth.**

## Fiscal 2025 Performance

In fiscal 2025, we achieved record revenue of \$4.8 billion, up 19% year over year, and we delivered adjusted (non-GAAP) EPS of \$2.64, a 45% increase from fiscal 2024. Orders reached a record \$7.8 billion, and we ended the year with a \$5 billion backlog, providing strong visibility as we enter fiscal 2026.

These results reflect disciplined execution, deep collaboration with our customers, and the strength of our differentiated technology portfolio. They also underscore the critical and growing role the network plays in enabling today's AI-driven economy.

## The Network as the Foundation for AI

The rise of AI has fundamentally changed how networks are designed, deployed, and valued. Service providers, cloud providers, and an expanding group of neoscalers are adapting their strategies to address massive increases in bandwidth, power efficiency, and operational scale.

As AI training and inferencing expand, market requirements are increasingly aligning with Ciena's innovations, shaped by our unique insights and the



**Gary B. Smith**, President and Chief Executive Officer

co-creation initiatives we are advancing. The network has become as essential as compute and power infrastructure, and it is central to the monetization and operationalization of AI.

## Momentum with Service Providers and Cloud Providers

Service provider demand continued to steadily recover in fiscal 2025 as these customers resumed investment in transport infrastructure after several years of inventory digestion and prioritization of other network domains such as 5G.

AI-driven enterprise cloud demand and hyperscaler infrastructure needs are accelerating investment in

the form of managed optical fiber networks (MOFN). In fiscal 2025, we won more than 30 MOFN projects, globally supporting major hyperscalers, reinforcing our leadership in large-scale, dedicated optical infrastructure.

At the same time, we remain a strategic technology partner to cloud providers aggressively investing in AI infrastructure. These customers are deploying geographically distributed GPU clusters—often referred to as “scale-across” architectures—to access power and capacity required for AI training. In fiscal 2025, we drove revenue from initial and expanded wins with a leading cloud provider for this application, and two additional hyperscalers selected Ciena’s optical solutions to link regional data centers and build AI backbones.

As a result, strong annual revenue growth was achieved across multiple areas including:

- Direct cloud provider revenue increased more than 50%

- Our optical networking business grew 23%
- Reconfigurable Line System (RLS) revenue increased 79%
- ZR and ZR+ pluggable revenue more than doubled to nearly \$170 million

### Expanding Opportunities In and Around the Data Center

We continue working to leverage our optical leadership into adjacent spaces that meet the needs of customers and expand our market opportunities. In fiscal 2025, this unlocked new opportunities in and around the data center.

In addition to the scale-across architecture described above, a second pillar of our in-and-around-the-data center strategy is data center out-of-band management (DCOM).

Co-created with Meta, our DCOM solution harnesses XGS-PON and routing and switching technologies to streamline large-scale data center deployment and

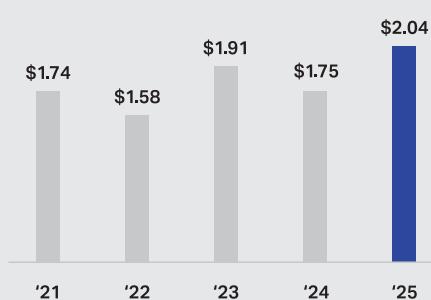
#### Revenue

(in billions)



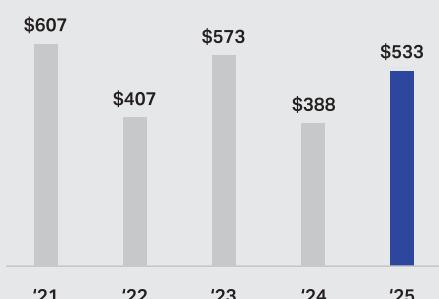
#### Adjusted Gross Profit<sup>1</sup>

(in billions)

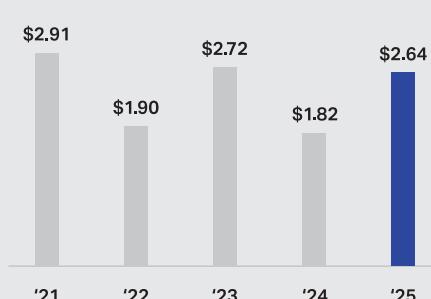


#### Adjusted Operating Profit<sup>1</sup>

(in millions)



#### Adjusted EPS<sup>1</sup>



<sup>1</sup> Reconciliations of these non-GAAP measures to our GAAP results are included in the press releases for the relative periods.

operations, delivering meaningful power and space efficiencies. This solution is expanding with Meta as additional data centers come online, and we are engaged in advanced discussions with other cloud providers. DCOM contributed to 8% year-over-year growth in our routing and switching business.

A third strategic pillar is our interconnects portfolio, which includes pluggables and optical components. These technologies extend our reach into additional AI connectivity use cases, including scale-up within racks and scale-out between racks inside the data center.

Our interconnects portfolio spans:

- WaveLogic™ 400G and 800G pluggables, which saw strong adoption in fiscal 2025
- Advanced coherent DSP, SerDes, and electro-optic components designed for disaggregated consumption models
- New electrical and optical interconnect technologies from our Nubis Communications acquisition, completed in the fourth quarter of fiscal 2025

The Nubis team and technology significantly enhance our ability to address emerging data center architectures, and we are on track to deliver the first Nubis-enabled products in fiscal 2026.

### **Additional 2025 Highlights**

- Coherent routing reached more than 170 customers, demonstrating strong adoption of converged IP/Optical architectures
- Blue Planet delivered a record \$115 million in revenue and achieved profitability for the year
- Global Services revenue grew 14% year over year, driven by customers' need to rapidly deploy infrastructure to support AI-related growth

### **Discipline and Financial Leadership**

In August 2025, we welcomed Marc Graff as our new Senior Vice President and Chief Financial Officer following the retirement of Jim Moylan, who served Ciena with distinction for 17 years. Marc brings deep financial and industry expertise, particularly in data center-related technologies.

Marc has established three clear priorities:

- Structurally improving gross margin performance
- Executing world-class working capital management
- Maintaining disciplined capital allocation

We have already made meaningful progress against these priorities and remain focused on driving incremental shareholder value.

### **Honoring Our Commitments**

Throughout 2025, we continued to invest in our people, our communities, and our environment. We advanced toward our science-based greenhouse gas emissions targets, supported in part by the power and space efficiencies of our WaveLogic 6 coherent technology.

Our global team volunteered more than 37,000 hours and donated \$5.8 million through our Ciena Cares and Digital Inclusion programs, reflecting our belief that innovation and positive societal impact go hand in hand.

### **Looking Ahead**

Market dynamics continue to work in Ciena's favor. We are executing well, expanding our role across the AI ecosystem, and reinforcing our position as the global leader in high-speed connectivity. We are confident in our ability to sustain this momentum and deliver long-term value.

Fiscal 2025 was an extraordinary year, made possible by the dedication and talent of our global team. I am deeply grateful for their commitment during this transformative period. I also thank our shareholders for your continued trust and support.



**Gary B. Smith**

President and Chief Executive Officer

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended November 1, 2025

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
 Commission file number 001-36250



**Ciena Corporation**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**23-2725311**

(I.R.S. Employer Identification No.)

**7035 Ridge Road, Hanover, MD**  
 (Address of principal executive offices)

**21076**

(Zip Code)

Registrant's telephone number, including area code: (410) 694-5700

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	CIEN	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
 Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes  No

The aggregate market value of the registrant's Common Stock held by non-affiliates of the registrant as of May 3, 2025, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$10.3 billion based on the closing price of the Common Stock on the New York Stock Exchange on that date.

The number of shares of the registrant's Common Stock outstanding as of December 5, 2025 was 140,854,735.

**DOCUMENTS INCORPORATED BY REFERENCE**

Part III of this annual report on Form 10-K (the "annual report") incorporates by reference certain portions of the registrant's definitive proxy statement for its 2026 Annual Meeting of Stockholders, which is expected to be filed with the Commission not later than 120 days after the end of the fiscal year covered by this annual report.

**CIENA CORPORATION**  
**ANNUAL REPORT ON FORM 10-K**  
**FOR FISCAL YEAR ENDED NOVEMBER 2, 2025**

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## PART I

### **Cautionary Note Regarding Forward-Looking Statements**

*This annual report contains statements that discuss future events or expectations, projections of results of operations or financial condition, changes in the markets for our products and services, trends in our business, business prospects and strategies, and other “forward-looking” information. In some cases, you can identify “forward-looking statements” by words like “may,” “will,” “would,” “can,” “should,” “could,” “expects,” “future,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “intends,” “potential,” “projects,” “targets,” or “continue” or the negative of those words and other comparable words. These statements may relate to, among other things: our competitive landscape; market conditions and growth opportunities; factors impacting our industry and markets, including macroeconomic conditions and global supply chain constraints; factors impacting the businesses of network operators, their network architectures and their adoption of next-generation network infrastructures; our strategy, including our research and development, supply chain and go-to-market initiatives and our efforts to increase the reach of our business into new or growing product, customer and geographic markets; our order volumes, backlog and seasonality in our business; expectations for our financial results, revenue, gross margin, operating expense and key operating measures in future periods; the adequacy of our sources of liquidity to satisfy our working capital needs, capital expenditures and other liquidity requirements; cybersecurity events; business initiatives including information technology (“IT”) and responsible business initiatives; the impact of changes in tax law and our effective tax rates; and market risks associated with financial instruments and foreign currency exchange rates. These statements are subject to known and unknown risks, uncertainties and other factors, and actual events or results may differ materially from any future results, activity, performance, or achievements expressed or implied by these forward-looking statements, including due to factors such as those set forth below in “Risk Factors Summary.”*

*For a discussion of additional important factors that could cause actual results to vary materially from those anticipated in the forward-looking statements, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Risk Factors” in this annual report. We operate in a very competitive and dynamic environment and new risks and uncertainties emerge, are identified or become apparent from time to time, and therefore may not be identified in this annual report. We cannot predict all risks and uncertainties that could have an impact on the forward-looking statements contained in this annual report. You should be aware that the forward-looking statements contained in this annual report are based on our current views and assumptions. We undertake no obligation to revise or update any forward-looking statements made in this annual report to reflect events or circumstances after the date hereof or to reflect new information or the occurrence of unanticipated events, except as required by law. The forward-looking statements in this annual report are intended to be subject to protection afforded by the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Unless the context requires otherwise, references in this annual report to “Ciena,” the “Company,” “we,” “us,” and “our” refer to Ciena Corporation.*

### **Item 1. Business**

#### **Overview**

We are a network technology company, providing hardware, software, and services to a wide range of network operators and enabling enhanced network capacity, service delivery, and automation. Our solutions support network traffic across a wide range of applications, including cloud, voice, video, data, and artificial intelligence (“AI”). Our network solutions are used globally by cloud providers, service providers, and other network operators across multiple industry verticals.

Our Networking Platforms, including our Optical Networking portfolio and Routing and Switching portfolio, are solutions applied from the network core to end user access points and allow network operators to scale capacity, increase transmission speeds, allocate traffic efficiently, and adapt dynamically to changing end-

user service demands. Complementing our Networking Platforms, we offer Platform Software, which delivers multi-layer domain control and operations for network operators, and Blue Planet® Automation Software, which enables service lifecycle management automation with productized operational support systems (“OSS”) across domains and vendors. In addition to our hardware and software, we offer a broad range of complementary services that help our customers build, operate, and transform their networks and associated operational environments.

## **Industry and Market**

### *Customers*

We sell our product and service solutions through direct and indirect sales channels to the following customer and market segments:

- *Cloud Providers.* Our cloud provider customers – also referred to in our markets as web-scale, hyper-scale or neo-scale providers – include internet content providers and providers of internet services and infrastructure, including data centers, cloud compute, Software as a Service (“SaaS”), storage, AI, and web hosting services. In addition to their direct purchases, these customers have also been significant purchasers of capacity on service provider submarine and wireline networks globally, and have heavily influenced networking solution demand and technology and architecture adopted by service providers.
- *Service Providers.* Our communications service provider (“service provider”) customers include regional, metro, national and international wireline and wireless carriers, submarine network operators, and access network providers. In recent years, service providers have offered managed optical fiber networks (MOFN) arrangements to cloud providers who, driven by the need to add capacity quickly and to address restrictions in some jurisdictions on fiber ownership, lease or otherwise acquire dedicated, high-performance connectivity without needing to manage the physical infrastructure themselves.
- *Other Customers.* Our customers also include cable and multiservice operators (MSOs), governments, research and education network operators, and enterprises.

### Market Dynamics

#### *Demand for Increased Capacity*

The markets into which we sell are dynamic and characterized by a high rate of change. Networks continue to experience strong demand for increased bandwidth due to traffic growth, primarily driven by the impact of AI on networks.

*Impact of AI on Networks.* Unprecedented AI workloads are driving substantial changes in how compute and networking infrastructure are designed and operated, and creating greater demands for high-speed connectivity. Training large-scale AI and foundation models requires massive, coupled GPU clusters that require immense bandwidth, low latency, and power efficiency. These growing demands are influencing data center locations and contributing to greater geographic distribution of training workloads. At the same time, the need to monetize AI infrastructure investment and deploy models at scale is making inferencing a primary driver of low-latency, high-capacity networking investment across regions and edge locations, closer to end users. Collectively, these trends are accelerating demand for high bandwidth, low-latency and energy-efficient network solutions in and around data centers and across the wide area network.

Other services, technologies, and customer needs driving demand for increased bandwidth include:

- *Network Densification.* In recent years there has been a shift in bandwidth demands, traffic patterns, and computing functions to the edge of networks. Wireline service providers are responding to similar

service and end customer demands by extending fiber to the home and deeper into access networks. With a higher percentage of data flows concentrating closer to the network edge, more capacity and higher bandwidth to home and enterprise locations are required.

- *Cloud-Based Services.* Enterprises and consumers continue to replace locally-housed computing and storage by adopting a broad array of innovative cloud-based models – including Platform as a Service (PaaS), SaaS and Infrastructure as a Service (IaaS) – and an expanding range of cloud-based services that host key applications, store data, enable the viewing and downloading of content, and utilize on-demand computing resources. In addition, content is increasingly moving to the network edge, creating capacity and traffic demands closer to the user.
- *Mobile Traffic.* Traffic from mobile web applications, including video, internet, and data services, has expanded with the continued proliferation of smartphones and other wireless devices. Because much of wireless traffic ultimately travels across a wireline network to reach its destination, growth in mobile communications continues to place higher demands upon wireline networks, including the backhaul and fronthaul portions of networks emanating from cell sites.
- *High Definition Video Streaming and Over-the-Top (“OTT”) Services.* OTT content refers to video, multimedia and other applications provided directly from the content source to the viewer or end user across a third-party network. Traffic from streaming and OTT services, including high definition and ultra-high definition video, has expanded with the increased availability of, and end-user demand for, video content accessible through a variety of devices and media.

We believe that these and other emerging technologies, services, and applications, and their associated performance requirements, will further increase network traffic and place additional service challenges on network infrastructures. We also believe that, in turn, network operators will be required to invest in their metro, access, and aggregation networks, as well as their core networks.

#### *Approaches to Design and Procurement of Network Infrastructure*

For the past several years, certain network operators have been pursuing a diverse range of approaches, or “consumption models,” in their design and procurement of network infrastructure solutions. In addition to purchasing fully integrated network solutions that include hardware, software and services from the same vendor, new consumption models have emerged that have separated or disaggregated hardware from software. Disaggregated hardware architectures have emerged whereby a network operator may use a line system from one vendor and modem technology from a different vendor. Similarly, with small form factor pluggable modems technology, a network operator can purchase the switch or routing platform from one vendor and modem technology from a different vendor. Certain network operators are seeking to procure underlying technologies within network solutions to allow them to work with other design and manufacturing partners.

The consumption models that ultimately emerge will depend heavily on the circumstances and strategies of certain network operators. We expect that customer consideration of a variety of consumption models will require network operators and vendors to broaden their offerings and commercial models. We believe this dynamic will ultimately place a premium on a vendor’s ability to provide a range of network solutions and underlying technologies.

#### *Demand for Network Transformation*

In the face of increasing demands on their networks, service providers globally are engaging in large network transformation efforts that aim to simplify and reduce operational costs and create agile, software-driven platforms from which to develop new revenue-generating services. As part of these efforts, service providers are reimagining legacy processes, automation, and AI in their network infrastructure to enhance customer loyalty, reduce operational complexity and costs, and introduce greater agility.

We believe that adoption of these network transformation strategies and the related evolution of core, metro, aggregation and access network infrastructures, will require network operators and their network solutions vendors to increasingly utilize software-enabled automation and AI.

## Strategy

Our strategy is to build on and expand our global leadership in optical networking to drive sustainable, profitable growth while expanding our reach into complementary, high-growth markets and applications. We are focused on helping customers transform their networks to enable enhanced network capacity, service delivery, and automation and to meet accelerating demand for bandwidth and digital services. This strategy leverages our optical leadership, routing and switching capabilities, automation software, and services.

We work to execute this strategy across five core pillars:

*Expand Leadership in Optical Networking Systems.* At the heart of our business is our industry-leading portfolio of optical transport and switching systems, powered by our proprietary WaveLogic™ coherent modem technology and supported by our advanced photonic line systems. These systems deliver network performance, scalability, energy efficiency, and operational simplicity across long-haul, submarine, metro, and regional networks and data center interconnect. This includes products supported by our WaveLogic Extreme technology, which delivers optimized performance, and our next-generation photonic line systems, which enable flexible architectures for both new and expanded network deployments. Through innovations in line system architectures, space and power optimization, and software-driven control, our optical platforms allow customers to meet increased growth in high-capacity services efficiently and sustainably.

*Scale Market Presence with Interconnect Modules.* A key element of our growth strategy is to expand our market relevance inside and around the data center. Accordingly, we are increasingly prioritizing technology development that addresses the interconnection of data centers (“DCI”) and data center campuses, as well as scale up, scale out, and scale across solutions that address intra-rack, inter-rack and inter-data center connectivity. This includes products supported by our WaveLogic Nano technology, which supports ultra-high speed connections for AI infrastructure and delivers compact coherent connectivity for metro, regional, and DCI environments. We also offer specialized electrical and optical interconnect pluggables and other components, including new technology solutions from our acquisition of Nubis Communications, Inc. (“Nubis”) during the fourth quarter of fiscal 2025.

*Grow Addressable Market in Next-Generation Metro and Edge Networking.* We are extending our solutions into metro and edge architectures by integrating Internet Protocol (“IP”) routing with coherent optical technologies. These solutions enable operators to achieve improved network effectiveness, including with respect to power and space, and reduce the total cost of ownership. And, in addition to using our passive optical networking (“PON”) technologies for enterprise and residential broadband applications, we have expanded their use into data center-related applications, including out-of-band data center management (“DCOM”), a low-latency independent management plane used to remotely manage and troubleshoot data center infrastructure that provides operational, power and space benefits to data center operators.

*Drive Software-Led Transformation.* We are committed to meeting network operators’ needs for increasing automation, programmability, and intelligence across networks, including through our primary off-box software platforms. Our Navigator NCS software, Adaptive IP capabilities embedded in our platforms, and Blue Planet® software enable network operators to automate lifecycle management, orchestrate across multi-vendor environments, and evolve toward service-ready networks. We also seek to increase the overall proportion of our revenue derived from software by aligning opportunities and facilitating collaboration across our sales teams.

*Deliver Innovative Global Services.* We are working to expand our services portfolio, which supports customers with network planning and design, multivendor migration, deployment, and optimization. By engaging

closely with customers, we seek to deliver advanced, tailored services designed to modernize and transform their networks, to maximize the value of their investments, and to accelerate time-to-market for new capabilities. At the same time, we are investing in our services capabilities, with greater tools for automation, adoption of AI, and delivery capabilities.

Through our efforts to advance leadership in coherent optical networking, scale our interconnect products into new markets, integrate IP-optical architectures for metro and edge, drive network automation through software, and deliver high-value lifecycle services, we believe we are well positioned to support our customers' most critical network needs.

## Products and Services

Our portfolio of products and services includes the solutions described below within our Networking Platforms, Platform Software and Services, Blue Planet Automation Software and Services, and Global Services operating segments.

### *Networking Platforms*

Our Networking Platforms segment consists of our Optical Networking and Routing and Switching portfolios.

*Optical Networking.* Our Optical Networking portfolio includes a range of products that use our WaveLogic coherent optical technology, intelligent photonics solutions and other key components, including lasers, modulators, optical amplifiers, and wavelength multiplexers for efficient signal transmission and management. These products are often combined and sold as solutions that address network applications including cloud and AI networking, datacenter interconnect, long haul, metro, submarine connectivity, and MOFN. Key products within this portfolio include:

- *6500 Packet-Optical Platform.* A multi-layer transport solution that adds capacity to core, regional, metro and submarine networks and enables efficient data transport at high transmission speeds. This platform provides coherent wavelength capacities, along with a flexible photonic layer and multi-layer control plane capabilities.
- *Waveserver® system.* Compact, modular interconnect platforms that allow network operators to scale bandwidth and support high-bandwidth interconnect applications, including encrypted data transfer between data centers. Waveserver is designed to address disaggregated transponder, data center, and general space-constrained applications, using a small footprint and low power design.
- *6500 Reconfigurable Line System (“RLS”).* A disaggregated intelligent photonic optical line system that is modular and programmable, and is designed to simplify and automate the deployment and operation of flexible, high-capacity networks. It enables dynamic wavelength routing, amplification, and monitoring for modern adaptive network architectures.
- *Coherent Pluggable Transceivers.* Footprint-optimized transceivers that utilize our WaveLogic technology, to address next-generation access, metro, regional and data center interconnect network applications, for use within our systems and third-party equipment.

Our Optical Networking portfolio will also include interconnect products acquired through our acquisition of Nubis, which occurred during the fourth quarter of fiscal 2025.

*Routing and Switching.* Our Routing and Switching portfolio includes a range of products, enabled by our next-generation service-aware IP operating system, that allow customers to route, aggregate, and switch IP-based traffic to support applications that include IP services. These products are often combined and sold as solutions that address network applications including next-generation metro, access and aggregation, or “edge” networks,

Ethernet business services, cell site routing, fiber-based access networks, and residential broadband access. We also use these products to create our DCOM solution. Key products within this portfolio include:

- *3000 family of Service Delivery Platforms and 5000 family of Service Aggregation Platforms.* These platforms support network access and aggregation, respectively, and support IP and Ethernet business services, wireless fronthaul, backhaul, and midhaul applications, and residential broadband applications.
- *8100 Coherent Routing platforms.* These platforms combine high-capacity multi-terabit IP routing and switching with high-capacity coherent optical transport for next-generation metro and edge applications.
- *Virtualization Software.* Includes a cloud-grade router and software for enterprise and cloud networks that enable hardware-like routing performance for enterprises across multi-cloud and virtualized edge networks.

#### *Platform Software and Services*

Our software offerings also include our Platform Software, which provide domain control management, analytics, data and planning tools and applications to assist customers in managing their networks, including by creating more efficient operations and more proactive visibility into their networks. Key offerings within this segment include:

- *Navigator NCS.* This software solution provides intelligent, multi-layer network control of our routing, switching and optical solutions, enabling simplification, acceleration, and automation of multi-layer network operations. The software is modular and can include a domain controller as well as control and analytics applications.
- *Platform Software Services.* To complement our Platform Software portfolio, we offer a range of related services that include software subscription services, consulting, network migration and integration, installation and upgrade support services, and technical support relating to our Platform Software offerings.

#### *Blue Planet Automation Software and Services*

Our Blue Planet Automation Software is a comprehensive, cloud native, standards-based software portfolio that enables our service provider customers to accelerate their digital transformation. We believe digital transformation is critical for service providers to reduce the cost and complexity of their OSS, to reduce customizations, and to help them monetize their networks by automating service delivery across multiple vendors and domains. Key offerings within this segment include:

- *Blue Planet Automation Software.* This software includes a suite of solutions for inventory management, multi-domain service orchestration, multi-cloud orchestration, route optimization and analysis, and unified assurance and analytics. The portfolio allows operators to fulfill services rapidly and to meet end-customer quality-of-experience expectations through an entire services lifecycle approach. It also advances network operators towards their vision of self-healing and self-optimizing networks through closed loop automation.
- *Blue Planet Services.* To complement our software portfolio, we offer a range of related services that include professional services, consulting and design, and technical support relating to our Blue Planet software offerings.

#### *Global Services*

We offer a broad suite of services that help our customers to build, operate, and improve their networks. We believe that our services offerings, and our close collaboration with our customers, provide us with insight into

the network and business challenges they face, allowing us to provide services to meet their desired business outcomes. We continue to broaden our advanced services capabilities with offerings including systems integration, multi-vendor migration, and transformation.

Key offerings within this segment include:

- *Advisory and Enablement.* Consulting services to enhance network performance, and design or migrate to next-generation infrastructures.
- *Implementation.* Installation and deployment services intended to ensure proper implementation of networks, including systems integration to integrate third-party solutions.
- *Maintenance, Support and Learning.* Maintenance and support services that provide end-to-end support for network hardware and software, and managed services to coordinate network infrastructure operations.

## **Product Development**

To remain competitive, we continually invest in our solutions offerings to address new market opportunities, add new features and functionality, and ensure alignment with market demand. Through our development efforts, we seek to develop products that support network operators as they pursue new business models and optimize their network performance and economics, and address a range of consumption models for networking solutions. We also seek to advance our shared desire to manage power consumption and minimize the environmental impact of these network assets. Our current development efforts are focused on:

- *Optical technology:*
  - *Coherent optical technology:* material systems, advanced digital signal processing techniques and other high speed design architectures to improve capacity, reach, spectral efficiency, and power in both the electronic and electro-optic domains, including through further advancement of our WaveLogic technology;
  - *Short reach interconnect solutions and components:* high-capacity connectivity components to enable data center operators to reduce power and space and to address increasing AI workloads;
- *Photonic line systems:* design techniques and integration to achieve space and power reductions, and advanced software configuration and management of ultra-high scale transcontinental photonic networks, including through line system advances to address multi-rail applications and enable greater densification of existing fiber and optical amplifier infrastructures;
- *IP routing software:* next-generation IP routing protocols optimized for converged IP-optical networking and focused on edge aggregation through the core of the network; and
- *Next-generation software:* software and AI powered advanced applications that are secure and allow customers to optimize the planning, configuring and management of their networks.

Our research and development efforts are also geared toward portfolio optimization and engineering changes intended to drive product and manufacturing cost reductions. We regularly review our existing solutions offerings and prospective development of new features, components, or products to determine their fit within our portfolio and broader corporate strategy. We also assess the market demand, technology evolution, prospective return on investment, and growth opportunities, and the costs and resources necessary to develop and support these products.

## **Patents, Trademarks and Other Intellectual Property Rights**

The success of our business and technology leadership depends significantly on our proprietary and internally developed technology. We rely upon the intellectual property protections afforded by patents,

copyrights, trademarks, and trade secret laws to establish, maintain, and enforce rights in our proprietary technologies and product branding. We regularly file applications for patents, and we have a significant number of patents in the United States and other countries in which we do business. As of December 2, 2025, we had approximately 2,400 issued patents and 800 pending patent applications worldwide.

Our operating system software, Platform Software, Blue Planet Automation Software, and other solutions also incorporate software and components under licenses from third parties, including software subject to various open source software licenses.

## **Global Customer Engagement**

Our Global Customer Engagement (“GCE”) organization includes direct and indirect sales, system engineering, and services. Commencing in fiscal 2026, GCE will be organized around the following customers and geographies: (i) global cloud and content networking customers; (ii) the United States, Canada, the Caribbean and Latin America (“Americas”); (iii) Europe, Middle East and Africa (“EMEA”); and (iv) Asia Pacific, Japan and India (“APAC”). Within each area, we maintain specific teams or personnel that focus on a particular region, country, customer, or market vertical. These teams are focused on maintaining a high-touch, consultative relationship with our customers.

We also maintain a global partner program that includes distributors, resellers, systems integrators, service providers, OEMs, original design manufacturers, and other third-party distributors who market and sell our products and services. We utilize these third-party channel partners to market and sell our solutions into specific geographies, applications, or customer verticals. We believe there are opportunities to leverage these relationships to expand our addressable market, while at the same time reducing the financial and operational risk of entering additional markets.

To support our global customer engagement efforts, we invest in marketing activities to generate demand for our products and services. Our marketing strategy is highly focused on building our brand to create customer preference for Ciena and engaging in thought leadership programs to illustrate how our innovations solve customer business problems. Our marketing team enables and supports our sales efforts through a variety of activities, including direct customer interaction, account-based marketing campaigns, portfolio marketing, industry events, and media relations.

## **Operations and Supply Chain Management**

Our product manufacturing strategy is designed to support capabilities closer to our product engineering teams during product introduction and manufacturing in lower labor cost regions for volume. We rely upon third-party contract manufacturers, including those with facilities in Canada, Mexico, Thailand, Vietnam and the United States, to perform design and prototype development, and to manufacture, support, and ship our products. Our supply chain personnel manage the relationships with these third-party manufacturers and our global supply chain, addressing manufacturing, product testing and quality, fulfillment, distribution, and logistics relating to the support of our customers.

Our sourcing strategy focuses on control over supplier selection and commercial terms for significant inputs into our products. Our manufacturers and component distribution partners procure components necessary for assembly and manufacture of our products based on our specifications. We work closely with these partners and our suppliers to manage forecasts, material, quality, cost and delivery times, and inventory levels.

We currently use partners to fulfill and deliver our products to customers. We believe that our sourcing, manufacturing, and distribution strategies allow us to conserve capital, lower costs of product sales, adjust quickly to changes in market demand, and operate without dedicating significant resources to manufacturing-related plant and equipment.

We regularly assess and monitor our supply chain and seek to adopt strategies to reduce cost, mitigate risk, and enhance resilience. These measures include digital transformation, sourcing strategies, inventory management initiatives, multi-geography operational capabilities, and ongoing direct relationships with key suppliers to ensure transparency and alignment with our goals. We actively work with our third-party vendors and business partners to promote socially responsible business practices within our global supply chain.

## **Competitive Environment**

Competition among networking solution vendors remains intense on a global basis. The market in which we compete is characterized by rapidly advancing technology, frequent introduction of new solutions, and aggressive selling efforts, including using significant pricing pressure to displace incumbent vendors and capture market share. Competition for sales of networking solutions is dominated by a small number of very large, multi-national companies. Our competitors include Nokia, Huawei, Cisco, Hewlett Packard Enterprise, and ZTE. As compared to us, many of these competitors have substantially greater financial, operational and marketing resources, and broader product offerings.

We also compete with several smaller but established companies that offer one or more products that compete directly or indirectly with our offerings or whose products address specific geographic, technology or customer segments. In addition, as we advance our interconnects and market expansion strategy to address needs inside and around the data center, we will begin to compete with additional competitors, including Marvell Technology Group, Credo Technology Group, and Broadcom. Competitors for our Blue Planet Automation Software include Cisco, Nokia, Amdocs, ServiceNow, Netcracker, and Ericsson.

Across our markets and segments, the principal competitive factors include price, functionality, incumbency, relationships, time-to-market, delivery schedule, technology roadmap, support capabilities, product security capabilities, company stability, and overall lifecycle operating costs.

We expect competition in our industry to continue to broaden and intensify as network operators pursue a diverse range of network strategies and consumption models. As these changes occur, we expect that our business will overlap more directly with additional networking solution suppliers, including IP router vendors, data center switch and connectivity providers, and other suppliers or integrators of networking technology traditionally geared toward different network applications, layers, or functions. We also expect to compete with component vendors, including those in our supply chain, who develop pluggable modem technology or other enabling network technologies or components, particularly where a customer's network strategy seeks to emphasize deployment of such product offerings or the adoption of a disaggregated approach to the procurement of hardware and software.

## **People and Culture**

We believe that our industry and innovation leadership is driven by people. Our technology solutions are developed, marketed, sold, and supported by our global workforce of 9,080 employees as of November 1, 2025, approximately 98% of whom were full-time employees. We have a broad base of talent in 39 countries, with approximately 56% in the Americas, 36% in APAC, and 8% in EMEA, the majority of whom are in engineering, operations, or sales roles.

Competition for qualified personnel in the technology space is intense, and our success depends in large part on our ability to recruit, develop and retain a productive and engaged workforce capable of executing on our business plans. Our executive leadership regularly shares information on our people strategy and our Board of Directors oversees and regularly reviews its design and execution. This strategy includes investing heavily in our people and culture including:

- *Offering Competitive Compensation and Benefits.* We strive to ensure that our employees receive competitive, fair, and transparent compensation and benefits offerings. To align performance and

stockholder interest, we base our annual incentive compensation on both business and individual performance goals, and we provide meaningful equity awards and maintain an employee stock purchase plan. We also offer rewards and recognition programs to our employees, including peer and management-initiated awards and patent incentives.

- *Creating Opportunities for Growth and Development.* We offer various opportunities for employee growth and development, including early in career and new graduate programs, management and leadership development programs, coaching and mentoring programs, and support for continuing education through tuition reimbursement. We also operate a leadership succession planning process that aims to develop and retain key talent and ensure business continuity for key roles.
- *Promoting a Culture of Belonging and Community Involvement.* We believe belonging contributes to business success and promotes an inclusive workplace through recruiting outreach, internal networking and resource groups, inclusivity networks, and mentoring programs. We also promote community outreach and support through corporate giving, charitable matching, and employee volunteerism.
- *Supporting Employee Wellbeing and Engagement.* We provide wellbeing programs that focus on physical, mental, emotional, financial, and social wellbeing of our employees, including retirement readiness. Our global wellbeing program also includes a long-standing practice of flexible working arrangements and flexible paid time off in many of our geographies, which allows us to broaden our potential talent pool for employees.

We regularly seek input from employees, our fiscal 2025 employee engagement survey had a participation rate of approximately 86%, and our surveys have consistently resulted in an engagement score that exceeded industry benchmarks. Additionally, we conduct an annual pay equity assessment to ensure that we are paying individuals performing similar work equitably.

## **Compliance**

We believe that good corporate governance and maintaining the highest ethical standards are essential to our long-term success, and we are dedicated to instilling in our employees this commitment to integrity and business ethics. We maintain a Code of Business Conduct and Ethics that sets standards of conduct for Ciena's directors, officers, and employees. All employees are required to complete training on our Code of Business Conduct and Ethics, and we conduct recurring employee affirmations and periodic training. In addition, we maintain a Corporate Compliance Committee that promotes integrity and compliance leadership throughout Ciena, and a dedicated Compliance and Ethics function. We also maintain several easily accessible internal and external methods by which our employees, business partners, and investors can report concerns relating to the ethical operation of our business, including anonymously where permitted. We regularly conduct surveys of all employees on our compliance program and culture of integrity in order to assess and strengthen our culture and practices.

## **Governmental Regulations**

### ***Environmental Matters***

Environmental regulation has increased across various jurisdictions, and we expect that our operations may be subject to additional environmental compliance requirements. To date, our compliance actions and costs relating to environmental regulations have not resulted in a material cost or effect on our capital expenditures, earnings, or competitive position. Our business and operations are currently subject to environmental laws in various jurisdictions around the world, including the Waste Electrical and Electronic Equipment ("WEEE") and Restriction of the Use of Certain Hazardous Substances in Electrical and Electronic Equipment ("RoHS") regulations adopted by the EU. We are also subject to disclosure and related requirements that apply to the presence of "conflict minerals" in our products or supply chain. We seek to operate our business in compliance with applicable laws relating to the materials and content of our products and product takeback and recycling, and have programs, policies, and customer offerings that help us to address these laws.

### **Other Regulations**

As a company with global operations, we are subject to complex foreign and U.S. laws and regulations, including trade regulations, tariffs, import and export regulations, anti-bribery and corruption laws, antitrust or competition laws, data privacy laws and regulations, such as the European Union (“EU”) General Data Protection Regulation (the “GDPR”), cybersecurity and product security laws and regulations, and environmental regulations, among others. We have policies and procedures in place to promote compliance with these laws and regulations. To date, our compliance actions and costs relating to these laws, rules and regulations have not resulted in a material cost or effect on our capital expenditures, earnings, or competitive position.

### **Access to SEC Reports**

Our website address is [www.ciena.com](http://www.ciena.com). We make our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports available free of charge in the “Investors” section of our website as soon as reasonably practicable after we file these reports with the Securities and Exchange Commission (the “SEC”). We routinely post these reports, recent news and announcements, financial results, and other important information about our business on our website at [www.ciena.com](http://www.ciena.com). Information contained on our website is not a part of this annual report.

### **Information About Our Executive Officers**

The table below sets forth certain information concerning our executive officers serving as of the filing of this annual report:

Name	Age	Position
Gary B. Smith	65	President and Chief Executive Officer
Joe Cumello	54	Senior Vice President and General Manager of Blue Planet
Dino DiPerna	64	Senior Vice President, Global Research & Development
Brodie Gage	50	Senior Vice President, Global Products & Supply Chain
Marc D. Graff	57	Senior Vice President and Chief Financial Officer
Sheela Kosaraju	53	Senior Vice President and General Counsel, and acting Chief People Officer
Jason M. Phipps	53	Senior Vice President, Global Customer Engagement
David M. Rothenstein	57	Senior Vice President, Chief Strategy Officer and Secretary

**Gary B. Smith** joined Ciena in 1997 and has served as President and Chief Executive Officer since May 2001. Mr. Smith has served on Ciena’s Board of Directors since October 2000. Prior to his current role, his positions with Ciena included Chief Operating Officer and Senior Vice President, Worldwide Sales. Mr. Smith previously served as Vice President of Sales and Marketing for INTELSAT and Cray Communications, Inc. Mr. Smith currently serves on the Board of Directors at Planet Labs PBC, a provider of global, daily satellite imagery and geospatial solutions. Mr. Smith previously served on the boards of directors of CommVault Systems, Inc. and Avaya Inc. Mr. Smith serves on the Wake Forest University Entrepreneurship Advisory Council, and participates in initiatives with the Center for Corporate Innovation.

**Joe Cumello** has served as Senior Vice President and General Manager of Blue Planet, a division of Ciena, since January 2023. Mr. Cumello is responsible for managing Ciena’s Blue Planet Automation Software and Services portfolio. From November 2020 to January 2023, Mr. Cumello served as Ciena’s Senior Vice President, Global Marketing & Communications, from February 2017 to November 2020 served as Vice President, Global Marketing and Partners, and from August 2015 to February 2017 served as Vice President, Portfolio Marketing. Mr. Cumello initially joined Ciena in 2004 through our acquisition of Internet Photonics. Following that, he held executive roles at Sidera Networks and SafeNet. He then joined Cyan, Inc. in 2013, where he served as Chief Marketing Officer, before rejoining Ciena in 2015 through our acquisition of Cyan, Inc.

**Dino DiPerna** joined Ciena in 2010 through our acquisition of Nortel's optical business and has served as Senior Vice President of Global Research and Development since October 2023, in which capacity he is responsible for directing the development of Ciena's portfolio of Optical Networking, Network Control and Planning, and Routing and Switching products and solutions. From August 2013 to October 2023, Mr. DiPerna served as Ciena's Vice President, Converged Packet Optical Research & Development, and from March 2010 to July 2013, served as Vice President, Optical Networks Research & Development. Prior to joining Ciena, Mr. DiPerna held senior engineering roles at Nortel for more than two decades.

**Brodie Gage** joined Ciena in 2010 through our acquisition of Nortel's optical business and has served as Senior Vice President of Global Products and Supply Chain since October 2023, in which capacity he oversees functions including Product Line Management, Global Supply Chain, and Solutions, Engineering, and Introduction. From November 2017 to October 2023, Mr. Gage served as Ciena's Vice President of Product Line Management and Solutions. Prior to joining Ciena, Mr. Gage held global leadership roles across engineering, marketing, business development, and product line management at Nortel.

**Marc D. Graff** joined Ciena in August 2025. From January 2024 to July 2025, Mr. Graff served as Senior Vice President and Chief Financial Officer at Altera Corporation, a leading provider of programmable hardware, software, and development tools. From May 2021 to December 2024, Mr. Graff was a Corporate Vice President at Intel Corporation ("Intel"), where he served as Chief Financial Officer and Chief Operating Officer for the Data Center and Artificial Intelligence Group. From September 2019 to May 2021, Mr. Graff served as Vice President, Finance and Head of Corporate Financial Planning and Analysis at Intel. Prior to that, he held several finance positions at Intel, including as Chief Financial Officer for the Sales and Marketing Group and Director of Finance & Administration for Asia-Pacific and Japan.

**Sheela Kosaraju** joined Ciena in 2010 and has served as Senior Vice President and General Counsel since January 2023, and as acting Chief People Officer since August 2023. From August 2020 to January 2023, Ms. Kosaraju served as Vice President, Deputy General Counsel and Head of International Legal, and from May 2017 to August 2020 served as Vice President, International General Counsel. Prior to joining Ciena, Ms. Kosaraju served as general counsel for two early-stage companies, HomeCom Communications and Closedloop Solutions.

**Jason M. Phipps** joined Ciena in 2002 and has served as Senior Vice President, Global Customer Engagement (formerly titled Senior Vice President, Global Sales and Marketing) since February 2017, in which capacity he is responsible for Ciena's global sales, systems engineering, services, and partner organization. From January 2014 to February 2017, Mr. Phipps served as Vice President and General Manager, North America Sales, during which time he also oversaw the Global Partners & Channels practice, and from March 2011 to December 2013 he served as Vice President, Global Sales Operations. Mr. Phipps has also previously held a number of sales and marketing leadership positions with Ciena.

**David M. Rothenstein** joined Ciena in January 2001 and, after serving as acting Chief Strategy Officer since March 2022, has served as Senior Vice President and Chief Strategy Officer since January 2023. From November 2008 to January 2023, he served as Senior Vice President, General Counsel and Secretary. Prior to that, he served as Vice President and Associate General Counsel from July 2004 to October 2008 and previously as Assistant General Counsel.

#### **Item 1A. Risk Factors**

Investing in our securities involves a high degree of risk. Before investing in our securities, you should consider carefully the information contained in this report, including the information in this "Risk Factors" section.

### ***Risks Related to Financial Performance and Strategy***

#### **Our revenue, gross margin, and operating results can be adversely impacted by a number of factors that would cause our results to fluctuate.**

Our results of operations are subject to significant, and often difficult to predict, quarterly fluctuations due to a variety of factors. A portion of our quarterly revenue is generated from customer orders received during that same quarter (which we refer to as “book to revenue”) and therefore may be less certain. Additionally, our customer contracts generally do not include minimum or guaranteed purchases and may allow customers to modify or cancel purchase orders. We must regularly compete for business with existing customers and there is no assurance that we will maintain our incumbency or revenue level with any particular customer in future periods. Our results can be materially adversely affected by factors set forth in this “Risk Factors” section including:

- order timing and volume, including book to revenue and backlog levels;
- changes in spending or deployment plans by customers;
- the level of competition we face and the impact of unfavorable transactions or commercial terms;
- customer, product and geographic mix;
- supply chain performance and costs;
- the financial stability of our customers; and
- consolidation activity involving us, our customers, suppliers, and competitors.

As a result, our historical financial results may not be indicative of future performance. Quarterly fluctuations in our revenue, gross margin, and results of operations could cause us to fail to meet our guidance or the expectations of financial analysts or investors, which may cause volatility or decreases in our stock price.

#### **Our revenue is concentrated among a small number of customers and reductions in their spending could materially adversely impact our results of operations.**

A significant portion of our revenue is concentrated among a small number of customers. For example, in fiscal 2025, our five largest customers contributed approximately 50% of our revenue, a cloud provider customer accounted for approximately 18% of our revenue, and a service provider accounted for approximately 11% of our revenue. Consequently, our results of operations could be materially adversely impacted by the loss of or a significant reduction in spending of a large customer. Moreover, our revenue is concentrated within the cloud provider and service provider customer segments. Adverse economic, business or regulatory dynamics within these industries or market segments affecting spending levels could materially adversely impact our results of operations.

#### **Our growth is dependent on executing our strategy and expanding our addressable market, and we may not be successful.**

Our growth depends on the successful execution of our business strategy and our ability to grow our addressable market, or to expand into new markets, technologies, or customer segments. A key part of this strategy is to leverage our optical technology leadership and expand our addressable market into complementary and adjacent markets by investing in new technologies, including for applications inside and around the data center, and specifically for AI-driven use cases. Many of these markets are nascent or dynamic, and it is difficult to predict trends of these markets, including any potential growth. Moreover, we have a more limited history in commercializing and selling solutions into these markets. This expansion strategy may require a significant investment of capital and human resources, may disrupt our operations, and could impose substantial demands on management time. If the markets relating to these solutions do not develop as we anticipate, or if we are unable to commercialize, increase market awareness of, or gain adoption of our solutions within those markets, our business, financial performance, and long-term growth prospects could be adversely affected.

**We operate in an intense and evolving competitive landscape and the level of competitive pressure we face may adversely impact our results of operations.**

We operate in a highly competitive environment, where we and our competitors aggressively seek to capture market share and displace incumbent vendors. Many of these competitors have substantially greater resources, broader product offerings and more established customer relationships than we have. Because of their scale and resources, they may be perceived to be a better fit for the procurement or network strategies of larger network operators. We also face competition from certain smaller companies for specific products, applications, customer segments, or geographic markets that may be more attractive to customers in a particular opportunity.

Generally, competition in our industry is based on various factors, including:

- price and total cost of ownership;
- product features and functionality;
- incumbency and strength of existing business relationships;
- technology roadmap;
- financial stability and investment capacity;
- ability to address preferred customer consumption models;
- delivery lead-times; and
- services and support capabilities.

Additionally, as we address evolving customer consumption models or expand into adjacent market segments, we expect to compete with a broader range of suppliers, including existing business partners in our supply chain. Increases in the intensity of competition we face may adversely impact our business and results of operations.

**Acquisitions and other strategic transactions could disrupt our operations and expose us to increased costs and unexpected liabilities.**

We may pursue strategic transactions, including mergers, acquisitions, investments and other strategic partnerships, to advance our business strategy. These transactions inherently involve significant risks and uncertainties, including:

- failure to achieve the intended benefits or anticipated return on investment, including operational synergies;
- significant use of cash, assumption of debt, or dilution of stockholders;
- exposure to unexpected costs or liabilities;
- challenges integrating technology, operations and personnel, and loss of key employees;
- disruption of relationships with customers, suppliers, or other business partners;
- diversion of management attention;
- challenges obtaining required regulatory or third-party approvals; and
- adverse tax, internal control or financial reporting impacts.

If we are unable to successfully execute acquisitions and other strategic transactions our business, results of operations, and financial condition could be negatively impacted.

### ***Risks Related to Technology Development and Intellectual Property***

#### **Misaligned or delayed technology investments may adversely impact our return on innovation, impair our strategy and weaken our competitive position.**

The success of our business depends on our ability to develop and deliver products that align with customer needs and demands, technological advancements, and market trends. We continually invest in research and development to enhance our solutions and to develop new technologies. There is often a lengthy period between commencing development and bringing these solutions to market. Accordingly, there is no guarantee of market acceptance, and some of our development decisions will be unprofitable. There is also a possibility that we may miss a market opportunity because we failed to invest or invested too late. Failure to develop timely new, innovative solutions that are attractive to customers could have a material adverse effect on our competitive position and results of operations.

#### **We may experience difficulties in the development and production of our products that may negatively affect our competitive position and results of operations.**

Our networking solutions are based on complex hardware and software, and we can experience unanticipated challenges or delays in developing, manufacturing and introducing these solutions. We regularly introduce new products and enhancements, and each development cycle step presents serious risks of failure, rework or delay that can be expensive and time-consuming. We may encounter difficulties relating to design, development, sourcing, and manufacture of prototypes that delay or even prevent the release of these products. Delays in product development may affect our reputation with customers, affect our ability to capture market opportunities and ultimately impact our competitive position and results of operations.

#### **Problems affecting the performance, interoperability, reliability or security of our products could damage our business reputation and negatively affect our results of operations.**

We may experience defects or problems affecting quality, interoperability, reliability, security and performance of our products or the third-party technologies and software we incorporate in our products. Such problems could relate to the design, manufacturing, installation, operation and interoperability of our products. We have had to replace certain components, provide software updates or other remediation actions in response to defects or bugs, and we may have to do so in the future. Such remediation costs could adversely impact our business and results of operations. In addition, we have encountered and may further encounter unanticipated security vulnerabilities relating to our technology, including as a result of the activities of our supply chain and our use of third-party inputs. Communications technologies, given their capability to transmit sensitive information, have frequently been the target of threat actors, including nation states and other malicious parties, and we expect these threats to increase with the growing prevalence of AI. These product-related risks could result in:

- damage to our reputation, reduced demand, or order cancellations;
- payment of liquidated damages, contractual or similar penalties, or other claims;
- write-offs of inventory;
- regulatory enforcement penalties or settlements;
- disruption to the operation of our network operator customers;
- reporting and other publication to customers or regulatory bodies; and
- delays in introducing new products, recognizing revenue, or collecting accounts receivable.

These and other consequences could negatively affect our business and results of operations.

### **Our intellectual property rights may be difficult and costly to enforce.**

We rely on a combination of patents, copyrights, trademarks and trade secret laws to establish and maintain proprietary rights in our products and technology. There can be no assurance that our proprietary rights will not be challenged, invalidated or circumvented. Our intellectual property strategy must continually evolve to protect our proprietary rights. There can be no assurance that our pending patent applications will succeed or that our patents will sufficiently protect our technology, and the laws of some countries may not protect our proprietary rights to the same extent as in the United States.

We are subject to the risk that third parties may attempt to access, divert or use our intellectual property without authorization. Protecting our proprietary rights is difficult, time-consuming and expensive, and we cannot be certain that the steps that we are taking will detect, prevent or minimize the risks of such unauthorized use. Litigation may be necessary to enforce or defend our intellectual property. Such litigation could result in substantial cost and diversion of management time and resources, and there can be no assurance that we will obtain a successful result. Any inability to protect and enforce our intellectual property rights could harm our ability to compete effectively.

### **We may incur significant costs in response to claims that we infringe upon the intellectual property rights of others.**

Third parties may assert claims or initiate litigation or other proceedings related to intellectual property rights in technologies and related standards that are relevant to our business. We have been subject to several claims related to patent infringement, and we have been requested to indemnify customers pursuant to contractual indemnity obligations relating to infringement claims made by third parties. We could also be adversely affected by intellectual property litigation or claims against our manufacturers, suppliers or customers, and the rate of such claims by patent assertion entities remains high, particularly in the United States. Regardless of the merit of these claims, they can be time-consuming, divert the time and attention of our technical and management personnel, and cause us to incur substantial costs. These claims, if successful, could require us to:

- pay substantial damages or royalties;
- stop offering certain of our products;
- seek a license for the use of another's intellectual property;
- develop non-infringing technology or modify certain products; and
- indemnify our customers or other third parties.

Third party claims and their related consequences could adversely affect our business, results of operations and financial condition.

### ***Risks Related to Operations***

### **Our failure to effectively align our supply chain capacity and inventory levels with customer demand can adversely impact our results of operations and customer relationships.**

Our growth and ability to meet customer demand depends in part on our ability to adequately plan and ensure appropriate supply chain capacity and inventory levels. We have experienced supply chain capacity shortages that have affected our operations and financial results, including longer than normal lead times. Significant economic growth, and the unprecedented nature of AI related demand, can make it more difficult for us and our suppliers to accurately forecast demand and to set optimized levels of manufacturing capacity and inventory. Conversely, if actual demand is meaningfully less than our forecasts, we may spend unnecessarily on capital related to our supply chain or purchase more inventory than needed. This could lead to increased excess or obsolete inventory requiring us to incur significant write-offs. As of November 1, 2025, we had \$826.2 million

in inventory and \$2.1 billion in purchase commitments, many of which are non-cancellable, across our supply chain. Our inability to effectively manage our supply chain capacity and inventory levels with customer demand could adversely impact our results of operations and customer relationships.

**Our business may be adversely affected by risks associated with our third-party contract manufacturers' businesses, financial condition, and the geographies in which they operate.**

We rely on third-party manufacturers, including those with facilities in Canada, Mexico, Thailand, Vietnam and the United States, to perform many of our critical supply chain activities. There are a number of risks associated with our dependence on these manufacturers, including:

- constraints in their manufacturing capacity and other operational challenges;
- logistics disruption and reduced control over delivery schedules and planning;
- reliance on their quality assurance procedures and limited warranties provided to us;
- uncertainty regarding manufacturing yields and costs;
- exposure to their financial condition or labor practices;
- natural disasters or climate change in the regions in which they operate;
- the impact of commercial or contractual disputes; and
- lack of primary control of cyber and data security.

We have previously and may in the future experience significant challenges that require us to seek alternative partners and transition manufacturing operations. The process of qualifying a new contract manufacturer and commencing volume production is complex and time-consuming, and such transitions can be disruptive and costly. Our inability to effectively manage the risks associated with our third-party contract manufacturers could materially adversely impact our business and results of operations.

**Our dependence upon third-party suppliers and limited sources of supply could adversely impact our business and results of operations.**

We rely on a global network of third-party suppliers for products, components, related raw materials, and embedded software. Our products include optical and electronic components for which reliable, high-volume supply is often available only from sole or limited sources. We do not have any guarantees of supply from our third-party suppliers, and in certain cases we have limited contractual arrangements or are relying on standard purchase orders. Our reliance on these suppliers exposes us to risks of supply shortages, delays and increased costs. Increases in market demand and scarcity of raw materials and components have resulted, and may in the future result, in shortages of components, deployment delays, increased cost, and extended delivery timelines. For example, the electro-optical component and semiconductor industries have been experiencing increased demand as a result of significant spending related to AI and other cloud-based applications, which has led to a constrained supply environment. These constraints have resulted, and could further result in shortages, extended lead times, or increased costs that adversely impact our revenue and gross margin. Our inability to secure the required volumes of components or necessary licenses could result in lost revenue, additional product costs, increased lead times and deployment delays that could harm our results of operations and customer relationships.

**We depend on the effective functioning and scalability of our internal business processes, information systems and internal controls to support key business functions and manage growth.**

We rely on internal business processes and information systems to support key business functions, and their efficient operation is critical to managing our business. Additionally, our business processes and information systems must be sufficiently scalable to support the growth of our business. We regularly pursue initiatives to

scale, transform and optimize our business operations and IT systems through the reengineering of certain processes and investment in automation, including the use of AI. These initiatives may be costly, disruptive and impose operational risks, including the need for system upgrades, new internal controls, and change management initiatives. In addition, our IT systems, and those of third-party IT providers, may be vulnerable to disruption from catastrophic events, power anomalies, data security incidents, and computer system or network failures. Our inability to effectively manage risks associated with our business systems or those of our third-party business partners could result in significant operational disruption and cost, which could damage our business and harm our ability to profitably grow our business.

**If we fail to effectively manage the third-party resellers and service partners we use to support our sales and operations, our business, financial results and relationships with customers could be adversely affected.**

We rely on a number of domestic and international third-party resellers, distributors, and sales agents to extend our sales reach, and service partners to perform certain installation, maintenance and support functions. Certain partners may also provide similar services for other companies, including our competitors. We may not be able to manage our relationships with these third parties effectively, and we cannot be certain that they will be able to perform their necessary activities in the manner or time required. We may also be exposed to a number of risks or challenges relating to the performance of our resellers, distributors, sales agents and service partners, including delays in recognizing revenue or increased costs, liability for their actions or omissions, risks related to their financial condition, risks related to anti-bribery risk and compliance matters. If we do not effectively manage our relationships with these third-party business partners, our business, financial results and relationships with customers could be adversely affected.

**If we are unable to attract and retain qualified personnel, we may be unable to manage our business and execute our strategy effectively.**

Our future success depends upon our ability to recruit and retain qualified people, particularly in talent segments critical to the execution of our business strategy. Competition to attract and retain highly skilled technical, engineering and other personnel with experience in our industry is intense, and our employees have been the subject of targeted hiring by our competitors. Competition is particularly intense in certain geographies where we have research and development centers and in certain technology areas where we are looking to expand our business. We may experience difficulty retaining and motivating existing employees and attracting qualified personnel to fill key positions. None of our executive officers is bound by an employment agreement for any specific term. If we are unable to attract and retain qualified personnel, we may be unable to manage our business effectively and execute our strategy, and our operations and financial results could suffer.

**Restructuring activities could be costly or disrupt our business and affect our results of operations.**

We have taken, and may in the future engage in, steps to reduce the cost of our operations, improve efficiencies, or realign our organization to better match our market opportunities and our business strategy, including reductions in force, office closures, and internal reorganizations. These changes could be disruptive to our business and could result in significant expense, including employee-related costs, inventory and technology-related write-offs, and other charges. Substantial expense or charges resulting from restructuring activities could adversely affect our results of operations and use of cash in those periods in which we undertake such actions.

***Risks Related to the Macroeconomic and Geopolitical Environment***

**Unfavorable changes in macroeconomic conditions could adversely impact our business and results of operations.**

Our business and operating results depend significantly on general market and economic conditions. The current global macroeconomic environment is volatile and can be adversely impacted by exchange rates, interest

rates, inflation, public health emergencies, natural disasters and geopolitical trends adversely impacting customer spending, global supply chains, and component costs, any of which could also have an adverse impact on us. Market volatility and weakness in the regions in which we operate have previously resulted in sustained periods of decreased demand that have adversely affected our operating results. Macroeconomic volatility, instability, or weakness could also result in:

- increased competitive or pricing pressure;
- decreased ability to forecast and make decisions about budgeting and investments;
- increased overhead and production costs as a percentage of revenue;
- customer financial difficulty, including order cancellations, delivery deferrals, and difficulties collecting accounts receivable; and
- business and financial difficulties faced by, and changes in spending levels of, our customers, their end users, our suppliers, or other partners.

Due to our concentration of revenue in the United States, we would expect to incur a more significant impact from any change impacting the capital spending environment or causing market weakness in the United States. Consequences of an unfavorable or uncertain macroeconomic environment, globally or in a particular region, could adversely affect customer spending and our results of operations and financial condition.

**Unfavorable changes in geopolitical conditions could adversely impact our business and results of operations.**

Our global operations and supply chain expose us to risks associated with geopolitical developments, including instability or disruption in particular region, war, terrorism, riot, civil insurrection, and social or political unrest. We are also exposed to a wide range of shifting economic, regulatory or national security priorities in the countries we operate. Increasing tensions between the United States and China—including tariffs, export controls, investment restrictions, and evolving data security or technology transfer requirements—could disrupt our supply chain. Any escalation of these tensions, or similar geopolitical volatility in other regions, could result in reduced demand, increased costs, supply shortages, product delays or other adverse consequences to our business and operations. Our success depends on our ability to anticipate and manage these risks effectively. Failure to mitigate these risks could reduce our sales, or give rise to incremental costs that could adversely affect our results of operations.

***Risks Related to Cybersecurity, Legal, and Regulatory Matters***

**Cyber-attacks could compromise our technology and information, damaging our business and reputation and disrupting our operations.**

Our network environment and assets, and those of our third-party business partners, maintain information that is confidential, regulated, proprietary or sensitive to our business. The frequency and sophistication of cybersecurity events globally continues to increase, including through the use of AI, with companies in our industry particularly targeted given the nature of the products that we sell. Companies in the technology, communications and networking industries have been subjected to data security incidents, including cyber-attacks, attacks against products, and other attempts to gain unauthorized access to network assets, infrastructure or sensitive information.

We and our business partners have been, and may be in the future, subjected to cybersecurity incidents including ransomware attacks, exploitation, intrusion, disruption and other attempts to gain unauthorized access. These incidents could cause us to incur significant costs, risk to our technology, disruption of our operations, harm to customers and stakeholders, and reputational damage. We may also be subject to increased regulatory scrutiny,

governmental investigations or enforcement actions, and regulatory fines. Additionally, a data security incident may result in significant remediation expenses and increased cybersecurity protection and insurance costs.

While we employ policies, training, controls, and other safeguards to mitigate these risks, there is no assurance they will be sufficient to prevent future data security incidents or insider threats. We have experienced, and may further experience, a range of incidents, including phishing, emails purporting to come from a company executive or vendor seeking payment requests, malware, and communications from look-alike corporate domains, as well as risks from malicious insiders and third-party software and services. We have also faced unauthorized access and exfiltration of confidential data through exploitation of vulnerabilities in third-party applications. While these incidents have not resulted in material cost or had a material effect on our business, operations, technology, or data to date, they could in the future. While we maintain cybersecurity insurance, there is no assurance that the coverage would be sufficient to cover any losses. Despite our cybersecurity measures, we operate in an evolving threat landscape with growing regulatory expectations that increases the risk that a security incident could materially adversely affect our business operations, reputation, or financial results.

**Increased regulation of product security, cybersecurity and data practices could adversely affect our business and results of operations**

We operate in a regulatory environment that is rapidly evolving with respect to product security, cybersecurity, and the collection, use, and retention of data. Governments around the world continue to adopt new, and expand existing, laws and regulations imposing heightened requirements on companies related to these topics. Further expansion of product security, cybersecurity, or data protection regulations, whether through new legislation, more stringent industry standards, or increased enforcement activity, could require us to modify our products, enhance our security controls, or change our data practices, potentially resulting in increased costs. Failure to comply with applicable laws and regulations, or perceived shortcomings in our security or data practices, could subject us to governmental investigations, regulatory penalties, litigation, or reputational harm which could materially and adversely affect our business, financial condition, and results of operations.

**Tariffs and other import measures imposed by the United States or other countries may adversely affect our business and results of operations.**

Significant changes to trade policy, international trade agreements, export controls, sanctions, or tariffs have adversely impacted and could materially adversely impact our business, operations, and financial results. The tariff policy environment has been and is expected to continue to be dynamic. Our revenue is concentrated, with approximately 72% of our revenue in fiscal 2025 coming from the United States. Tariffs recently implemented that have impacted or could materially impact our business include tariffs on U.S. imports:

- from Canada and Mexico, as products making up a significant portion of our revenue are manufactured in or distributed from Mexico, and we generally introduce new products and conduct related early volume manufacturing in Canada;
- of steel, aluminum, and copper, including derivative goods that include certain of our products;
- from China, as our supply chain includes certain China-based suppliers; and
- from a wide range of countries globally, including Thailand and Vietnam, where we also rely on third-party manufacturing operations for a significant portion of our revenue.

Additionally, we currently rely upon certain trade agreements and product or technology-based exemptions that reduce our tariff exposure. However, the U.S. government is currently investigating imports of products, including semiconductors and derivative products relevant to our business, which could result in material additional tariffs. There can be no guarantee as to which of our products will be impacted by new or changing tariffs, or that they will remain eligible for exceptions under existing or future trade agreements or executive orders.

We have taken steps, and may take additional steps, to mitigate the impact of tariffs on our business, including: by availing ourselves of certain exemptions to tariffs; by making changes to our supply chain practices, sources of supply, or manufacturing locations; and by passing the cost of tariffs to customers. These mitigation strategies generally take considerable time to implement, can result in significant costs, and can disrupt our supply chain. Moreover, customer reaction to the imposition of new tariffs, or any tariff mitigation steps we elect to take is uncertain and may result in reduced spending, deferred orders or delivery of existing orders, or shifting of purchases to other vendors, each of which would adversely impact our financial results and competitive position.

**Emerging issues related to the development and use of AI could give rise to legal or regulatory action, damage our reputation, or otherwise materially harm of our business.**

Our development and use of AI technology in our products and operations remains in the early phases. While we aim to develop and use AI responsibly and attempt to mitigate ethical and legal issues presented by its use, we may ultimately be unsuccessful in identifying or resolving issues before they arise. AI technologies are complex and rapidly evolving, and the technologies that we develop or use may ultimately be flawed. Moreover, AI technology is subject to rapidly evolving domestic and international laws and regulations, including executive orders by the U.S. government and the EU's Artificial Intelligence Act, which could impose significant costs and obligations on the Company. Emerging regulations may also pertain to data privacy, data protection, and the ethical use of AI, as well as clarifying intellectual property considerations. Our use of AI could give rise to legal or regulatory action or increased scrutiny or liability, and may damage our reputation or otherwise materially harm our business.

**Legal proceedings, including government investigations and other claims or disputes, may be costly to defend and could adversely affect our business.**

We are, from time to time, subject to claims, lawsuits, government investigations, and other legal proceedings that may arise in the ordinary course of business. These matters can be complex, involve uncertain outcomes, and require significant management time and resources. These proceedings could result in substantial costs to defend, monetary damages, fines, penalties, or injunctive relief, and could adversely affect our reputation, financial condition, or operating results.

**Government regulations affecting our industry could harm our business and results of operations.**

Our global operations are subject to complex U.S. and foreign laws and regulations, including trade controls, anti-corruption laws, antitrust regulations, sovereignty and localization requirements, and environmental and sustainability regulations. Compliance with these laws may impose significant costs, and violations could result in fines, penalties, criminal sanctions, restrictions on our operations, and harm to our reputation. While we maintain policies and procedures to promote compliance, they may not fully prevent violations or mitigate risks from employee misconduct, third-party actions, or evolving interpretations of these laws. Moreover, our customers are subject to these and a wide range of other global regulations, including communications regulations, impacting their network operations and their business more generally. These regulations may adversely affect customer spending and, by extension, also negatively impact our operations or financial results.

**Changes in tax law or regulation, effective tax rates and other adverse outcomes with taxing authorities could adversely affect our results of operations.**

We are subject to complex, evolving, and sometimes conflicting tax laws and regulations in the jurisdictions where we operate. Changes in tax legislation, interpretations, or enforcement practices, including those related to global minimum tax regimes, transfer pricing, or the allocation of profits among countries, could increase our effective tax rate, result in additional tax liabilities, or impact our profitability. Changes in tax regulation could also adversely impact our go-to-market approach, global sourcing strategy, manufacturing practices, or

competitiveness of our products. We are subject to the continuous examination of our income and other tax returns by the Internal Revenue Service and other tax authorities globally, and we have a number of such reviews underway at any time. It is possible that tax authorities may disagree with certain positions we have taken, and an adverse outcome of such a review or audit could have a negative effect on our financial position and operating results. There can be no assurance that the outcomes from such examinations, or changes in tax law or regulation impacting our effective tax rates, will not have an adverse effect on our business, financial condition and results of operations.

**Failure to maintain effective internal controls over financial reporting could have a material adverse effect on our business, operating results and stock price.**

We cannot be certain that our current design for internal control over financial reporting, or any future changes thereto, will be sufficient to enable management to determine that our internal controls are effective for any period, or on an ongoing basis. Certain ongoing initiatives, including efforts to transform business processes, to transition certain functions to third-party resources or providers, and to enter new markets or geographies, will necessitate modifications to our internal control systems, processes and related information systems as we optimize our business and operations. If we are unable to assert that our internal controls over financial reporting are effective, market and customer perception of our financial condition and business may suffer and the trading price of our stock may be adversely affected.

***Risks Related to Common Stock, Debt, and Assets***

**Our stock price is volatile.**

The market price and trading volume of our securities has been and may be subject to significant volatility, influenced by a variety of factors, many of which are outside our control. Our stock price has experienced significant fluctuations in the past and may continue to do so. Stock price volatility can result from any of the factors discussed in this “Risk Factors” section, including overall market and economic conditions, industry trends, investor sentiment, variations in operating results compared to expectations, announcements by us or our competitors, and changes in financial forecasts or guidance. Broader fluctuations in equity markets, shifts in market indices, or loss of investor confidence in a particular sector could also affect the market for our securities, regardless of our actual operating performance.

**Volatility and uncertainty in the capital markets could limit our access to funding on favorable terms or at all.**

We have accessed the capital markets in the past and have successfully raised funds, including through the issuance of equity, convertible notes and other indebtedness. We regularly evaluate our liquidity position, debt obligations and anticipated cash needs to fund our long-term operating plans, and we may consider it necessary or advisable to raise additional capital or incur additional indebtedness in the future. If we raise additional funds, our existing stockholders could suffer dilution in their percentage ownership of our company, or our leverage and outstanding indebtedness could increase. Our ability to access capital, and the cost of that capital, can be affected by a range of factors, including market conditions, interest rates, inflation, and ratings agency evaluation of our company. As such, there can be no assurance that financing alternatives will be available to us on favorable terms or at all.

**Outstanding indebtedness may adversely affect our liquidity and results of operations and could limit our business.**

We are a party to credit agreements governing a revolving credit facility, a term loan, and unsecured senior notes. These agreements contain certain covenants that limit our operational flexibility and include customary remedies that would apply should we default on our obligations. We may also enter into additional debt

transactions or credit facilities which may increase our indebtedness and result in additional restrictions on our business. Our indebtedness could have important negative consequences, including: increasing our vulnerability to adverse economic and industry conditions; limiting our ability to obtain additional financing; debt service and repayment obligations that may reduce the availability of cash resources; limiting our flexibility in planning for, or reacting to, changes in our business and the markets; and placing us at a possible competitive disadvantage to competitors.

**Certain assets on our balance sheet are subject to impairment or write-down.**

We have a number of assets on our balance sheet with significant values that can be adversely impacted by factors related to our business and operating performance, as well as factors outside of our control, including that: the value of receivables may be impacted by difficulty collecting amounts owed by customers, suppliers or partners due to their financial conditions; the value of certain fixed assets can be materially impacted by changes in our business operations or strategy; the value of the deferred tax asset can be significantly impacted by changes in tax policy, changes in future tax rates, or by our tax planning strategy; and the value of our goodwill or our long-lived assets may be impaired if market conditions for our business change. We could be required to record an impairment charge of certain of our assets which would create a loss and adversely affect our operating results.

***Item 1B. Unresolved Staff Comments***

Not applicable.

***Item 1C. Cybersecurity***

**Oversight and Governance**

Our Board of Directors and the Audit Committee of our Board of Directors (the “Audit Committee”) are responsible for overseeing and assessing management’s execution of and approach to cybersecurity risk management. Our Chief Information Security Officer (“CISO”), who reports directly to our General Counsel, is primarily responsible for assessing cybersecurity risks and managing our cybersecurity program on a day-to-day basis, with support from other members of senior management.

Our CISO is an accomplished security professional with 20 years of experience in cybersecurity and risk management across numerous industries and holds degrees in computer science and information assurance, and additional executive education in building and leading cybersecurity programs. The CISO and his team (the “Security Team”), which includes trained cybersecurity professionals, are responsible for implementing and maintaining our cybersecurity strategy and program and its related processes. We also maintain a Security Advisory Committee (“SAC”), which is chaired by our General Counsel and composed of members of executive leadership and other functional leaders, including our Chief Financial Officer, CISO, Chief Digital Information Officer, and Vice President of Internal Audit. The SAC meets regularly to, among other things, review cybersecurity program developments and serves as a path of escalation and decision-making in certain situations, including incident response.

We, and our managed security partners, regularly monitor our environment for indicators of malicious or suspicious activity and security relevant events. The potential risk and impact of certain events is evaluated by a cross-functional team that includes members of our Security Team, legal department and other business functions as necessary and appropriate. Materiality determinations related to escalated events are made by the SAC without unreasonable delay. The CISO, on a quarterly basis, generally provides the Audit Committee a summary of relevant cybersecurity events, with certain events escalated to the Audit Committee, or Board of Directors, outside of these quarterly meetings depending upon their nature.

As part of our Board of Directors’ oversight of risk management, they devote time and attention to cybersecurity related risks. The Audit Committee is responsible for overseeing cybersecurity, data privacy, and

information technology-related programs, policies and other efforts to manage or mitigate cybersecurity risks. As part of its standing agenda, the Audit Committee receives quarterly updates on cybersecurity risks and initiatives from our CISO. These updates have included reviews of our cybersecurity risk management efforts, including the development of relevant processes and policies, the implementation of technologies and systems, or use of third-party partners to safeguard our information systems, the conduct of education and training initiatives with employees and business partners, and incident response preparedness, including simulations and tabletop exercises. The Audit Committee regularly updates the Board of Directors on such matters. Separately, and in addition to such quarterly reporting, our Board of Directors also receives an annual update from our CISO on information and cybersecurity risks and related initiatives. These Board updates have included briefings from our CISO, as well as external counsel and third-party security advisors, which have included continuing education sessions as our Board of Directors seeks to enhance its understanding of cybersecurity risk, leading practices and an evolving cyber threat landscape.

## **Risk Management and Strategy**

The safeguarding of information systems, that store employee and customer data, and proprietary information, are of paramount importance to us, our business and our reputation. We strive to maintain a robust and proactive enterprise cybersecurity program designed to identify, assess and manage cybersecurity risks that may impact our business or assets.

### *Cybersecurity Strategy*

Our cybersecurity strategy focuses on (i) maintaining a cybersecurity framework and set of controls to assess and manage security risks and (ii) protecting against threats by deploying and monitoring security controls and mitigating exposures and potential threats. We maintain a security program designed to align with industry standards, principles, and frameworks, such as those set by the National Institute of Standards and Technology (NIST) and the International Organization for Standardization (ISO). Our program is also informed by various legal requirements, including contractual requirements from our customers. In addition, we maintain internal policies and procedures that govern the measures we take to secure our information technology environment. These include a wide variety of capabilities designed to prevent, detect, or address risks to systems and data. We also employ a range of tools and services, including regular network and endpoint monitoring, penetration testing, and vulnerability assessments, to inform our risk identification and management strategy.

### *Security Risk Management*

Our Security Team regularly assesses cybersecurity risks, including their likelihood and potential impact, to develop mitigation strategies. The team utilizes enterprise governance, risk, and compliance solutions and tools licensed from third-party vendors to conduct various analytic assessments, including cloud and container security, detection and response, threat intelligence, and application security assessments. We also routinely evaluate and update our understanding of our cybersecurity threat landscape and evolve our related assessments and mitigation strategies accordingly.

We regularly review our cybersecurity program for compliance with evolving regulations and to protect against emerging cyber threats. Because we operate in a dynamic threat landscape, we conduct regular reviews of our program and procedures, and we periodically engage third parties to supplement and review our cybersecurity practices. We also maintain a cybersecurity risk insurance policy as part of our risk management efforts, and regularly engage and collaborate with peers, industry groups, and U.S. government partners relating to cybersecurity risk management and the evolving threat environment.

We seek to identify and address cybersecurity threats and risks that can arise from our use of third parties, including those that comprise our information systems, supply chain operations or who have access to certain data. We utilize supplier risk management practices, including enhanced due diligence assessments, that seek to

identify cybersecurity risks associated with our use of third-party providers and the scope and nature of their work with us. These risks are assessed and prioritized based on, among other things, supplier assessments, threat intelligence, and industry practices. We consider these risks at the time of supplier onboarding and endeavor to assess changes in risk throughout the lifecycle of our relationship with suppliers.

Promoting an engaged and aware workforce is a key part of our cybersecurity defense program. We carry out regular security awareness training for our personnel to help them better identify and address potential cybersecurity issues. This includes regular exercises to simulate and detect phishing attempts, various awareness and communication initiatives, and required online security awareness training at the time of hire and generally on an annual basis thereafter.

#### *Incident Response Readiness*

We utilize a combination of internal and third-party resources to monitor for threats to our network, systems and data. To promote cybersecurity readiness and advance the preparedness of our teams, our cross-functional incident response teams maintain an incident response plan, in addition to more technical response playbooks, and meet regularly to assess these resources. Among other things, they perform “tabletop” simulation exercises, internally and with third-party experts, to outline their roles and responsibilities during a cybersecurity event and to refine risk identification and management practices.

We have in the past, and may in the future, utilize third-party cyber security assessors or consultants to review our program, to share their findings with our Board of Directors or leadership, and to help identify opportunities for continuous improvement.

Additional information about cybersecurity risks we face is discussed in Item 1A of Part I of this annual report, “Risk Factors,” including under the heading “Cyber-attacks could compromise our technology and information, damaging our business and reputation and disrupting our operations,” which should be read in conjunction with the information above. While we continue to monitor, identify, investigate, respond to, and manage cybersecurity threats, risks and incidents, to date we have not experienced cybersecurity risks, including as a result of previous cybersecurity incidents, that have had a material effect. There can be no assurance that we will not experience such risks in the future.

#### ***Item 2. Properties***

*Overview.* As of November 1, 2025, all of our properties are leased, and we do not own any real property. We lease facilities globally related to the ongoing operations of our business segments and related functions. Our corporate headquarters are located in Maryland, United States. Our largest facilities are our research and development centers located in Ottawa, Canada and Gurgaon, India. We believe the facilities we are now using are adequate and suitable for our business requirements.

*Ottawa Leases.* We entered into an 18-year lease agreement in October 2014 for an office building located in, Ottawa, Canada, consisting of a rentable area of approximately 170,000 square feet. In addition, we entered into a 15-year lease agreement in April 2015 for two adjacent office buildings, consisting of a rentable area of approximately 255,000 square feet.

*Gurgaon Leases.* We lease two office buildings in Gurgaon, India consisting of a rentable area of approximately 282,000 square feet, which expire in our fiscal 2026. In April 2025, we entered into a lease agreement for up to ten years for two new office buildings located in Gurgaon, India, consisting of a rentable area of approximately 177,000 square feet and expected to be occupied in the first half of our fiscal 2026.

For additional information regarding our lease obligations, see Note 17 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

***Item 3. Legal Proceedings***

The information set forth under the heading “Litigation” in Note 26 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report, is incorporated herein by reference.

***Item 4. Mine Safety Disclosures***

Not applicable.

## PART II

**Item 5. Market for Registrant's Common Stock, Related Stockholder Matters and Issuer Purchases of Equity Securities** (a) Our common stock is traded on the New York Stock Exchange under the stock symbol "CIEN."

As of December 5, 2025, there were approximately 600 holders of record of our common stock and 140,854,735 shares of common stock outstanding. We have never paid cash dividends on our capital stock. We currently intend to retain earnings for use in our business, and we do not anticipate paying any cash dividends in the foreseeable future.

### Issuer Purchases of Equity Securities

The following table provides a summary of repurchases of our common stock during the fourth quarter of fiscal 2025:

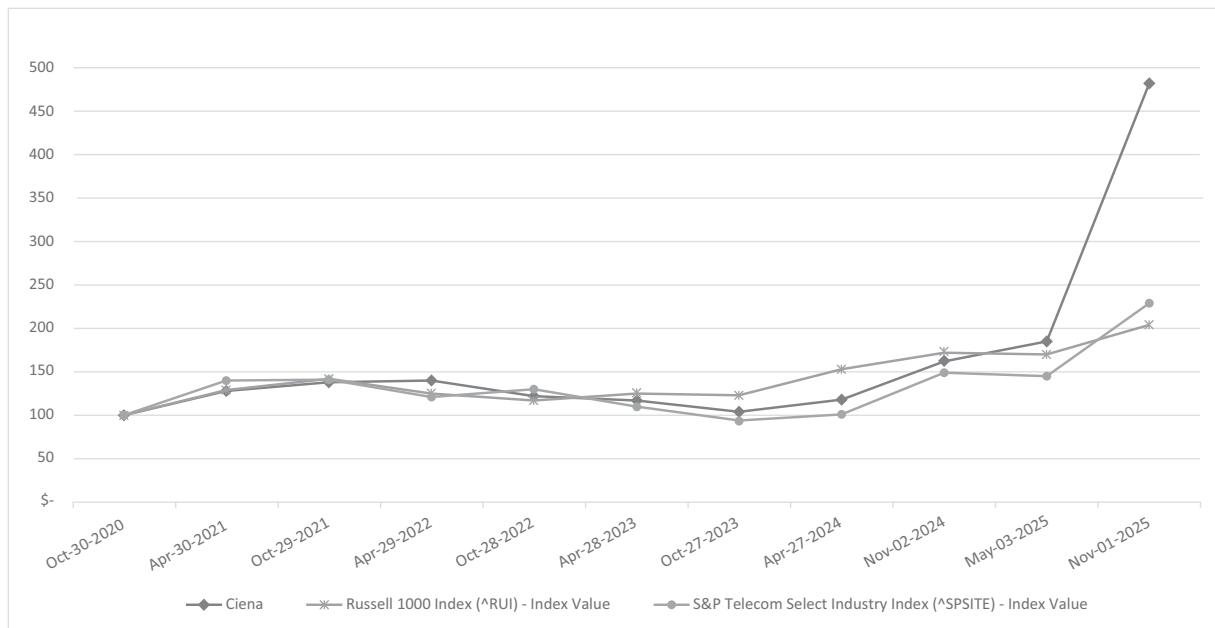
<u>Period</u>	<u>Total Number of Shares Purchased (1)</u>	<u>Average Price Paid Per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)</u>	<u>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in Thousands)</u>
August 3, 2025 to August 30, 2025 .....	286,619	\$ 92.10	288,619	\$728,418
August 31, 2025 to September 27, 2025 .....	199,138	\$125.92	199,138	\$703,341
September 28, 2025 to November 1, 2025 .....	<u>199,457</u>	<u>\$165.44</u>	<u>199,457</u>	<u>\$670,344</u>
<b>Total .....</b>	<b><u>685,214</u></b>	<b><u>\$123.28</u></b>	<b><u>685,214</u></b>	

(1) On October 2, 2024, we announced that our Board of Directors had authorized a program to repurchase up to \$1.0 billion of our common stock, which replaced in its entirety the previous stock repurchase program. The program may be modified, suspended, or discontinued at any time. During the fourth quarter of fiscal 2025, we repurchased \$84.5 million of our common stock under such stock repurchase program, and we had \$670.3 million remaining under the current repurchase authorization as of November 1, 2025. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Stock Repurchase Authorization" in Item 7 of Part II of this annual report and Note 21 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report for information regarding the stock repurchase programs authorized by our Board of Directors.

### Stock Performance Graph

The following graph shows a comparison of cumulative total returns for an investment in our common stock, the S&P North American Technology-Multimedia Networking Index and the Russell 1000 Index from October 30, 2020 to October 31, 2025. The Russell 1000 Index comprises the stocks representing the 1,000 largest publicly traded American companies as measured by market capitalization. The S&P North American Technology-Multimedia Networking Index includes stocks in the S&P Total Market Index that are classified under the Global Industry Classification Standard communications equipment sub-industry. This graph is not deemed to be "soliciting material" or "filed" with the SEC or subject to the liabilities of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the graph shall not be deemed to be incorporated by reference into any prior or subsequent filing by us under the Securities Act of 1933, as amended, or the Exchange Act.

**Comparison of 5-Year Cumulative Total Return Among Ciena Corporation,  
the S&P North American Technology-Multimedia Networking Index and the Russell 1000 Index**



The graph tracks the performance of a \$100 investment in our common stock and in each of the indices on October 30, 2020 (with the subsequent reinvestment of all dividends at month end). This graph assumes \$100 invested in Ciena Corporation, the Russell 1000 and the S&P North American Technology-Multimedia Networking Index, respectively, on October 30, 2020 with all dividends reinvested at month-end. Stockholder returns over the indicated period are based on historical data and should not be considered indicative of future stockholder returns.

(b) Not applicable.

(c) Not applicable.

***Item 6. [Reserved]***

***Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations***

*The following discussion and analysis should be read in conjunction with our consolidated financial statements and notes thereto included elsewhere in this annual report.*

**Overview**

We are a network technology company, providing hardware, software, and services to a wide range of network operators and enabling enhanced network capacity, service delivery, and automation. Our solutions support network traffic across a wide range of applications, including cloud, voice, video, data, and AI. Our network solutions are used globally by cloud providers, service providers, and other network operators across multiple industry verticals.

The markets into which we sell are dynamic and characterized by a high rate of change. Networks continue to experience strong demand for increased bandwidth due to traffic growth, which is being driven by a diverse set of services, technologies, and customer needs.

### ***Business Momentum***

Our industry has been experiencing unprecedented increases in demand, in particular as a result of expenditures related to AI and other cloud-based applications. As a result, we experienced broad-based business momentum in fiscal 2025, including significant year-over-year order growth in both of our major customer segments, cloud providers and service providers. Our revenue increased by 19% to \$4.8 billion in fiscal 2025 as compared to \$4.0 billion in fiscal 2024, with orders for our products and services significantly exceeding our revenue. We also significantly grew our backlog, which includes both products and services, to \$5.0 billion, as compared to \$2.1 billion at the end of fiscal 2024. While we believe much of this backlog growth reflects the increased demand for connectivity to address AI workloads, a portion is related to an industry-wide constrained supply environment. Our ability to scale our operational and manufacturing capacity is critical to our success within this environment. As such, we and many of our suppliers have sought to increase capacity to ensure availability of key inputs for our products and reduce extended lead times.

Within this environment, we have experienced increased customer concentration in both orders and revenue, particularly with cloud providers, with a single cloud provider customer continuing to provide a significant volume of orders and two cloud providers in our top five customers by revenue for fiscal 2025. Our growing sales to cloud providers has resulted in a changing mix in our product sales.

### ***Gross Margin Dynamics***

Our gross margin decreased to 42.0% in fiscal 2025, compared to 42.8% in fiscal 2024, primarily due to lower services margin driven by increased incentive compensation and shifts in services mix. In fiscal 2025, our growing sales to cloud providers contributed to a changing product mix and an increase in sales of interconnect products, impacting our product gross margin. Through our continued focus on a range of initiatives to maintain and enhance our gross margin, including cost reductions, manufacturing efficiencies and lower inventory provisions, we were able to offset the impact of this dynamic and our product margin was unchanged from fiscal 2024 to fiscal 2025.

### ***Investment in Technology Innovation***

During fiscal 2025, we invested \$848.3 million in research and development activities, an increase of 11% compared to fiscal 2024. We believe that our investment capacity and our efforts to push the pace of innovation are important competitive differentiators in our markets, which requires considerable investment capacity and expenditures. In particular, in an effort to capture certain market opportunities created by the impact of AI on networks, we continued to increase the performance of, and enhance the capabilities for our leading WaveLogic™ coherent modem technology, through which we seek to extend our leadership in optical networking, and leverage it to expand our addressable market, including inside and around the data center.

In an effort to expand our addressable market, during the fourth quarter of fiscal 2025, we acquired privately-held Nubis, which specializes in high-performance, ultra-compact, low-power optical and electrical interconnects tailored to support AI workloads. Nubis's portfolio, including technologies for co-packaged optics, near packaged optics and electrical active copper cables, will complement our existing optical networking portfolio of high-speed interconnects. See Note 3 to our Consolidated Financial Statements included in Item 8 of Part II of this report for more information on this acquisition.

### ***Operating Expense Management***

Our operating expense grew from \$1.6 billion in fiscal 2024 to \$1.8 billion in fiscal 2025. As a result of our strong financial performance and order levels in fiscal 2025, our expense associated with our incentive compensation programs, including our annual bonus plan and sales compensation, increased year over year.

We regularly monitor our spending to optimize our operating expenses and to ensure that our strategic investments are aligned with our highest-growth demand opportunities. During the fourth quarter of fiscal 2025,

we began implementing a plan intended to deliver increased operating efficiencies through a reduction in headcount of 4% to 5% of our global workforce and a decision to cease forward investment in certain broadband development initiatives, primarily 25G PON.

### ***Capital Allocation Strategy***

Our capital allocation strategy is focused on maintaining our significant innovation investment, investing in select transactions, and returning value to stockholders, while preserving our strategic and operational flexibility. We continuously work to improve our cash cycle and evaluate alternatives to manage our capital structure in order to enhance our liquidity. We ended fiscal 2025 with \$1.4 billion of cash, cash equivalents, and investments. Cash generated from operations increased to \$806.1 million in fiscal 2025 as compared to \$514.5 million in fiscal 2024. Consistent with our capital allocation priorities, we invested \$140.8 million in capital purchases, primarily for supply chain equipment, and research and development, \$231.1 million for the acquisition of Nubis and \$334.5 million on our share buyback program.

### **Consolidated Results of Operations**

A discussion regarding results of operations for fiscal 2025 compared to fiscal 2024 is presented below. A discussion of fiscal 2024 compared to fiscal 2023 can be found under Item 7 of Part II of our Annual Report on Form 10-K for the fiscal year ended November 2, 2024, filed with the SEC on December 20, 2024, which is available free of charge on the SEC's website at [www.sec.gov](http://www.sec.gov) and our Investor Relations website at [investor.ciena.com](http://investor.ciena.com).

Our results of operations are presented based on our operating segments: (i) Networking Platforms; (ii) Platform Software and Services; (iii) Blue Planet Automation Software and Services; and (iv) Global Services. Effective as of the fourth quarter of fiscal 2025, we renamed (i) our "Maintenance Support and Training" product line to "Maintenance, Support, and Learning", (ii) our "Installation and Deployment" product line to "Implementation", and (iii) our "Consulting and Network Design" product line to "Advisory and Enablement." These changes, affecting only the presentation of such information, were made on a prospective basis and do not impact comparability of previous financial results. However, references to the prior reported product lines have been changed herein to the new names described above. See Notes 2 and 24 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report for more information on our segment reporting.

### ***Revenue***

As a result of the increased demand described above, our revenue increased by 18.8% in fiscal 2025 as compared to fiscal 2024.

### Operating Segment Revenue

The table below sets forth the changes in our operating segment revenue for the periods indicated (in thousands, except percentage data):

	Fiscal Year					
	2025	%*	2024	%*	Increase (decrease)	%**
<b>Revenue:</b>						
Networking Platforms						
Optical Networking .....	\$3,246,239	68.1	\$2,642,563	65.8	\$603,676	22.8
Routing and Switching .....	430,138	9.0	399,492	10.0	30,646	7.7
Total Networking Platforms .....	3,676,377	77.1	3,042,055	75.8	634,322	20.9
Platform Software and Services .....	363,830	7.6	358,062	8.9	5,768	1.6
Blue Planet Automation Software and Services .....	115,547	2.4	77,619	2.0	37,928	48.9
Global Services						
Maintenance, Support, and Learning .....	317,247	6.7	303,086	7.5	14,161	4.7
Implementation .....	246,047	5.2	184,358	4.6	61,689	33.5
Advisory and Enablement .....	50,459	1.0	49,775	1.2	684	1.4
Total Global Services .....	613,753	12.9	537,219	13.3	76,534	14.2
Consolidated revenue .....	<u>\$4,769,507</u>	<u>100.0</u>	<u>\$4,014,955</u>	<u>100.0</u>	<u>\$754,552</u>	<u>18.8</u>

\* Denotes % of total revenue

\*\* Denotes % change from 2024 to 2025

- **Networking Platforms segment revenue** increased by \$634.3 million.
  - Optical Networking revenue increased by \$603.7 million, primarily driven by increases in sales of our RLS to cloud providers. Revenue also benefited from increased sales of our coherent pluggable transceivers to cloud providers, 6500 Packet-Optical Platforms to service provider customers, and Waveserver® systems.
  - Routing and Switching revenue increased by \$30.6 million, primarily driven by an increase in sales of our 3000 and 5000 series of service delivery and aggregation platforms to a cloud provider customer for DCOM solutions.
- **Platform Software and Services segment revenue** increased by \$5.8 million, primarily reflecting sales increases of our software consulting services.
- **Blue Planet Automation Software and Services segment revenue** increased by \$37.9 million, primarily reflecting sales increases in our orchestration software, unified assurance and analytics software, and our inventory management software services.
- **Global Services segment revenue** increased by \$76.5 million, primarily reflecting sales increases of \$61.7 million of our implementation services and \$14.2 million of our maintenance, support, and learning.

### Revenue by Geographic Region

Our operating segments engage in business and operations across three geographic regions: the United States, Canada, the Caribbean and Latin America (“Americas”); Europe, Middle East and Africa (“EMEA”); and Asia Pacific, Japan and India (“APAC”). The following table reflects our geographic distribution of revenue,

principally based on the relevant location for our delivery of products and performance of services (in thousands, except percentage data):

	Fiscal Year					
	2025	%*	2024	%*	Increase (decrease)	%**
Americas .....	\$3,606,407	75.6	\$2,951,915	73.5	\$654,492	22.2
EMEA .....	731,912	15.4	648,870	16.2	83,042	12.8
APAC .....	431,188	9.0	414,170	10.3	17,018	4.1
Total .....	<u>\$4,769,507</u>	<u>100.0</u>	<u>\$4,014,955</u>	<u>100.0</u>	<u>\$754,552</u>	<u>18.8</u>

\* Denotes % of total revenue

\*\* Denotes % change from 2024 to 2025

- **Americas revenue** increased by \$654.5 million, primarily driven by increased sales to cloud providers as well as increased sales to service providers, each primarily in the United States.
- **EMEA revenue** increased by \$83.0 million, primarily driven by increased sales to cloud providers in the Netherlands and service providers in the United Kingdom, partially offset by decreased sales to submarine network operators.
- **APAC revenue** increased by \$17.0 million, primarily driven by increased sales in Japan and Singapore, partially offset by decreased sales to Hong Kong and India.

#### Revenue Concentration

Sales to our five largest customers contributed 49.7% of our revenue in fiscal 2025 and 43.8% of our revenue in fiscal 2024. Sales to one cloud provider were \$851.6 million, or 17.9% of total revenue in fiscal 2025 and \$532.3 million or 13.3% of total revenue in fiscal 2024. Sales to AT&T were \$500.7 million, or 10.5% of total revenue, in fiscal 2025, and \$475.3 million, or 11.8% of total revenue, in fiscal 2024. No other customer accounted for greater than 10% of our revenue in fiscal 2025 or fiscal 2024.

#### Currency Fluctuations

During fiscal 2025, 9.9% of our revenue was non-U.S. Dollar denominated, primarily including sales in Euros, Indian Rupees and Canadian Dollars. During fiscal 2025, as compared to fiscal 2024, the U.S. Dollar fluctuated against these and other currencies, with minimal impact as compared to fiscal 2024.

#### Gross Margin

Gross margin is calculated as revenue less cost of goods sold, divided by revenue.

*Product cost of goods sold* consists primarily of amounts paid to third-party contract manufacturers, component costs, employee-related costs, shipping, logistics, and tariff costs associated with manufacturing-related operations, warranty and other contractual obligations, royalties, license fees, amortization of intangible assets, cost of excess and obsolete inventory and, any estimated losses on committed customer contracts.

*Services cost of goods sold* consists primarily of direct and third-party costs associated with our provision of services, including implementation, maintenance, support, learning, advisory and enablement activities, and any estimated losses on committed customer contracts. The majority of these costs relate to personnel, including employee and third-party contractor-related costs.

Gross margin can fluctuate due to a number of factors, including technology-based price compression, product and service mix, the lifecycle stage of our products and cost reductions.

The tables below set forth the changes in revenue and gross margin for the periods indicated (in thousands, except percentage data):

	Fiscal Year					
	2025		2024		Revenue Change (%)	Gross Margin Change
	Revenue	Gross Margin (%)	Revenue	Gross Margin (%)		
Total .....	\$4,769,507	42.0	\$4,014,955	42.8	18.8	(0.8)
Products .....	\$3,822,618	41.1	\$3,159,021	41.1	21.0	—
Services .....	\$ 946,889	45.8	\$ 855,934	49.3	10.6	(3.5)

- **Gross margin** decreased by 80 basis points from 42.8% for fiscal 2024 to 42.0% for fiscal 2025, primarily reflecting decreased services margin.
- **Product gross margin** did not change for fiscal 2025 as compared to fiscal 2024. However, the primary changes within gross margin were a less favorable product mix, offset by improved manufacturing efficiencies, product cost reductions and reduced inventory writedowns.
- **Services gross margin** decreased by 350 basis points, from 49.3% for fiscal 2024 to 45.8% for fiscal 2025, primarily due to higher incentive compensation, a lower proportion of maintenance services sales, and a higher proportion of implementation services sales.

### ***Operating Expense***

Operating expense consists of the component elements described below.

- *Research and development expense* primarily consists of salaries and related employee expense (including share-based compensation expense), prototype costs relating to design, development, product testing, depreciation expense, and third-party consulting costs.
- *Selling and marketing expense* primarily consists of salaries, commissions and related employee expense (including share-based compensation expense) and sales and marketing support expense, including travel, demonstration units, trade show expense, and third-party consulting costs.
- *General and administrative expense* primarily consists of salaries and related employee expense (including share-based compensation expense) and costs for third-party consulting and other services.
- *Significant asset impairments and restructuring costs* primarily reflect the costs associated with significant impairment or abandonment of assets and actions we have taken to restructure our business, including reductions in force, facility optimization, and the redesign of business processes.
- *Amortization of intangible assets* primarily reflects the amortization of both purchased technology and customer relationships derived from our acquisitions.
- *Acquisition and integration costs* primarily consist of expenses for financial, legal and accounting advisors and severance and other employee-related costs, associated with our acquisition activity.

The table below sets forth the changes in operating expense for the periods indicated (in thousands, except percentage data):

	Fiscal Year					
	2025	%*	2024	%*	Increase (decrease)	%**
Research and development .....	\$ 848,329	17.8	\$ 767,497	19.1	\$ 80,832	10.5
Selling and marketing .....	581,331	12.2	510,668	12.7	70,663	13.8
General and administrative .....	238,707	5.0	220,647	5.5	18,060	8.2
Significant asset impairments and restructuring costs .....	112,113	2.4	24,592	0.6	87,521	355.9
Amortization of intangible assets .....	25,758	0.5	29,569	0.7	(3,811)	(12.9)
Acquisition and integration costs .....	1,148	—	—	—	1,148	100.0
Total operating expenses .....	<u>\$1,807,386</u>	<u>37.9</u>	<u>\$1,552,973</u>	<u>38.6</u>	<u>\$254,413</u>	<u>16.4</u>

\* Denotes % of total revenue

\*\* Denotes % change from 2024 to 2025

- **Research and development expense** increased by \$80.8 million, primarily due to higher incentive compensation. Expenses were also increased by professional services, partially offset by foreign exchange benefits.
- **Selling and marketing expense** increased by \$70.7 million, primarily due to higher incentive compensation.
- **General and administrative expense** increased by \$18.1 million, primarily due to incentive compensation, partially offset by lower legal fees and bad debt expense.
- **Significant asset impairments and restructuring costs** increased by \$87.5 million, primarily due to the abandonment of our in-process R&D intangible asset. For more information on our restructuring costs, see Note 4 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.
- **Amortization of intangible assets** decreased by \$3.8 million primarily reflecting certain intangible assets having reached the end of their economic lives.
- **Acquisition and integration costs** in fiscal 2025 primarily reflect financial, legal, and accounting advisory costs and certain employee-related costs related to our acquisition of Nubis.

#### *Currency Fluctuations*

During fiscal 2025, 46.3% of our operating expense was non-U.S. Dollar denominated, including Canadian Dollars and Indian Rupees. During fiscal 2025 as compared to fiscal 2024, the U.S. Dollar fluctuated against these and other currencies with minimal impact as compared to fiscal 2024.

### Segment Profit (Loss)

The table below sets forth the changes in our segment profit (loss) for the respective periods (in thousands, except percentage data):

	Fiscal Year			
	2025	2024	Increase (decrease)	%*
Segment profit (loss):				
Networking Platforms .....	\$774,058	\$594,170	\$179,888	30.3
Platform Software and Services .....	\$235,134	\$240,341	\$ (5,207)	(2.2)
Blue Planet Automation Software and Services ..	\$ 31,243	\$ (2,395)	\$ 33,638	1,404.5
Global Services .....	\$213,839	\$204,378	\$ 9,461	4.6

\* Denotes % change from 2024 to 2025

- **Networking Platforms segment** profit increased by \$179.9 million, primarily due to higher sales volume as described above, partially offset by higher research and development costs.
- **Platform Software and Services segment** profit decreased by \$5.2 million, primarily due to increased research and development costs and reduced services margins as described above, partially offset by higher services sales volume.
- **Blue Planet Automation Software and Services segment** profit increased by \$33.6 million, primarily due to higher sales volume as described above, improved margins, and lower research and development costs.
- **Global Services segment** profit increased by \$9.5 million, primarily due to increased sales volumes as described above, partially offset by reduced margins also described above.

### Other Items

The table below sets forth the changes in other items for the periods indicated (in thousands, except percentage data):

	Fiscal Year					
	2025	%*	2024	%*	Increase (decrease)	%**
Interest and other income, net .....	\$48,888	1.0	\$50,261	1.3	\$ (1,373)	(2.7)
Interest expense .....	\$89,403	1.9	\$97,028	2.4	\$ (7,625)	(7.9)
Loss on extinguishment and modification of debt .....	\$ 729	—	\$ —	—	\$ 729	100.0
Provision for income taxes .....	\$32,949	0.7	\$35,894	0.9	\$ (2,945)	(8.2)

\* Denotes % of total revenue

\*\* Denotes % change from 2024 to 2025

- **Interest and other income, net** decreased by \$1.4 million, primarily resulting from lower interest income on our investments, partially offset by the impact of foreign exchange rates on assets and liabilities denominated in a currency other than the relevant functional currency, net of hedging activity.
- **Interest expense** decreased by \$7.6 million, primarily due to lower interest rates on our floating rate debt, net of hedging activity.
- **Loss on extinguishment and modification of debt** reflects the refinancing of our 2030 Term Loan in the first quarter of fiscal 2025.

- **Provision for income taxes** decreased by \$2.9 million, primarily due to the effective tax rate for fiscal 2025 being lower than the effective tax rate for fiscal 2024. The lower effective tax rate was a result of the recognition of tax benefits related to Uncertain Tax Positions for which the statute of limitations has expired.

## Liquidity and Capital Resources

We regularly evaluate our capital structure, liquidity position, debt obligations, and anticipated cash needs to fund our operating or investment plans, and we will continue to consider capital raising and other market opportunities that may be available to us.

*Principal Sources of Liquidity.* Our principal sources of liquidity include our cash, cash equivalents and investments, which as of November 1, 2025 totaled \$1.4 billion, as well as our Credit Facility (as defined in Note 19 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report). Based on past performance and current expectations, we believe that will satisfy our currently anticipated working capital needs, capital expenditures, and other liquidity requirements associated with our operations through the reasonably foreseeable future, including the next 12 months.

*Foreign Liquidity.* The amount of cash, cash equivalents and short-term investments held by our foreign subsidiaries was \$412.4 million as of November 1, 2025. Approximately \$92.3 million of undistributed earnings from these foreign subsidiaries is expected to be repatriated, with any remaining amounts continuing to be indefinitely reinvested. A deferred tax liability related to the expected repatriation amount was accrued in fiscal 2023. There are no other significant temporary differences related to our investment in the foreign subsidiaries for which a deferred tax liability has not been recognized. See Note 22 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

*Stock Repurchase Authorization.* On October 2, 2024, we announced that our Board of Directors authorized a program to repurchase up to \$1.0 billion of our common stock, which replaced in its entirety the previous stock repurchase program authorized in fiscal 2022 and completed in fiscal 2024. During fiscal 2025, we repurchased \$329.7 million of our common stock under the stock repurchase program, and \$670.3 million remained under the current repurchase authorization as of November 1, 2025. The amount and timing of any further repurchases under our stock repurchase program are subject to a variety of factors including liquidity, cash flow, stock price and general business and market conditions. The program may be modified, suspended, or discontinued at any time. See Notes 21 and 27 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

## Cash Flows

The following table sets forth changes in our cash and cash equivalents and investments in marketable debt securities (in thousands):

	November 1, 2025	November 2, 2024	Increase (decrease)
Cash and cash equivalents .....	\$1,091,952	\$ 934,863	\$ 157,089
Short-term investments in marketable debt securities .....	216,148	316,343	(100,195)
Long-term investments in marketable debt securities .....	<u>57,142</u>	<u>80,920</u>	<u>(23,778)</u>
Total cash and cash equivalents and investments in marketable debt securities .....	<u><u>\$1,365,242</u></u>	<u><u>\$1,332,126</u></u>	<u><u>\$ 33,116</u></u>

Cash, cash equivalents and investments increased by \$33.1 million during fiscal 2025. Cash from operating activities generated \$806.1 million, which was partially offset by the following: (i) cash used for stock repurchases under our stock repurchase program of \$334.5 million; (ii) cash used for the acquisition of a business of \$231.1 million, net of cash acquired; (iii) cash used to fund our investing activities for capital expenditures totaling \$140.8 million; (iv) stock repurchased upon vesting of our stock unit awards to employees relating to tax withholding of \$91.3 million; and (v) cash used for payments on our term loan due October 28, 2030 (the “Refinanced 2030 Term Loan”) of \$11.6 million. In addition to cash provided by operations, the issuance of equity under our employee stock purchase plans provided \$35.9 million in cash during fiscal 2025.

See Notes 3, 18, and 21 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report for information relating to these transactions.

#### *Cash Provided by Operating Activities*

The following sections set forth the components of our \$806.1 million of cash provided by operating activities for fiscal 2025. Net income (adjusted for non-cash charges) provided cash of \$586.3 million and cash provided by our operating assets and liabilities was \$219.8 million.

#### *Net Income (adjusted for non-cash charges)*

The following table sets forth our net income (adjusted for non-cash charges) during fiscal 2025 (in thousands):

	Year Ended November 1, 2025
Net income .....	\$123,338
Adjustments for non-cash charges:	
Depreciation of equipment, building, furniture and fixtures, and amortization of leasehold improvements .....	104,133
Abandonment of acquired in-process research and development .....	89,100
Share-based compensation costs .....	184,525
Amortization of intangible assets .....	36,205
Deferred taxes .....	(23,173)
Provision for inventory excess and obsolescence .....	48,424
Provision for warranty .....	24,442
Other .....	(736)
Net income (adjusted for non-cash charges) .....	<u>\$586,258</u>

### *Operating Assets and Liabilities*

Operating asset and liability requirements decreased by \$219.8 million during the period. The following table sets forth the major components of the cash changes in operating assets and liabilities (in thousands):

	Year Ended November 1, 2025
Accounts receivable .....	\$ (98,743)
Inventories .....	(53,602)
Prepaid expenses and other .....	86,204
Accounts payable, accruals, and other obligations .....	226,486
Deferred revenue .....	63,760
Operating lease assets and liabilities, net .....	<u>(4,270)</u>
 Total cash provided by operating assets and liabilities .....	 <u>\$219,835</u>

As compared to the end of fiscal 2024:

- The change in accounts receivable which includes accounts receivable, net, and long-term accounts receivable (see Notes 2 and 14 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report for information relating to these transactions) primarily reflects increased sales volume, partially offset by improved cash collections;
- The change in inventories primarily reflects increases in raw materials;
- The change in prepaid expenses and other primarily reflects a significant reduction in the amount of refundable cash advances to third-party contract manufacturers, partially offset by increases in contract assets for unbilled accounts receivable and non-trade accounts receivable;
- The change in accounts payable, accruals, and other obligations primarily reflects a higher accrual associated with our incentive compensation and the timing of payments to suppliers;
- The change in deferred revenue primarily represents an increase in advanced payments received from customers for product orders prior to revenue recognition; and
- The change in operating lease assets and liabilities, net, represents cash paid for operating lease payments in excess of operating lease costs.

### *Cash Paid for Interest, Net*

The following table sets forth the cash paid for interest, net during fiscal 2025 (in thousands):

	Year Ended November 1, 2025
2030 Term Loan terminated January 17, 2025 <sup>(1)</sup> .....	\$18,639
Refinanced 2030 Term Loan due October 28, 2030 <sup>(2)</sup> .....	53,523
2030 Senior Notes due January 31, 2030 <sup>(3)</sup> .....	16,000
Interest rate swaps <sup>(4)</sup> .....	(8,076)
Revolving Credit Facility <sup>(5)</sup> .....	1,775
Finance leases .....	<u>3,356</u>
 Cash paid during period .....	 <u>\$85,217</u>

<sup>(1)</sup> The 2030 Term Loan bore interest at SOFR for the chosen borrowing period plus a spread of 2.00% subject to a minimum SOFR rate of 0.00%.

- (2) Interest on the Refinanced 2030 Term Loan is payable periodically based on the interest period selected for borrowing. The Refinanced 2030 Term Loan bears interest at SOFR for the chosen borrowing period plus a spread of 1.75% subject to a minimum SOFR rate of 0.00%. At the end of fiscal 2025, the interest rate on the Refinanced 2030 Term Loan was 5.78%.
- (3) The 2030 Senior Notes bear interest at a rate of 4.00% per annum and mature on January 31, 2030. Interest on the 2030 Notes is payable semiannually on January 31 and July 31 of each year.
- (4) Our interest rate swaps fix the SOFR rate for \$350.0 million of our Term Loans at 3.47% through January 2028 and another \$350.0 million of our Term Loans at 3.287% through December 2028. The interest rate swaps entered into in April 2022, which matured in September 2025, fixed the SOFR rate for \$350.0 million of our Term Loans at 2.968% from September 2023 to September 2025.
- (5) During fiscal 2025, we utilized the revolving credit facility to issue certain standby letters of credit and paid nominal commitment fees, letter of credit fees, and other administrative charges primarily relating to the revolving credit facility.

For additional information about our debt, credit facility, and interest rate swaps, see Notes 15, 18 and 19 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report and Item 7A of Part II of this annual report.

#### *Contractual Obligations*

*Debt.* As of November 1, 2025, we had \$1.15 billion outstanding principal associated with our Refinanced 2030 Term Loan, with \$11.6 million maturing within 12 months. Interest payments on the Refinanced 2030 Term Loan and payments to be received under the interest rate swaps are variable and are calculated using the interest rate in effect as of November 1, 2025. Future interest payments associated with the Refinanced 2030 Term Loan totaled \$328.5 million, with \$67.0 million payable within 12 months. Future interest to be received net of payments under the interest rate swaps totaled \$12.9 million, with \$4.6 million to be received within 12 months. As of November 1, 2025, we had \$400.0 million outstanding principal associated with the 2030 Notes payable January 31, 2030. Future interest payments associated with the 2030 Notes totaled \$72.0 million, with \$16.0 million payable within 12 months. For additional information about our short-term and long-term debt and interest rate swaps, see Notes 15 and 18 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report and Item 7A of Part II of this annual report.

*Purchase Order Obligations.* As of November 1, 2025, we had \$2.1 billion in outstanding purchase order commitments to our contract manufacturers and component suppliers for inventory. In certain instances, we are permitted to cancel, reschedule or adjust these orders. Consequently, only a portion of this amount relates to firm, non-cancelable and unconditional obligations.

*Leases.* We have lease arrangements for facilities globally to support the ongoing operations of our business segments and related functions. Office facilities are leased under various non-cancelable operating or finance leases. As of November 1, 2025, we had fixed lease payment obligations of \$109.3 million, with \$23.4 million payable within 12 months. See Note 17 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

#### **Off-Balance Sheet Arrangements**

We do not engage in any off-balance sheet financing arrangements. In particular, we do not have any equity interests in so-called limited purpose entities, which include special purpose entities (SPEs) and structured finance entities.

## **Critical Accounting Policies and Estimates**

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires us to make judgments, assumptions, and estimates that affect the amounts reported in the Consolidated Financial Statements and accompanying notes. Note 1 to the Consolidated Financial Statements describes the significant accounting policies and methods used in the preparation of the Consolidated Financial Statements. The accounting policies described below are significantly affected by critical accounting estimates. Such accounting policies require significant judgments, assumptions, and estimates used in the preparation of the Consolidated Financial Statements, and actual results could differ materially from the amounts reported based on these policies.

### ***Revenue Recognition***

We apply judgment in determining the transaction price, as we may be required to estimate variable consideration when determining the amount of revenue to recognize. Variable consideration can include various rebate, cooperative marketing, and other incentive programs that we offer to our distributors, partners and customers. When determining the amount of revenue to recognize, we estimate the expected usage of these programs, applying the expected value or most likely estimate and update the estimate at each reporting period as actual utilization data becomes available. We also consider any customer right of return and any actual or potential payment of liquidated damages, contractual or similar penalties, or other claims for performance failures or delays in determining the transaction price.

Revenue is allocated among performance obligations based on standalone selling price (“SSP”). SSP reflects the price at which we would expect to sell that product or service on a stand-alone basis at contract inception and that we would expect to be entitled to receive for the promised products or services. SSP is estimated for each distinct performance obligation and judgment may be required in its determination. The best evidence of SSP is the observable price of a product or service when we sell the products separately in similar circumstances and to similar customers. In instances where SSP is not directly observable, we determine SSP using information that may include market conditions and other observable inputs.

When transfer of control is judged to be over time for implementation and professional service arrangements, we apply the input method to determine the amount of revenue to be recognized in a given period. Utilizing the input method, we recognize revenue based on the ratio of actual costs incurred to date to the total estimated costs expected to be incurred.

Our total deferred revenue for products was \$65.4 million and \$19.0 million as of November 1, 2025 and November 2, 2024, respectively. Our services revenue is deferred and primarily recognized ratably over the period during which the services are to be performed. Our total deferred revenue for services was \$238.4 million and \$218.6 million as of November 1, 2025 and November 2, 2024, respectively.

### ***Reserve for Inventory Obsolescence***

We estimate future customer demand for our products to determine the appropriate reserve for excess and obsolete inventory. Forecasted demand is based on customer backlog, historical usage and sales forecast by product line. We write down inventory that has become obsolete, slow-moving or unmarketable to reduce its carrying value to the estimated net realizable value. Inventory write downs are a component of our product cost of goods sold. Once recorded, inventory write-downs establish a new lower cost basis for that inventory, and are not reversed. In an effort to limit our exposure to delivery delays and to satisfy customer needs, we purchase inventory based on forecasted sales across our product lines. From time to time, we may purchase products in excess of near term demand due to supplier last time buy requirements, or for other strategic reasons. We continue to manage long-lead component purchases and non-cancelable commitments with contract manufacturers and suppliers. As of November 1, 2025 and November 2, 2024, we had \$2.1 billion and \$1.7 billion, respectively, in outstanding purchase order commitments to our contract manufacturers and component suppliers for inventory.

For fiscal 2025, 2024 and 2023, we recorded charges for excess and obsolete inventory of \$48.4 million, \$77.3 million and \$29.5 million, respectively, primarily related to a lower forecasted demand for certain Networking Platforms products primarily sold to service providers. Inventory, net of allowance for excess and obsolescence, was \$826.2 million and \$820.4 million as of November 1, 2025 and November 2, 2024, respectively.

### ***Goodwill***

We record acquisitions using the purchase method of accounting. The assets acquired and liabilities assumed are recognized at their fair value as of the acquisition date. The excess of the purchase price over the estimated fair values of the net tangible and intangible assets acquired is recorded as goodwill. The application of the purchase method of accounting for business combinations requires management to make significant estimates and assumptions in the determination of the fair value of assets acquired and liabilities assumed in order to allocate purchase price consideration properly between assets that are depreciated and amortized from goodwill. Our estimates are based on historical experience, information obtained from the management of the acquired companies and, when appropriate, include assistance from independent third-party appraisal firms.

We test goodwill for impairment on an annual basis, which we have determined to be as of the last business day of fiscal September each year, or if an event occurs or circumstances change that would, more likely than not, reduce the fair value of the reporting unit below its carrying value. In evaluating goodwill for impairment, we first decide whether to solely perform a qualitative test, which considers whether events and circumstances exist that indicate it is more likely than not that goodwill for a reporting unit is impaired. If such events or condition are identified, or if we elect to bypass the qualitative evaluation, we test goodwill impairment quantitatively by comparing the fair value of the reporting unit with the unit's carrying amount, including goodwill. If this test indicates that the fair value is less than the carrying value, an impairment loss is recognized limited to the total amount of goodwill allocated to that reporting unit. A non-cash goodwill impairment charge would have the effect of decreasing earnings or increasing losses in such period. If we are required to take a substantial impairment charge, our operating results would be materially adversely affected in such period.

As of November 1, 2025 and November 2, 2024, the goodwill balance was \$521.2 million and \$444.7 million, respectively. There were no goodwill impairments resulting from our fiscal 2025 and 2024 impairment tests, and no reporting unit was determined to be at risk of failing the goodwill impairment test. See Note 12 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

### ***Purchased Intangible Assets***

Our purchased intangible assets primarily result from our acquisitions. The accounting for acquisitions requires significant estimates and judgments in their valuation. Critical estimates used in the valuation of purchased intangible assets include, the amount and timing of expected future cash flows, useful lives, and discount rates. While our estimates of fair value are based on assumptions that are believed to be reasonable, these assumptions are inherently uncertain and unpredictable and may not reflect circumstances that may occur.

We review purchased intangible assets for impairment quarterly or whenever triggering events or changes in circumstances indicate that the assets' carrying amount may not be recoverable from its undiscounted cash flows. These assets are assigned to asset groups which represent the lowest level for which we identify cash flows. We measure impairment loss as the amount by which the carrying amount of the asset or asset group exceeds its fair value.

During fiscal 2025, approximately \$89.1 million was abandoned from in-process research and development with a corresponding expense reported in significant asset impairments and restructuring costs on the Consolidated Statement of Operations. As of November 1, 2025 and November 2, 2024, these assets totaled

\$224.2 million and \$165.0 million, net, respectively. There were no asset impairments resulting from our fiscal 2025 and 2024 impairment tests. See Note 13 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

### ***Deferred Tax Assets***

Pursuant to Accounting Standards Codification (“ASC”) Topic 740, Income Taxes, we maintain a valuation allowance for a deferred tax asset when it is deemed to be more likely than not that some or all of the deferred tax asset will not be realized. The ultimate realization of deferred tax assets is dependent on the generation of future taxable income (including the reversals of deferred tax liabilities) during the periods in which those deferred tax assets will become deductible. In evaluating whether a valuation allowance is required under such rules, we consider all available positive and negative evidence, including prior operating results, the nature and reason for any losses, our forecast of future taxable income, utilization of tax planning strategies, and the dates on which any deferred tax assets are expected to expire. These assumptions and estimates require a significant amount of judgment and are made based on current and projected circumstances and conditions.

Quarterly, we perform an analysis to determine the likelihood of realizing our deferred tax assets and whether sufficient evidence exists to support reversal of all or a portion of the valuation allowance. The net deferred tax assets as of November 1, 2025 and November 2, 2024 were \$884.4 million and \$885.9 million, respectively, including valuation allowances of \$214.5 million and \$192.4 million, respectively. We will continue to evaluate future financial performance to determine whether such performance is both sustained and significant enough to provide sufficient evidence to support reversal of all or a portion of the remaining valuation allowance. The value of our net deferred tax asset may be subject to change in the future, depending on our generation or projections of future taxable income, as well as changes in tax law or our tax planning strategy.

### ***Item 7A. Quantitative and Qualitative Disclosures About Market Risk***

We are exposed to market risk related to changes in interest rates and foreign currency exchange rates. The following discussion about these market risks includes forward-looking statements. Actual results could differ materially from those discussed below.

*Interest Rate Sensitivity.* We maintain an investment portfolio of various holdings, types, and maturities. See Notes 6 and 7 to our Consolidated Financial Statements included in Item 8 of Part II of this report such investments. These investments are sensitive to interest rate movements, and their fair value will decline as interest rates rise and increase as interest rates fall. The estimated impact on these investments of a 100 basis point (1.0%) increase in interest rates across the yield curve from rates in effect as of the balance sheet date would be a \$1.6 million decline in value.

Absent hedging using floating-to-fixed rate interest rate swaps, our earnings and cash flows from operations could be impacted by changes in interest rates related to the floating rate of interest on our Refinanced 2030 Term Loan. We have entered into interest rate swaps that fix the floating rate for \$350.0 million of our Refinanced 2030 Term Loan at 3.47% from January 2023 through January 2028 and another \$350.0 million of our Refinanced 2030 Term Loan at 3.287% from September 2025 through December 2028. As a result, a 100 basis point (1.0%) increase in the Secured Overnight Financing Rate (“SOFR”) rate as of the balance sheet date would increase our annualized interest expense by approximately \$4.5 million. See Notes 15 and 18 to our Consolidated Financial Statements included in Item 8 of Part II of this report for additional information.

*Foreign Currency Exchange Risk.* Our business and results of operations are exposed to movements in foreign currency exchange rates. Some of our transactions are non-U.S. Dollar denominated, with the Euro, Indian Rupee, and Canadian Dollar being our most significant foreign currency revenue exposures. If the U.S. Dollar strengthens against these currencies, our revenue for these transactions reported in U.S. Dollars

would decline. For our U.S. Dollar denominated transactions, an increase in the value of the U.S. Dollar would increase the price of our products to customers in markets outside the United States. During fiscal 2025, 9.9% of revenue was non-U.S. Dollar denominated. During fiscal 2025 as compared to fiscal 2024, the U.S. Dollar fluctuated against a number of foreign currencies with minimal impact as compared to fiscal 2024.

With regard to operating expenses, our primary exposure to foreign currency exchange rates relates to the Canadian Dollar, Indian Rupee and Euro. If these foreign currencies strengthen against the U.S. Dollar, costs reported in U.S. Dollars will increase. During fiscal 2025, 46.3% of our operating expense was non-U.S. Dollar denominated. During fiscal 2025 as compared to fiscal 2024, the U.S. Dollar fluctuated against a number of foreign currencies with minimal impact as compared to fiscal 2024.

We use foreign currency forward contracts to reduce variability in certain forecasted non-U.S. Dollar denominated cash flows. Generally, these derivatives have maturities of 24 months or less and are designated as cash flow hedges. We assess whether the forward contract has been effective in offsetting changes in cash flows attributable to the hedged risk during the hedging period. The derivative's net gain or loss is initially reported as a component of accumulated other comprehensive loss and, upon the occurrence of the forecasted transaction, it is subsequently reclassified to the line item in the Consolidated Statements of Operations to which the hedged transaction relates.

During fiscal 2025, we recorded minimal foreign currency exchange losses as a result of monetary assets and liabilities that were transacted in a currency other than the entity's functional currency, and the re-measurement adjustments were recorded in interest and other income, net on our Consolidated Statements of Operations. We use foreign currency forwards to hedge these balance sheet exposures. These forwards are not designated as hedges for accounting purposes, and any net gain or loss associated with these derivatives is reported in interest and other income, net. During fiscal 2025, we recorded losses on non-hedge designated foreign currency forward contracts of \$3.7 million. See Notes 1, 5 and 15 to our Consolidated Financial Statements included in Item 8 of Part II of this annual report.

## ***Item 8. Financial Statements and Supplementary Data***

The following is an index to the consolidated financial statements:

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Ciena Corporation

### Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Ciena Corporation and its subsidiaries (the “Company”) as of November 1, 2025 and November 2, 2024, and the related consolidated statements of operations, of comprehensive income, of changes in stockholders’ equity and of cash flows for each of the three years in the period ended November 1, 2025, including the related notes (collectively referred to as the “consolidated financial statements”). We also have audited the Company’s internal control over financial reporting as of November 1, 2025, based on criteria established in *Internal Control—Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of November 1, 2025 and November 2, 2024, and the results of its operations and its cash flows for each of the three years in the period ended November 1, 2025 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of November 1, 2025, based on criteria established in *Internal Control—Integrated Framework* (2013) issued by the COSO.

### Basis for Opinions

The Company’s management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the Report of Management on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company’s consolidated financial statements and on the Company’s internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

## **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **Critical Audit Matters**

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that (i) relates to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### *Reserve for Excess and Obsolete Inventory*

As described in Notes 1 and 9 to the consolidated financial statements, the Company's consolidated inventory balance, net of the allowance for excess and obsolescence, was \$826.2 million as of November 1, 2025. Management records a provision for excess and obsolete inventory when an impairment has been identified and has a reserve for excess and obsolete inventory of \$129.4 million as of November 1, 2025. Management writes down its inventory for estimated obsolescence or unmarketable inventory by an amount equal to the difference between the cost of inventory and the estimated net realizable value based on assumptions about future demand, which are often impacted by changes in market conditions, declines in customer demand for certain products, discontinuation of certain products or introduction of newer product versions, or changes in strategic direction.

The principal considerations for our determination that performing procedures relating to the reserve for excess and obsolete inventory is a critical audit matter are the significant judgment by management when developing their estimate, which in turn led to a high degree of auditor judgment, subjectivity, and effort to perform procedures and evaluate the audit evidence obtained relating to the assumptions regarding future demand.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to the Company's evaluation of the reserve for excess and obsolete inventory, including controls over the assumptions used within the model. These procedures also included, among others, testing management's process for determining the reserve for excess and obsolete inventory. This included evaluating the appropriateness of the inventory reserve model and the reasonableness of the significant

assumptions relating to the future demand. Evaluating the assumptions related to future demand involved evaluating whether the assumptions used were reasonable considering historical demand and expectations regarding future demand. Testing management's process for determining future demand included procedures to evaluate the reliability, completeness and relevance of management's data used in the future demand assumption. Testing the relevance and reliability of the data included evaluating the reasonableness of the long-term demand forecasts and historical activity.

/s/ PricewaterhouseCoopers LLP

Baltimore, Maryland

December 12, 2025

We have served as the Company's auditor since 1992.

**CIENA CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share data)

	<u>November 1, 2025</u>	<u>November 2, 2024</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 1,091,952	\$ 934,863
Short-term investments .....	216,148	316,343
Accounts receivable, net .....	975,856	908,597
Inventories, net .....	826,235	820,430
Prepaid expenses and other .....	455,316	564,183
Total current assets .....	3,565,507	3,544,416
Long-term investments .....	57,142	80,920
Equipment, building, furniture and fixtures, net .....	386,779	337,722
Operating lease right-of-use assets .....	38,613	27,417
Goodwill .....	521,204	444,707
Other intangible assets, net .....	224,210	165,020
Deferred tax asset, net .....	884,889	886,441
Other long-term assets .....	186,323	154,694
Total assets .....	\$ 5,864,667	\$ 5,641,337
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable .....	\$ 542,841	\$ 423,401
Accrued liabilities and other short-term obligations .....	531,081	393,905
Deferred revenue .....	208,936	156,379
Operating lease liabilities .....	13,956	14,455
Current portion of long-term debt .....	11,580	11,700
Total current liabilities .....	1,308,394	999,840
Long-term deferred revenue .....	94,850	81,240
Other long-term obligations .....	175,426	185,938
Long-term operating lease liabilities .....	32,516	25,107
Long-term debt, net .....	1,524,158	1,533,074
Total liabilities .....	3,135,344	2,825,199
Commitments and contingencies (Note 26)		
Stockholders' equity:		
Preferred stock — par value \$0.01; 20,000,000 shares authorized; zero shares issued and outstanding .....	—	—
Common stock — par value \$0.01; 290,000,000 shares authorized; 141,016,300 and 142,656,116 shares issued and outstanding .....	1,410	1,427
Additional paid-in capital .....	5,953,057	6,154,869
Accumulated other comprehensive loss .....	(55,035)	(46,711)
Accumulated deficit .....	(3,170,109)	(3,293,447)
Total stockholders' equity .....	2,729,323	2,816,138
Total liabilities and stockholders' equity .....	\$ 5,864,667	\$ 5,641,337

The accompanying notes are an integral part of these consolidated financial statements.

**CIENA CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except per share data)

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
<b>Revenue:</b>			
Products .....	\$3,822,618	\$3,159,021	\$3,581,039
Services .....	<u>946,889</u>	<u>855,934</u>	<u>805,510</u>
<b>Total revenue .....</b>	<b><u>4,769,507</u></b>	<b><u>4,014,955</u></b>	<b><u>4,386,549</u></b>
<b>Cost of goods sold:</b>			
Products .....	2,250,966	1,861,317	2,088,440
Services .....	<u>513,624</u>	<u>434,048</u>	<u>419,258</u>
<b>Total cost of goods sold .....</b>	<b><u>2,764,590</u></b>	<b><u>2,295,365</u></b>	<b><u>2,507,698</u></b>
<b>Gross profit .....</b>	<b><u>2,004,917</u></b>	<b><u>1,719,590</u></b>	<b><u>1,878,851</u></b>
<b>Operating expenses:</b>			
Research and development .....	848,329	767,497	750,559
Selling and marketing .....	581,331	510,668	490,804
General and administrative .....	238,707	220,647	215,284
Significant asset impairments and restructuring costs .....	112,113	24,592	23,834
Amortization of intangible assets .....	25,758	29,569	37,351
Acquisition and integration costs .....	1,148	—	3,474
<b>Total operating expenses .....</b>	<b><u>1,807,386</u></b>	<b><u>1,552,973</u></b>	<b><u>1,521,306</u></b>
<b>Income from operations .....</b>	<b><u>197,531</u></b>	<b><u>166,617</u></b>	<b><u>357,545</u></b>
<b>Interest and other income, net .....</b>	<b><u>48,888</u></b>	<b><u>50,261</u></b>	<b><u>62,008</u></b>
<b>Interest expense .....</b>	<b><u>(89,403)</u></b>	<b><u>(97,028)</u></b>	<b><u>(88,026)</u></b>
<b>Loss on extinguishment and modification of debt .....</b>	<b><u>(729)</u></b>	<b><u>—</u></b>	<b><u>(7,874)</u></b>
<b>Income before income taxes .....</b>	<b><u>156,287</u></b>	<b><u>119,850</u></b>	<b><u>323,653</u></b>
<b>Provision for income taxes .....</b>	<b><u>32,949</u></b>	<b><u>35,894</u></b>	<b><u>68,826</u></b>
<b>Net income .....</b>	<b><u>\$ 123,338</u></b>	<b><u>\$ 83,956</u></b>	<b><u>\$ 254,827</u></b>
<b>Basic net income per common share .....</b>	<b><u>\$ 0.87</u></b>	<b><u>\$ 0.58</u></b>	<b><u>\$ 1.71</u></b>
<b>Diluted net income per potential common share .....</b>	<b><u>\$ 0.85</u></b>	<b><u>\$ 0.58</u></b>	<b><u>\$ 1.71</u></b>
<b>Weighted average basic common shares outstanding .....</b>	<b><u>142,221</u></b>	<b><u>144,715</u></b>	<b><u>148,971</u></b>
<b>Weighted average diluted potential common shares outstanding .....</b>	<b><u>145,248</u></b>	<b><u>145,964</u></b>	<b><u>149,380</u></b>

The accompanying notes are an integral part of these consolidated financial statements.

**CIENA CORPORATION**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(in thousands)

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
Net income . . . . .	\$123,338	\$ 83,956	\$254,827
Unrealized gain (loss) on available-for-sale securities, net of tax . . . . .	(376)	1,170	2,593
Unrealized gain on foreign currency forward contracts, net of tax . . . . .	1,077	3,276	2,041
Unrealized gain (loss) on interest rate swaps, net of tax . . . . .	(9,722)	(10,294)	9,565
Change in cumulative translation adjustments . . . . .	697	(3,096)	(5,321)
Other comprehensive income (loss) . . . . .	<u>(8,324)</u>	<u>(8,944)</u>	<u>8,878</u>
Total comprehensive income . . . . .	<u><u>\$115,014</u></u>	<u><u>\$ 75,012</u></u>	<u><u>\$263,705</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**CIENA CORPORATION**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
(in thousands, except share data)

	Common Stock Shares	Par Value	Additional Paid-in-Capital	Accumulated Other Comprehensive (Loss)	Accumulated Deficit	Total Stockholders' Equity
Balance at October 29, 2022 .....	148,412,943	\$1,484	\$6,390,252	\$(46,645)	\$(3,632,230)	\$2,712,861
Net income .....	—	—	—	—	254,827	254,827
Other comprehensive income .....	—	—	—	8,878	—	8,878
Repurchases of common stock -						
repurchase program, net .....	(5,672,123)	(57)	(251,454)	—	—	(251,511)
Issuance of shares from employee equity plans .....	2,900,038	29	31,328	—	—	31,357
Share-based compensation expense ...	—	—	130,455	—	—	130,455
Shares repurchased for tax with holdings on vesting of stock unit awards .....	(810,920)	(8)	(38,498)	—	—	(38,506)
Balance at October 28, 2023 .....	144,829,938	1,448	6,262,083	(37,767)	(3,377,403)	2,848,361
Net income .....	—	—	—	—	83,956	83,956
Other comprehensive loss .....	—	—	—	(8,944)	—	(8,944)
Repurchases of common stock -						
repurchase program, net .....	(4,539,828)	(45)	(251,318)	—	—	(251,363)
Issuance of shares from employee equity plans .....	3,312,473	33	34,258	—	—	34,291
Share-based compensation expense ...	—	—	156,404	—	—	156,404
Shares repurchased for tax withholdings on vesting of stock unitawards .....	(946,467)	(9)	(46,558)	—	—	(46,567)
Balance at November 2, 2024 .....	142,656,116	1,427	6,154,869	(46,711)	(3,293,447)	2,816,138
Net income .....	—	—	—	—	123,338	123,338
Other comprehensive loss .....	—	—	—	(8,324)	—	(8,324)
Repurchases of common stock -						
repurchase program, net .....	(3,953,466)	(40)	(330,875)	—	—	(330,915)
Issuance of shares from employee equity plans .....	3,353,990	33	35,843	—	—	35,876
Share-based compensation expense ...	—	—	184,525	—	—	184,525
Shares repurchased for tax withholdings on vesting of stock unitawards .....	(1,040,340)	(10)	(91,305)	—	—	(91,315)
Balance at November 1, 2025 .....	<u>141,016,300</u>	<u>\$1,410</u>	<u>\$5,953,057</u>	<u>\$(55,035)</u>	<u>\$(3,170,109)</u>	<u>\$2,729,323</u>

The accompanying notes are an integral part of these consolidated financial statements.

**CIENA CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
<b>Cash flows provided by operating activities:</b>			
Net income .....	\$ 123,338	\$ 83,956	\$ 254,827
Adjustments to reconcile net income to net cash provided by operating activities:			
Loss on extinguishment of debt .....	—	—	1,864
Depreciation of equipment, building, furniture and fixtures, and amortization of lease hold improvements .....	104,133	92,846	92,564
Abandonment of acquired in-process research and development .....	89,100	—	—
Share-based compensation costs .....	184,525	156,404	130,455
Amortization of intangible assets .....	36,205	40,624	49,616
Deferred taxes .....	(23,173)	(76,810)	(14,852)
Provision for inventory excess and obsolescence .....	48,424	77,341	29,464
Provision for warranty .....	24,442	25,643	31,742
Gain on equity investments, net .....	—	—	(26,368)
Other .....	(736)	11,768	15,771
Changes in assets and liabilities:			
Accounts receivable .....	(98,743)	80,313	(94,565)
Inventories .....	(53,602)	153,021	(132,497)
Prepaid expenses and other .....	86,204	(198,910)	(51,965)
Operating lease right-of-use assets .....	11,613	11,837	14,190
Accounts payable, accruals and other obligations .....	226,486	64,255	(138,469)
Deferred revenue .....	63,760	9,884	27,412
Short and long-term operating lease liabilities .....	(15,883)	(17,640)	(20,857)
Net cash provided by operating activities .....	<u>806,093</u>	<u>514,532</u>	<u>168,332</u>
<b>Cash flows used in investing activities:</b>			
Payments for equipment, furniture, fixtures and intellectual property .....	(140,801)	(136,641)	(106,197)
Purchases of investments .....	(214,162)	(287,536)	(252,329)
Proceeds from sales and maturities of investments .....	348,579	140,836	208,104
Purchase of equity investment .....	—	(21,682)	—
Settlement of foreign currency forward contracts, net .....	(4,015)	(1,454)	(2,984)
Acquisition of businesses, net of cash acquired .....	(231,100)	—	(230,048)
Net cash used in investing activities .....	<u>(241,499)</u>	<u>(306,477)</u>	<u>(383,454)</u>
<b>Cash flows provided by (used in) financing activities:</b>			
Proceeds from issuance of term loan, net .....	—	—	497,500
Payment of long-term debt .....	(11,580)	(11,700)	(9,430)
Proceeds from modification of debt, net .....	19,175	—	830
Cash paid for extinguishment of debt .....	(19,175)	—	—
Payment of debt issuance costs .....	(12)	(2,554)	(6,379)
Payment of finance lease obligations .....	(4,380)	(4,029)	(3,791)
Shares repurchased for tax withholdings on vesting of stock unit awards .....	(91,315)	(46,567)	(38,506)
Repurchases of common stock - repurchase program, net .....	(334,507)	(254,502)	(242,201)
Proceeds from issuance of common stock .....	<u>35,876</u>	<u>34,291</u>	<u>31,357</u>
Net cash provided by (used in) financing activities .....	<u>(405,918)</u>	<u>(285,061)</u>	<u>229,380</u>
Effect of exchange rate changes on cash, cash equivalents and restricted cash .....	<u>(1,505)</u>	<u>1,246</u>	<u>2,150</u>
Net increase (decrease) in cash, cash equivalents and restricted cash .....	<u>157,171</u>	<u>(75,760)</u>	<u>16,408</u>
Cash, cash equivalents and restricted cash at beginning of fiscal year .....	<u>935,026</u>	<u>1,010,786</u>	<u>994,378</u>
Cash, cash equivalents and restricted cash at end of fiscal year .....	<u>\$ 1,092,197</u>	<u>\$ 935,026</u>	<u>\$ 1,010,786</u>
<b>Supplemental disclosure of cash flow information</b>			
Cash paid during the fiscal year for interest, net .....	\$ 85,217	\$ 92,515	\$ 84,465
Cash paid during the fiscal year for income taxes, net .....	\$ 113,608	\$ 54,956	\$ 78,242
Operating lease payments .....	\$ 17,840	\$ 19,452	\$ 22,782
<b>Non-cash investing and financing activities</b>			
Purchase of equipment in accounts payable .....	\$ 17,449	\$ 14,682	\$ 6,990
Repurchase of common stock in accrued liabilities from repurchase program, net .....	\$ 2,579	\$ 6,172	\$ 9,310
Operating lease right-of-use assets subject to lease liability .....	\$ 23,586	\$ 6,912	\$ 10,236
Gain on equity investment, net .....	\$ —	\$ —	\$ 26,368

The accompanying notes are an integral part of these consolidated financial statements.

**CIENA CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(1) CIENA CORPORATION AND SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES**

*Description of Business*

Ciena Corporation (“Ciena”) is a network technology company, providing hardware, software, and services to a wide range of network operators and enabling enhanced network capacity, service delivery, and automation. Ciena’s solutions support network traffic across a wide range of applications, including cloud, voice, video, data, and artificial intelligence (“AI”). Ciena’s network solutions are used globally by cloud providers, service providers, and other network operators across multiple industry verticals.

*Basis of Presentation*

The accompanying consolidated financial statements include the accounts of Ciena and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Ciena has a 52 or 53-week fiscal year, which ends on the Saturday nearest to the last day of October in each year (November 1, 2025, November 2, 2024, and October 28, 2023, for the periods reported). Fiscal 2025 and fiscal 2023 each consisted of a 52-week fiscal year. Fiscal 2024 was a 53-week fiscal year with the additional week occurring in the fourth quarter.

*Use of Estimates*

The preparation of the financial statements and related disclosures in conformity with Generally Accepted Accounting Principles (“GAAP”) requires management to make estimates and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. Estimates are used for selling prices for multiple element and input method arrangements, shared-based compensation, bad debts, valuation of inventories and investments, recoverability of intangible assets, other long-lived assets and goodwill, income taxes, warranty obligations, restructuring liabilities, derivatives, contingencies and litigation. Ciena bases its estimates on historical experience and assumptions that it believes are reasonable. Actual results may differ materially from management’s estimates.

*Cash, Cash Equivalents and Investments*

Ciena considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents. Restricted cash collateralizing letters of credit are included in other current assets and other long-term assets, depending on the duration of the restriction.

Ciena’s debt security investments are classified as available-for-sale and reported at fair value, with unrealized gains and losses recorded in accumulated other comprehensive loss. Ciena recognizes losses in the income statement when it determines that declines in the fair value of its investments below their cost basis are other-than-temporary. In determining whether a decline in fair value is other-than-temporary, Ciena considers various factors, including market price, investment ratings, the financial condition and near-term prospects of the investee, the length of time and the extent to which the fair value has been less than the cost basis, and the intent and ability to hold the investment until maturity or for a period of time sufficient to allow for any anticipated recovery in market value. Ciena considers all marketable debt securities that it expects to convert to cash within one year to be short-term investments, with all others considered to be long-term investments.

*Inventories*

Inventories are valued at the lower of cost or market, with cost computed using standard cost, which approximates actual cost, on a first-in, first-out basis. Ciena records a provision for excess and obsolete inventory when an impairment has been identified.

### *Goodwill*

Ciena records acquisitions using the purchase method of accounting. The assets acquired and liabilities assumed are recognized at their fair value as of the acquisition date. The excess of the purchase price over the estimated fair values of the net tangible and intangible assets acquired is recorded as goodwill. Goodwill is the excess of the purchase price over the fair values assigned to the net assets acquired in a business combination. Ciena tests goodwill for impairment on an annual basis, which it has determined to be the last business day of fiscal September each year or if an event occurs or circumstances change that would, more likely than not, reduce the fair value of the reporting unit below its carrying value.

Ciena tests goodwill impairment qualitatively or quantitatively by comparing the fair value of the reporting unit with the unit's carrying amount, including goodwill. If this test indicates that the fair value is less than the carrying value, then a non-cash impairment loss is recognized, limited to the total amount of goodwill allocated to that reporting unit.

### *Long-lived Assets*

Long-lived assets include equipment, building, furniture and fixtures, operating right-of-use ("ROU") assets, finite-lived intangible assets and maintenance spares. Ciena tests long-lived assets for impairment whenever triggering events or changes in circumstances indicate that the asset's carrying amount is not recoverable from its undiscounted cash flows. An impairment loss is measured as the amount by which the carrying amount of the asset or asset group exceeds its fair value. Ciena's long-lived assets are assigned to asset groups that represent the lowest level for which cash flows can be identified.

#### *Equipment, Building, Furniture and Fixtures and Internal Use Software*

Equipment, building, furniture and fixtures are recorded at cost. Depreciation and amortization are computed using the straight-line method, generally over useful lives of three years to five years for equipment and furniture and fixtures. Leasehold improvements are generally over the shorter of useful life or lease term.

Qualifying internal use software and website development costs incurred during the application development stage, which consist primarily of outside services and purchased software license costs, are capitalized and amortized straight-line over the estimated useful lives of two years to five years.

### *Leases*

At the inception of a contract, Ciena must determine whether the contract is or contains a lease. The contract is or contains a lease if the contract conveys the right to control the use of the property, plant, or equipment for a designated term in exchange for consideration. Ciena's evaluation of its contracts follows the assessment of whether there is a right to obtain substantially all of the economic benefits from the use and the right to direct the use of the identified asset in the contract. Operating leases are included in the Operating ROU assets, Operating lease liabilities and Long-term operating lease liabilities on the Consolidated Balance Sheets. Finance leases are included in Equipment, building, furniture and fixtures, net ("Finance ROU assets"), Accrued liabilities and other short-term obligations and Other long-term obligations on the Consolidated Balance Sheets.

Ciena has operating and finance leases that primarily relate to real property. Ciena has elected not to capitalize leases with a term of 12 months or less without a purchase option that is likely to be exercised. Ciena has elected not to separate lease and non-lease components of operating and finance leases. Lease components are payment items directly attributable to the use of the underlying asset, while non-lease components are explicit elements of a contract not directly related to the use of the underlying asset, including pass-through operating expenses, such as common area maintenance and utilities.

Operating ROU assets and lease liabilities and Finance ROU assets and lease liabilities are recognized on the Consolidated Balance Sheets at the present value of the future lease payments over the life of the lease term. Ciena uses discount rates based on incremental borrowing rates, on a collateralized basis, for the respective underlying assets, for terms similar to the respective leases when implicit rates for leases are not determinable. Operating lease costs are included as rent expense in the Consolidated Statements of Operations. Fixed base payments on operating leases paid directly to the lessor are recorded as lease expense on a straight-line basis. Related variable payments based on usage, changes in an index, or market rate are expensed as incurred. Finance ROU assets are generally amortized on a straight-line basis over the lease term with the interest expense on the lease liability recorded using the interest method. The amortization and interest expense are recorded separately in the Consolidated Statements of Operations.

#### *Intangible Assets*

Intangible assets primarily result from acquisitions. The accounting for acquisitions requires significant estimates and judgments in their valuation based on assumptions that are believed to be reasonable.

Ciena records finite-lived intangible assets from acquisitions as developed technology and customer relationships. These assets are carried at cost less accumulated amortization. Amortization is computed using the straight-line method over the estimated expected economic life of the respective asset, historically up to seven years.

Ciena records indefinite-lived intangible assets from acquisitions as in-process research and development. These assets are carried at cost until the completion or abandonment of the associated research and development efforts. On a quarterly basis during the period that these assets are considered indefinite lived, Ciena tests them for impairment qualitatively or quantitatively. If this test indicates that the fair value is less than the carrying value, then a non-cash impairment loss is recognized limited to the total amount of carrying value.

#### *Maintenance Spares*

Maintenance spares, which are included in other long-term assets on the Consolidated Balance Sheets, are recorded at cost. Ciena depreciates spares ratably over four years.

#### *Cloud Computing Arrangements*

Ciena capitalizes certain costs related to hosting arrangements that are service contracts (cloud computing arrangements). Capitalized costs are included in Other long-term assets on the Consolidated Balance Sheets and are amortized on a straight-line basis over the estimated useful life.

#### *Minority Equity Investments*

Ciena has minority equity investments in privately held technology companies that are classified in other long-term assets. These investments are carried at cost because Ciena owns less than 20% of the voting equity and does not have the ability to exercise significant influence over the company. Ciena monitors these investments for impairment and makes appropriate reductions to the carrying value when necessary. As of November 1, 2025, the combined carrying value of these investments was \$21.7 million. Ciena elects to estimate the fair value at cost minus impairment, if any, plus or minus observable price changes in orderly transactions for identical or similar investments of the same issuer. Ciena evaluates these investments for impairment or observable price changes quarterly and records adjustments to interest and other income, net on the Consolidated Statements of Operations.

### *Fair Value of Financial Instruments*

The carrying value of Ciena's cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximates fair market value due to the relatively short period of time to maturity. For information related to the fair value of Ciena's short-term and long-term debt, see Note 18 below.

Fair value for the measurement of financial assets and liabilities is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. Ciena utilizes a valuation hierarchy for disclosure of the inputs for fair value measurement. By distinguishing between inputs that are observable in the marketplace, and those that are more subjective, the hierarchy is designed to indicate the relative reliability of the fair value measurements. The classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement. This hierarchy prioritizes the inputs into three broad levels as follows:

- Level 1 inputs are unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 inputs are quoted prices for identical or similar assets or liabilities in less active markets or model-derived valuations in which significant inputs are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument; and
- Level 3 inputs are unobservable inputs based on Ciena's assumptions used to measure assets and liabilities at fair value. The fair values are determined based on model-based techniques using inputs Ciena could not corroborated with market data.

### *Stock Repurchase Program*

Shares repurchased pursuant to Ciena's stock repurchase program are immediately retired upon purchase. Repurchased common stock is reflected as a reduction of stockholders' equity. Ciena reduces its common stock based on the par value of the shares and its capital surplus for the excess of the repurchase price over the par value. Ciena has had an accumulated deficit balance, therefore, the excess over the par value has been applied to additional paid-in capital. Once Ciena has retained earnings, the excess will be charged entirely to retained earnings.

### *Concentrations*

Substantially all of Ciena's cash and cash equivalents are maintained at a small number of major U.S. financial institutions. The majority of Ciena's cash equivalents consist of money market funds. Deposits held with banks may exceed the amount of insurance provided on such deposits. Because these deposits generally may be redeemed upon demand, management believes that they bear minimal risk.

Historically, a significant percentage of Ciena's revenue and accounts receivable have been concentrated among a small number of large customers. See Note 2 below.

Ciena's access to certain materials or components is dependent on sole or limited source suppliers. The inability of any of these suppliers to fulfill Ciena's supply requirements, or significant changes in supply cost, could affect future results. Ciena relies on a small number of contract manufacturers to perform the majority of the manufacturing for its products. If Ciena cannot effectively manage these manufacturers or forecast future demand, or if these manufacturers fail to deliver products or components on time, Ciena's business and results of operations may suffer.

### *Revenue Recognition*

Ciena determines revenue recognition by applying the following five-step approach:

- identification of the contract, or contracts, with a customer;
- identification of the performance obligations in the contract;
- determination of the transaction price;
- allocation of the transaction price to the performance obligations in the contract; and
- recognition of revenue when, or as, Ciena satisfies a performance obligation.

Ciena makes sales pursuant to purchase orders placed by customers, primarily under framework agreements that govern the general commercial terms and conditions of the sale of Ciena's products and services. These purchase orders are used to determine the identification of the contract with the customer. Purchase orders typically include the description, quantity, and price of each product or service purchased.

Purchase orders may include one-line bundled pricing for both products and services. Accordingly, purchase orders can include various combinations of products and services that are generally distinct and accounted for as separate performance obligations. Ciena evaluates each promised product and service offering to determine whether it represents a distinct performance obligation. In doing so, Ciena considers, among other things, customary business practices, whether the customer can benefit from the product or service on its own or together with other resources that are readily available, and whether Ciena's commitment to transfer the product or service to the customer is separately identifiable from other obligations in the purchase order. For transactions where Ciena delivers the product or services, Ciena is typically the principal and records revenue and costs of goods sold on a gross basis.

Ciena applies judgment in determining the transaction price, as Ciena may be required to estimate variable consideration when determining the amount of revenue to recognize. Variable consideration can include various rebate, cooperative marketing, and other incentive programs that Ciena offers to its distributors, partners and customers. When determining the amount of revenue to recognize, Ciena estimates the expected usage of these programs, applying the expected value or most likely estimate and updates the estimate at each reporting period as actual utilization data becomes available. Ciena also considers any customer right of return and any actual or potential payment of liquidated damages, contractual or similar penalties, or other claims for performance failures or delays in determining the transaction price.

As a practical expedient, Ciena does not adjust the amount of consideration it will receive for the effects of a significant financing component as it expects, at contract inception, that the period between Ciena's transfer of the products or services to the customer and customer payment for the products or services will be one year or less. Shipping and handling fees invoiced to customers are included in revenue, with the associated expense included in product cost of goods sold. Ciena records revenue net of any associated sales taxes.

Revenue is allocated among performance obligations based on standalone selling price ("SSP"). SSP reflects the price at which Ciena would expect to sell that product or service on a stand-alone basis at contract inception and that Ciena would expect to be entitled to receive for the promised products or services. SSP is estimated for each distinct performance obligation, and judgment may be required in its determination. The best evidence of SSP is the observable price of a product or service when Ciena sells the products separately in similar circumstances and to similar customers. In instances where SSP is not directly observable, Ciena determines SSP using information that may include market conditions and other observable inputs.

Ciena recognizes revenue upon the transfer of control of promised products or services to a customer in an amount that reflects the consideration to which Ciena expects to be entitled in exchange for those products or services. Transfer of control occurs once the customer has the contractual right to use the product, generally upon

shipment or delivery to the customer. Transfer of control can also occur over time for services, such as software subscription, maintenance, installation, and various professional services as the customer receives the benefit over the contract term.

When transfer of control is judged to be over time for installation and professional service arrangements, Ciena applies the input method to determine the amount of revenue to be recognized in a given period. Utilizing the input method, Ciena recognizes revenue based on the ratio of actual costs incurred to date to the total estimated costs expected to be incurred. Revenue for software subscription and maintenance is recognized ratably over the period during which the services are performed.

Purchase orders are invoiced based on the terms set forth either in the purchase order or the framework agreement, as applicable. Generally, sales of products and software licenses are invoiced upon shipment or delivery. Maintenance and software subscription services are invoiced quarterly or annually primarily in advance of the service term. Ciena's other service offerings are generally invoiced upon completion of the service. Payment terms and cash received typically range from 30 to 90 days from the invoicing date. Historically, Ciena has not provided any material financing arrangements to its customers.

#### *Capitalized Contract Acquisition Costs*

Ciena capitalizes and amortizes incremental costs of obtaining a contract considering each customer purchase in combination with the corresponding framework agreement, if applicable, as a contract. Ciena elects to implement the practical expedient, which allows for incremental costs to be recognized as an expense when incurred if the period of the asset recognition is one year or less. If the period of the asset recognition is greater than one year, Ciena amortizes these costs over the period of performance. Ciena considers sales commissions incurred upon receipt of purchase orders placed by customers as incremental costs to obtain such purchase orders. The practical expedient method is applied to the purchase order as a whole, and the capitalized costs of obtaining a purchase order is applied, even if the purchase order contains more than one performance obligation. In cases where a purchase order includes various distinct products or services with both short-term (one year or less) and long-term (more than a year) performance periods, the cost of commissions incurred for the total value of the purchase order is capitalized and subsequently amortized as each performance obligation is recognized.

For the additional disclosures on capitalized contract acquisition costs, see Note 2 below.

#### *Warranty Accruals*

Ciena's products are generally covered by a warranty for periods ranging from one to five years. Ciena provides for the estimated costs to fulfill customer warranty obligations upon recognition of the related revenue. Estimated warranty costs include estimates for material costs, technical support labor costs and associated overhead. Warranty is included in cost of goods sold and is determined based on actual warranty cost experience, estimates of component failure rates and management's industry experience. Technical support labor cost is estimated based primarily on historical trends and the cost to support customer repairs within the warranty period. The provision for product warranties, net of adjustments for previous years' provisions, is included in accrued liabilities and other short-term obligations. The provision for warranty claims may fluctuate on a quarterly basis depending on the mix of products and customers in that period. If actual product failure rates, material replacement costs, service or labor costs differ from our estimates, revisions to the estimated warranty provision would be required. See Note 14 below.

#### *Allowance for Credit Losses for Accounts Receivable and Contract Assets*

Ciena estimates its allowances for credit losses using information from internal and external sources related to past events, current conditions, and supportable forecasts. Historical credit loss experience provides a basis for the estimation of expected future credit losses. Ciena determines collectability by pooling assets with similar

characteristics, which are measured on a collective basis when similar risk characteristics exist. Additionally, a number of other factors, including, but not limited to, various customer-specific details, the potential sovereign risk of the geographic locations in which the customer is operating, and macroeconomic conditions may be assessed to determine if further exposure exists and should be accounted for. These factors are updated regularly or when facts and circumstances indicate that an update is deemed necessary.

#### *Accounts Receivable Factoring*

Ciena has entered into factoring agreements to sell certain receivables to unrelated third-parties on a non-recourse basis. These transactions result in a reduction in accounts receivable because the agreements transfer effective control over, and risk related to, the receivables to the buyers. Trade accounts receivables balances sold are removed from the consolidated balance sheets and cash received is reflected as cash provided by operating activities in the Consolidated Statements of Cash Flow. Factoring related interest expense is recorded to interest and other income, net on the Consolidated Statements of Operations. See Note 8 below.

#### *Government Grants*

Ciena accounts for proceeds from government grants as a reduction of expense when there is reasonable assurance that Ciena has met the required conditions associated with the grant and that grant proceeds will be received. Grant benefits are recorded to the particular line item of the Consolidated Statement of Operations to which the grant activity relates.

#### *Advertising Costs*

Ciena expenses all advertising costs as incurred.

#### *Software Development Costs*

Ciena develops software for sale to its customers. GAAP requires the capitalization of certain software development costs that are incurred subsequent to the date that technological feasibility is established and prior to the date the product is generally available for sale. The capitalized cost is then amortized using the straight-line method over the estimated life of the product. Ciena defines technological feasibility as being attained at the time a working model is completed. To date, the period between Ciena achieving technological feasibility and the general availability of such software has been short, and software development costs qualifying for capitalization have been insignificant. Accordingly, Ciena has not capitalized any software development costs.

#### *Share-Based Compensation Expense*

Ciena recognizes the estimated fair value of restricted stock units subject only to service-based vesting conditions by multiplying the number of shares underlying the award by the closing price per share of Ciena common stock on the grant date. Share-based compensation expense for service-based restricted stock unit awards is recognized ratably over the vesting period on a straight-line basis in the Consolidated Statements of Operations. In the event of a forfeiture of an award, the expense related to the unvested portion of that award is reversed.

Ciena also awards stock units with performance-based vesting conditions that: (i) require the achievement of certain operational, financial or other performance criteria or targets; or (ii) vest based on Ciena's total stockholder return as compared to an index of peer companies, in whole or in part.

Ciena estimates the fair value of stock units subject to performance-based vesting conditions, other than total stockholder return, by assuming the satisfaction of any performance-based objectives at the "target" level and multiplying the corresponding number of shares earned based upon such achievement by the closing price

per share of Ciena common stock on the grant date. Share-based compensation expense, for such stock units is recognized over the performance period, using graded vesting, which considers each performance period or tranche separately, based on Ciena's determination of whether it is probable that the performance targets will be achieved in the Consolidated Statements of Operations. At the end of each reporting period, Ciena reassesses the probability of achieving the performance targets and the performance period required to meet those targets. In the event of a forfeiture of an award, the expense related to the unvested portion of that award is reversed.

Ciena estimates the fair value of performance based stock units subject to total stockholder return as compared to an index of peer companies using a Monte Carlo simulation valuation model on the date of grant and recognizes the related share-based compensation expense over the performance period. Ciena reverses share-based compensation expense on performance based awards subject to total stockholder return only when the requisite service period is not reached.

Ciena measures and recognizes compensation expense for share-based awards and employee stock purchases related to its employee stock purchase plan based on estimated fair values on the date of grant. Ciena estimates the fair value of such purchases using the Black-Scholes option-pricing model. See Note 23 below.

#### *Income Taxes*

Ciena accounts for income taxes using an asset and liability approach. This approach recognizes deferred tax assets and liabilities for the expected future tax consequences attributable to differences between the carrying amounts of assets and liabilities for financial reporting purposes and their respective tax bases, and for operating loss and tax credit carryforwards. In estimating future tax consequences, Ciena considers all expected future events other than the enactment of changes in tax laws or rates. Valuation allowances are provided if, based on the weight of the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. Ciena classifies interest and penalties related to uncertain tax positions as a component of income tax expense.

Ciena is required to record excess tax benefits or tax deficiencies related to stock-based compensation as income tax benefit or expense when share-based awards vest or are settled.

Ciena is electing to use the period cost method for future global intangible low-taxed income ("GILTI") inclusions.

#### *Loss Contingencies*

Ciena is subject to the possibility of various losses arising in the ordinary course of business. These may relate to disputes, litigation and other legal actions. Ciena considers the likelihood of loss or the incurrence of a liability, as well as Ciena's ability to estimate the amount of loss reasonably, in determining loss contingencies. An estimated loss contingency is accrued when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. Ciena regularly evaluates current information in order to determine whether any accruals are required to be made or adjusted.

#### *Restructuring*

Ciena recognizes a liability for any cost associated with restructuring activities in the period in which the liability is incurred, except for one-time employee termination benefits related to a service period, typically of more than 60 days, which are accrued over the service period. See Note 4 below.

#### *Foreign Currency*

Ciena subsidiaries using the local currency as their functional currency, have their assets and liabilities are translated at exchange rates in effect at the balance sheet date, and the statement of operations is translated at a

monthly average rate. Resulting translation adjustments are recorded directly to a separate component of stockholders' equity. Where the monetary assets and liabilities are transacted in a currency other than the entity's functional currency, re-measurement adjustments are recorded in interest and other income, net on the Consolidated Statements of Operations. See Note 5 below.

#### *Derivatives*

Ciena uses foreign currency forward contracts to reduce variability in certain forecasted non-U.S. Dollar denominated cash flows. Generally, these derivatives have maturities of 24 months or less. Ciena also has interest rate swap arrangements to reduce variability in certain forecasted interest expense associated with its term loans. All of these derivatives are designated as cash flow hedges. Ciena also uses foreign currency forward contracts to minimize the effect of foreign exchange rate movements on its net investments in foreign operations. Generally, these derivatives have maturities of 24 months or less. These derivatives are designated as net investment hedges. Ciena assesses whether the derivative has been effective in offsetting changes attributable to the hedged risk during the hedging period. The derivative's net gain or loss is initially reported as a component of accumulated other comprehensive loss and, upon occurrence of the forecasted transaction, is subsequently reclassified to the line item in the Consolidated Statements of Operations to which the hedged transaction relates. Ciena records derivative instruments in the Consolidated Statements of Cash Flows within operating, investing, or financing activities consistent with the cash flows of the hedged items.

Ciena also uses foreign currency forward contracts to hedge certain balance sheet foreign exchange exposures. These forward contracts are not designated as hedges for accounting purposes, and any net gain or loss associated with these derivatives is reported in interest and other income, net on the Consolidated Statements of Operations.

See Notes 7 and 15 below.

#### *Computation of Net Income per Share*

Ciena calculates basic net income per common share ("Basic EPS") by dividing earnings attributable to common stock by the weighted average number of common shares outstanding for the period. Diluted net income per potential common share ("Diluted EPS") includes other potential dilutive shares that would be outstanding if securities or other contracts to issue common stock were exercised or converted into common stock. Ciena uses a dual presentation of Basic EPS and Diluted EPS on the face of its income statement. A reconciliation of the numerator and denominator used for the Basic EPS and Diluted EPS computations is set forth in Note 20 below.

#### *Newly Issued Accounting Standards—Effective*

In November 2023, the FASB issued ASU No. 2023-07 ("ASU 2023-07"), *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures* to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. Ciena adopted this standard with its fiscal 2025 Annual Report on Form 10-K with comparative periods updated to reflect additional disclosures. See Note 24 for additional information.

#### *Newly Issued Accounting Standards—Not Yet Effective*

In December 2023, the FASB issued ASU No. 2023-09 ("ASU 2023-09"), *Income Taxes (Topic 740): Improvement to Income Tax Disclosures* to enhance the transparency and decision usefulness of income tax disclosures to decision makers. ASU 2023-09 is effective for annual periods beginning in fiscal 2026 and will result in changes to certain of its income tax disclosures including substantially more information on a disaggregated basis, but it does not affect recognition or measurement of income taxes and therefore is not expected to have a material effect on our consolidated financial statements. The amendments are applied on a prospective basis; however, retrospective application is permitted.

In November 2024, the FASB issued ASU No. 2024-03 (“ASU 2024-03”), *Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures* (Subtopic 220-40) to improve financial reporting by requiring that public business entities disclose additional information about specific expense categories in the notes to financial statements at interim and annual reporting periods. ASU 2024-03 is effective for annual periods beginning after December 15, 2026, and interim reporting periods beginning after December 15, 2027; however, early adoption is permitted. ASU 2023-09 allows for adoption using either a prospective or retrospective method. Ciena is currently evaluating the impact of this ASU on its consolidated financial statements and related disclosures.

In July 2025, the FASB issued ASU No. 2025-05 (“ASU 2025-05”), *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses for Accounts Receivable and Contract Assets*, to introduce a practical expedient for all entities, which simplifies the calculation required for estimating credit losses and assumes that current conditions as of the balance sheet date do not change for the remaining life of the asset. ASU 2025-05 is effective for annual reporting periods beginning after December 15, 2025, and interim reporting periods within those annual reporting periods; however, early adoption is permitted. ASU 2025-05 allows for adoption using a prospective method. Ciena is currently evaluating the impact of this ASU on its consolidated financial statements and related disclosures.

In September 2025, the FASB issues ASU No. 2025-06 (“ASU 2025-06”), *Intangibles—Goodwill and Other—Internal-Use Software* (Subtopic 350-40) to modernize the accounting for software costs that are accounted for under Subtopic 350-40 by shifting away from prescriptive and sequential software development stages to an incremental and iterative method when capitalizing software costs. ASU 2025-06 is effective for annual reporting periods beginning after December 15, 2027, and interim reporting periods within those annual reporting periods. Early adoption is permitted as of the beginning of an annual reporting period. Ciena is currently evaluating the impact of this ASU on its consolidated financial statements and related disclosures.

## **(2) REVENUE**

### *Segment and Product Line Disaggregation of Revenue*

Ciena’s disaggregated segment and product line revenue as presented below depicts the nature, amount, and timing of revenue and cash flows for similar groupings of Ciena’s various offerings. The sales cycle, contractual obligations, customer requirements, and go-to-market strategies may differ for each of its product categories, resulting in different economic risk profiles for each category. Effective as of the fourth quarter of fiscal 2025, Ciena renamed (i) its “Maintenance Support and Training” product line to “Maintenance, Support, and Learning”, (ii) its “Installation and Deployment” product line to “Implementation”, and (iii) its “Consulting and Network Design” product line to “Advisory and Enablement.” These changes, affecting only the presentation of such information, were made on a prospective basis and do not impact comparability of previous financial results. However, references to the prior reported product lines have been changed herein to the new names described above. Ciena has the following operating segments for reporting purposes: (i) Networking Platforms; (ii) Platform Software and Services; (iii) Blue Planet Automation Software and Services; and (iv) Global Services. See Note 24 below.

The tables below set forth Ciena's disaggregated revenue for the periods indicated (in thousands):

	Year Ended November 1, 2025				
	Networking Platforms	Platform Software and Services	Blue Planet Automation Software and Services	Global Services	Total
<b>Product lines:</b>					
Optical Networking .....	\$3,246,239	\$ —	\$ —	\$ —	\$3,246,239
Routing and Switching .....	430,138	—	—	—	430,138
Platform Software and Services ...	—	363,830	—	—	363,830
Blue Planet Automation Software and Services .....	—	—	115,547	—	115,547
Maintenance, Support, and Learning .....	—	—	—	317,247	317,247
Implementation .....	—	—	—	246,047	246,047
Advisory and Enablement .....	—	—	—	50,459	50,459
<b>Total revenue by product line .....</b>	<b><u>\$3,676,377</u></b>	<b><u>\$363,830</u></b>	<b><u>\$115,547</u></b>	<b><u>\$613,753</u></b>	<b><u>\$4,769,507</u></b>
<b>Timing of revenue recognition:</b>					
Products and services at a point in time .....	\$3,676,377	\$103,906	\$ 49,401	\$ 48,579	\$3,878,263
Products and services transferred over time .....	—	259,924	66,146	565,174	891,244
<b>Total revenue by timing of revenue recognition .....</b>	<b><u>\$3,676,377</u></b>	<b><u>\$363,830</u></b>	<b><u>\$115,547</u></b>	<b><u>\$613,753</u></b>	<b><u>\$4,769,507</u></b>
	Year Ended November 2, 2024				
	Networking Platforms	Platform Software and Services	Blue Planet Automation Software and Services	Global Services	Total
<b>Product lines:</b>					
Optical Networking .....	\$2,642,563	\$ —	\$ —	\$ —	\$2,642,563
Routing and Switching .....	399,492	—	—	—	399,492
Platform Software and Services ...	—	358,062	—	—	358,062
Blue Planet Automation Software and Services .....	—	—	77,619	—	77,619
Maintenance, Support, and Learning .....	—	—	—	303,086	303,086
Implementation .....	—	—	—	184,358	184,358
Advisory and Enablement .....	—	—	—	49,775	49,775
<b>Total revenue by product line .....</b>	<b><u>\$3,042,055</u></b>	<b><u>\$358,062</u></b>	<b><u>\$77,619</u></b>	<b><u>\$537,219</u></b>	<b><u>\$4,014,955</u></b>
<b>Timing of revenue recognition:</b>					
Products and services at a point in time .....	\$3,042,055	\$ 99,317	\$19,267	\$ 44,410	\$3,205,049
Products and services transferred over time .....	—	258,745	58,352	492,809	809,906
<b>Total revenue by timing of revenue recognition .....</b>	<b><u>\$3,042,055</u></b>	<b><u>\$358,062</u></b>	<b><u>\$77,619</u></b>	<b><u>\$537,219</u></b>	<b><u>\$4,014,955</u></b>

	Year Ended October 28, 2023				
	Networking Platforms	Platform Software and Services	Blue Planet Automation Software and Services	Global Services	Total
Product lines:					
Optical Networking .....	\$2,987,245	\$ —	\$ —	\$ —	\$2,987,245
Routing and Switching .....	506,247	—	—	—	506,247
Platform Software and Services ...	—	303,873	—	—	303,873
Blue Planet Automation Software and Services .....	—	—	69,170	—	69,170
Maintenance, Support, and Learning .....	—	—	—	288,334	288,334
Implementation .....	—	—	—	180,951	180,951
Advisory and Enablement .....	—	—	—	50,729	50,729
Total revenue by product line .....	<u>\$3,493,492</u>	<u>\$303,873</u>	<u>\$69,170</u>	<u>\$520,014</u>	<u>\$4,386,549</u>
Timing of revenue recognition:					
Products and services at a point in time .....	\$3,493,492	\$ 67,013	\$21,842	\$ 55,036	\$3,637,383
Products and services transferred over time .....	—	236,860	47,328	464,978	749,166
Total revenue by timing of revenue recognition .....	<u>\$3,493,492</u>	<u>\$303,873</u>	<u>\$69,170</u>	<u>\$520,014</u>	<u>\$4,386,549</u>

- *Networking Platforms* revenue reflects sales of Ciena's Optical Networking and Routing and Switching product lines.
  - Optical Networking – includes the 6500 Packet-Optical Platform, the Waveserver® system, the 6500 Reconfigurable Line System (RLS), coherent pluggable transceivers, and other optical networking products.
  - Routing and Switching – includes the 3000 family of service delivery platforms and 5000 family of service aggregation platforms, the 8100 Coherent IP networking platforms, virtualization software, and other routing and switching portfolio products.

Revenue from this segment is included in product revenue on the Consolidated Statements of Operations.

- *Platform Software and Services* revenue reflects sales of Ciena's Platform Software and Platform Services.
  - Platform Software – includes Ciena's Navigator Network Control Suite™ domain controller solution and its applications, and legacy software solutions.
  - Platform Services – includes sales of subscription, support, and consulting services related to Ciena's software platforms, operating system software and enhanced software features embedded in each of the Networking Platforms product lines above.

Revenue from the software portion of this segment is included in product revenue on the Consolidated Statements of Operations. Revenue from services portions of this segment is included in services revenue on the Consolidated Statements of Operations.

- *Blue Planet Automation Software and Services* revenue reflects sales of Blue Planet Automation Software and Blue Planet Services.

- Blue Planet Automation Software – includes inventory management, orchestration, route optimization and analysis, and unified assurance and analytics software.
- Blue Planet Services – includes sales of subscription, installation, support, consulting and design services related to the Blue Planet Automation Platform.

Revenue from the software portion of this segment is included in product revenue on the Consolidated Statements of Operations. Revenue from the services portions of this segment is included in services revenue on the Consolidated Statements of Operations.

- *Global Services* revenue reflects sales of a broad range of Ciena's services for advisory and enablement, implementation, and maintenance, support and learning activities.

Revenue from this segment is included in services revenue on the Consolidated Statements of Operations.

#### *Revenue Recognition*

- Revenue from the Networking Platforms segment includes, in addition to the products described above, sales of operating system software and enhanced software features embedded therein, which are each considered distinct performance obligations for which the revenue is generally recognized upfront at a point in time upon transfer of control.
- Revenue from software platforms typically reflects either perpetual or term-based software licenses, and these sales are considered distinct performance obligations where revenue is generally recognized upfront at a point in time upon transfer of control.
- Revenue from software subscription and support is recognized ratably over the period during which the services are performed.
- Revenue from professional services for customization, consulting, and design services relating to Ciena's software offerings is recognized over time with Ciena applying the input method to determine the amount of revenue to be recognized in a given period.
- Revenue from maintenance and support is recognized ratably over the period during which the services are performed.
- Revenue from implementation services and advisory and enablement services is generally recognized over time with Ciena applying the input method to determine the amount of revenue to be recognized in a given period.
- Revenue from learning services is generally recognized at a point in time upon completion of the service.

#### *Geographic Disaggregation of Revenue*

Ciena reports its sales geographically in the following markets: (i) the United States, Canada, the Caribbean and Latin America (“Americas”); (ii) Europe, Middle East and Africa (“EMEA”); and (iii) Asia Pacific, Japan and India (“APAC”). Within each geographic area, Ciena maintains specific teams or personnel that focus on a particular region, country, customer or market vertical. These teams include sales management, account salespersons and sales engineers, as well as services professionals and commercial management personnel. The following table reflects Ciena's geographic distribution of revenue principally based on the relevant location for Ciena's delivery of products and performance of services.

For the periods indicated, Ciena's geographic distribution of revenue was as follows (in thousands):

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
<b>Geographic distribution:</b>			
Americas .....	\$3,606,407	\$2,951,915	\$3,110,347
EMEA .....	731,912	648,870	643,142
APAC .....	431,188	414,170	633,060
<b>Total revenue by geographic distribution .....</b>	<b><u>\$4,769,507</u></b>	<b><u>\$4,014,955</u></b>	<b><u>\$4,386,549</u></b>

Ciena's revenue includes United States revenue of \$3.4 billion for fiscal 2025, and \$2.8 billion for both fiscal 2024 and fiscal 2023. No other country accounted for 10% or more of total revenue for the periods indicated in the above table.

Ciena's revenue from a certain cloud provider includes \$851.6 million, \$532.3 million, and \$561.4 million for fiscal 2025, fiscal 2024, and fiscal 2023, respectively. The cloud provider purchased products from the Networking Platforms, Platform Software and Services, and Global Services operating segments for each of the periods presented. Revenue also includes \$500.7 million, \$475.3 million, and \$464.7 million from AT&T for fiscal 2025, fiscal 2024, and fiscal 2023, respectively. AT&T purchased products and services from each of Ciena's operating segments for each of the periods presented. No other customer accounted for 10% or more of total revenue for the fiscal years presented.

#### *Contract Balances*

The following table provides information about receivables, contract assets and contract liabilities (deferred revenue) from contracts with customers as of the dates indicated (in thousands):

	Balance at November 1, 2025	Balance at November 2, 2024
Accounts receivable, net .....	\$975,856	\$908,597
Long-term accounts receivable .....	\$ 28,610	\$ —
Deferred revenue .....	\$303,786	\$237,619
Contract assets for unbilled accounts receivable, net .....	\$157,868	\$127,919

Ciena's contract assets represent unbilled accounts receivable, net, where transfer of a product or service has occurred but invoicing is conditional upon completion of future performance obligations. These amounts are primarily related to implementation and professional services arrangements where transfer of control has occurred, but Ciena has not yet invoiced the customer. Contract assets are included in prepaid expenses and other on the Consolidated Balance Sheets. See Note 10 below.

Contract liabilities consist of deferred revenue and represent advanced payments against non-cancelable customer orders received prior to revenue recognition. Ciena recognized approximately \$153.9 million of revenue in each of fiscal 2025 and 2024, which was included in the deferred revenue balance as at November 1, 2025 and November 2, 2024, respectively. Revenue recognized due to changes in transaction price from performance obligations satisfied or partially satisfied in previous periods was immaterial during fiscal 2025 and 2024.

#### *Capitalized Contract Acquisition Costs*

Capitalized contract acquisition costs consist of deferred sales commissions and were \$37.4 million and \$28.4 million as of November 1, 2025 and November 2, 2024, respectively. These are included in (i) prepaid

expenses and other and (ii) other long-term assets. The amortization expense associated with these costs was \$36.8 million and \$30.5 million during fiscal 2025 and fiscal 2024, respectively, and are included in selling and marketing expense on the Consolidated Statements of Operations.

#### *Remaining Performance Obligations*

Remaining Performance Obligations (“RPO”) are comprised of non-cancelable customer purchase orders for products and services that are awaiting transfer of control for revenue recognition under the applicable contract terms. As of November 1, 2025, the aggregate amount of RPO was \$2.1 billion. As of November 1, 2025, Ciena expects approximately 83% of the RPO to be recognized as revenue within the next twelve months.

### **(3) BUSINESS COMBINATIONS**

#### *Fiscal 2025 Acquisitions: Nubis Communications*

On October 7, 2025, Ciena acquired 100% of the equity in Nubis Communications, a company specializing in high-performance, ultra-compact, low-power optical and electrical interconnects tailored to support AI workloads, including co-packaged optics, near packaged optics and electrical active copper cables that complement Ciena’s optical networking portfolio and high-speed interconnects. Nubis was acquired for an aggregate of approximately \$270.5 million. This transaction has been accounted for as the acquisition of a business under ASC 805. The purchase price of \$232.6 million was paid in cash at the time of the acquisition. In addition, there were \$37.9 million of future payable arrangements including \$28.9 million of contingent compensation and \$9.0 million of unvested options converted to a right to receive cash over a four year period. These arrangements are tied to future employment and accordingly are being recognized as post-combination compensation expense over the associated service period.

ASC 805 requires that the allocation of the purchase price to the assets acquired and liabilities assumed be based on their fair values as of the acquisition date. Ciena has made the determination of fair values using the best information available at the time. ASC 805 allows Ciena to adjust the provisional amounts recognized in the table below to be adjusted retrospectively for a period no later than one year from the acquisition date in case subsequent events identify a necessary adjustment. These adjustments could materially impact the amounts of goodwill, identified intangible assets, and deferred tax assets.

During fiscal 2025, Ciena incurred approximately \$1.1 million in acquisition-related costs associated with this acquisition. These costs and expenses primarily include fees associated with financial, legal, and accounting advisors and employment-related costs. These costs were recorded in acquisition and integration costs on the Consolidated Statements of Operations.

The following table summarizes the preliminary purchase price allocation related to the acquisitions based on the estimated fair value of the acquired assets and assumed liabilities (in thousands):

	Amount
Cash and cash equivalents .....	\$ 1,538
Accounts receivable, net, and prepaid expenses and other ..	227
ROU assets .....	1,649
Equipment, furniture and fixtures .....	1,259
Goodwill .....	76,539
Developed technology .....	98,000
In-process technology .....	86,000
Deferred tax liability, net .....	(29,134)
Accounts payable, Accrued liabilities and other short-term obligations .....	(789)
Lease liabilities .....	(1,649)
Deferred revenue .....	(1,000)
<b>Total purchase consideration .....</b>	<b><u>\$232,640</u></b>

Developed technology represents purchased technology that has reached technological feasibility and for which Nubis had substantially completed development as of the date of acquisition. Fair value was determined using the discounted cash flows related to the projected income stream of the developed technology for a discrete projection period. This developed technology will be amortized on a straight-line basis over its estimated useful life of five years.

In-process technology represents purchased technology that had not reached technological feasibility as of the date of acquisition. Fair value was determined using the discounted cash flows related to the projected income stream of the in-process technology for a discrete projection period. Upon completion of the in-process technology, it will be amortized on a straight line basis over its to be estimated useful life.

The goodwill generated from the acquisition of Nubis is primarily related to expected economic synergies. The total goodwill amount was recorded in the Networking Platform segment. The goodwill is not deductible for income tax purposes.

Pro forma disclosures have not been included due to materiality.

#### *Fiscal 2023 Acquisitions: Benu and Tibit*

On November 17, 2022, Ciena acquired Benu, a provider of broadband software solutions. On December 30, 2022, Ciena acquired Tibit, a provider of passive optical network hardware and operating software. These businesses were acquired for an aggregate of approximately \$291.7 million, of which \$244.7 million was paid in cash, and \$47.0 million represents the fair value of Ciena's previously held cost method equity investment in Tibit. The acquisition of Tibit triggered the remeasurement of Ciena's previously held investment in Tibit to fair value, which resulted in Ciena recognizing a gain on its cost method equity investment of \$26.5 million. Each of these transactions has been accounted for as the acquisition of a business.

Ciena incurred approximately \$3.4 million in acquisition-related costs associated with these acquisitions. These costs and expenses primarily include fees associated with financial, legal, and accounting advisors and employment-related costs. These costs were recorded in acquisition and integration costs on the Consolidated Statements of Operations.

#### (4) SIGNIFICANT ASSET IMPAIRMENT AND RESTRUCTURING COSTS

Ciena regularly monitors its spending to optimize operating expenses and to ensure that its strategic investments are aligned with its highest-growth demand opportunities. The following table sets forth the restructuring activity and balance of the restructuring liability accounts, which are included in accrued liabilities and other short-term obligations on Ciena's Consolidated Balance Sheets, for the fiscal years indicated (in thousands):

	Workforce reduction	Other restructuring activities	Total
Balance at October 29, 2022 .....	\$ 1,215	\$ 4,620	\$ 5,835
Charges .....	6,885 <sup>(1)</sup>	16,949 <sup>(2)</sup>	23,834
Cash payments .....	(6,187)	(21,569)	(27,756)
Balance at October 28, 2023 .....	1,913	—	1,913
Charges .....	15,408 <sup>(1)</sup>	9,184 <sup>(2)</sup>	24,592
Cash payments .....	(15,394)	(9,184)	(24,578)
Balance at November 2, 2024 .....	1,927	—	1,927
Charges .....	18,622 <sup>(1)</sup>	93,491 <sup>(3)</sup>	112,113
Cash payments .....	(12,113)	(93,491)	(105,604)
Balance at November 1, 2025 .....	\$ 8,436	\$ —	\$ 8,436
Current restructuring liabilities .....	<u>\$ 8,436</u>	<u>\$ —</u>	<u>\$ 8,436</u>

<sup>(1)</sup> Reflects employee costs associated with global workforce reductions of approximately 380, 420 and 120 employees during fiscal 2025, 2024 and 2023, respectively, as part of a business optimization strategy to reduce operating costs.

<sup>(2)</sup> Primarily represents the redesign of certain business processes associated with Ciena's supply chain and distribution structure, and costs related to restructured real estate facilities.

<sup>(3)</sup> Primarily related to the abandonment of an in-process R&D intangible asset associated with the decision to cease investment in 25G PON, within the routing and switching product line of the Network Platforms operating segment.

#### (5) INTEREST AND OTHER INCOME, NET

The components of interest and other income, net, were as follows (in thousands):

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
Interest income .....	\$55,020	\$ 62,121	\$45,011
Gains (losses) on non-hedge designated foreign currency			
forward contracts <sup>(1)</sup> .....	(3,708)	1,377	(3,896)
Foreign currency exchange losses <sup>(2)</sup> ..	(63)	(11,653)	(427)
Gain on equity investments, net <sup>(3)</sup> .....	—	—	26,368
Other .....	(2,361)	(1,584)	(5,048)
Interest and other income, net .....	<u>\$48,888</u>	<u>\$ 50,261</u>	<u>\$62,008</u>

<sup>(1)</sup> Ciena has forward contracts in place to hedge its foreign exchange exposure in order to reduce the variability in various currencies of certain balance sheet items. These forwards are not designated as hedges for accounting purposes, and any net gain or loss associated with these derivatives is reported in interest and other income, net, on the Consolidated Statements of Operations.

(2) Ciena Corporation, as the U.S. parent entity, uses the U.S. Dollar as its functional currency; however, some of its foreign branch offices and subsidiaries use local currencies as their functional currencies. The related remeasurement adjustments were recorded in interest and other income, net, on the Consolidated Statements of Operations.

(3) During the first quarter of fiscal 2023, the acquisition of Tibit triggered the remeasurement of the previously held investment in Tibit to fair value, which resulted in Ciena recognizing a gain on its equity investment of \$26.5 million. See Note 3 above.

#### **(6) CASH EQUIVALENT, SHORT-TERM AND LONG-TERM INVESTMENTS**

As of the dates indicated, investments classified as available-for-sale are comprised of the following (in thousands):

	November 1, 2025			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
U.S. government obligations .....	\$147,466	\$304	\$ —	\$147,770
Corporate debt securities .....	119,808	260	—	120,068
Time deposits .....	74,984	6	—	74,990
	<u><u>\$342,258</u></u>	<u><u>\$570</u></u>	<u><u>\$ —</u></u>	<u><u>\$342,828</u></u>
Included in cash equivalents .....	\$ 69,538	\$—	\$ —	\$ 69,538
Included in short-term investments ....	215,786	362	—	216,148
Included in long-term investments ....	56,934	208	—	57,142
	<u><u>\$342,258</u></u>	<u><u>\$570</u></u>	<u><u>\$ —</u></u>	<u><u>\$342,828</u></u>

	November 2, 2024			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
U.S. government obligations .....	\$285,492	\$751	\$ (62)	\$286,181
Corporate debt securities .....	111,103	137	(97)	111,143
Time deposits .....	92,803	4	(3)	92,804
	<u><u>\$489,398</u></u>	<u><u>\$892</u></u>	<u><u>\$(162)</u></u>	<u><u>\$490,128</u></u>
Included in cash equivalents .....	\$ 92,865	\$—	\$ —	\$ 92,865
Included in short-term investments ....	315,654	734	(45)	316,343
Included in long-term investments ....	80,879	158	(117)	80,920
	<u><u>\$489,398</u></u>	<u><u>\$892</u></u>	<u><u>\$(162)</u></u>	<u><u>\$490,128</u></u>

The following table summarizes the legal maturities of debt investments at November 1, 2025 (in thousands):

	November 1, 2025	
	Amortized Cost	Estimated Fair Value
Less than one year .....	\$285,324	\$285,686
Due in 1-2 years .....	56,934	57,142
	<u><u>\$342,258</u></u>	<u><u>\$342,828</u></u>

## (7) FAIR VALUE MEASUREMENTS

As of the dates indicated, the following tables summarize the fair value of assets and liabilities that were recorded at fair value on a recurring basis (in thousands):

	November 1, 2025			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Money market funds .....	\$713,707	\$ —	\$—	\$ 713,707
Bond mutual fund .....	117,931	—	—	117,931
Time deposits .....	74,990	—	—	74,990
Deferred compensation plan assets .....	21,179	—	—	21,179
U.S. government obligations .....	—	147,770	—	147,770
Corporate debt securities .....	—	120,068	—	120,068
Foreign currency forward contracts .....	—	3,236	—	3,236
<b>Total assets measured at fair value .....</b>	<b><u>\$927,807</u></b>	<b><u>\$271,074</u></b>	<b><u>\$—</u></b>	<b><u>\$1,198,881</u></b>

<b>Liabilities:</b>				
Foreign currency forward contracts .....	\$ —	\$ 6,314	\$—	\$ 6,314
Forward starting interest rate swaps .....	—	1,345	—	1,345
<b>Total liabilities measured at fair value .....</b>	<b><u>\$ —</u></b>	<b><u>\$ 7,659</u></b>	<b><u>\$—</u></b>	<b><u>\$ 7,659</u></b>

	November 2, 2024			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Money market funds .....	\$636,097	\$ —	\$—	\$ 636,097
Bond mutual fund .....	112,703	—	—	112,703
Time deposits .....	92,804	—	—	92,804
Deferred compensation plan assets .....	16,519	—	—	16,519
U.S. government obligations .....	—	286,181	—	286,181
Commercial paper .....	—	111,143	—	111,143
Foreign currency forward contracts .....	—	2,149	—	2,149
Interest rate swaps .....	—	11,777	—	11,777
<b>Total assets measured at fair value .....</b>	<b><u>\$858,123</u></b>	<b><u>\$411,250</u></b>	<b><u>\$—</u></b>	<b><u>\$1,269,373</u></b>
<b>Liabilities:</b>				
Foreign currency forward contracts .....	\$ —	\$ 9,155	\$—	\$ 9,155
<b>Total liabilities measured at fair value .....</b>	<b><u>\$ —</u></b>	<b><u>\$ 9,155</u></b>	<b><u>\$—</u></b>	<b><u>\$ 9,155</u></b>

As of the dates indicated, the assets and liabilities above were presented on Ciena's Consolidated Balance Sheets as follows (in thousands):

	November 1, 2025			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Cash equivalents .....	\$901,077	\$ 99	\$—	\$ 901,176
Short-term investments .....	5,551	210,597	—	216,148
Prepaid expenses and other .....	—	3,236	—	3,236
Long-term investments .....	—	57,142	—	57,142
Other long-term assets .....	21,179	—	—	21,179
<b>Total assets measured at fair value .....</b>	<b><u>\$927,807</u></b>	<b><u>\$271,074</u></b>	<b><u>\$—</u></b>	<b><u>\$1,198,881</u></b>
<b>Liabilities:</b>				
Accrued liabilities and other short-term obligations .....	\$ —	\$ 6,314	\$—	\$ 6,314
Other long-term obligations .....	—	1,345	—	1,345
<b>Total liabilities measured at fair value .....</b>	<b><u>\$ —</u></b>	<b><u>\$ 7,659</u></b>	<b><u>\$—</u></b>	<b><u>\$ 7,659</u></b>
	November 2, 2024			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Cash equivalents .....	\$832,239	\$ 9,426	\$—	\$ 841,665
Short-term investments .....	9,365	306,978	—	316,343
Prepaid expenses and other .....	—	2,149	—	2,149
Long-term investments .....	—	80,920	—	80,920
Other long-term assets .....	16,519	11,777	—	28,296
<b>Total assets measured at fair value .....</b>	<b><u>\$858,123</u></b>	<b><u>\$411,250</u></b>	<b><u>\$—</u></b>	<b><u>\$1,269,373</u></b>
<b>Liabilities:</b>				
Accrued liabilities and other short-term obligations .....	\$ —	\$ 9,155	\$—	\$ 9,155
<b>Total liabilities measured at fair value .....</b>	<b><u>\$ —</u></b>	<b><u>\$ 9,155</u></b>	<b><u>\$—</u></b>	<b><u>\$ 9,155</u></b>

There were no transfers between Level 1 and Level 2 fair value measurements during the periods presented.

## (8) ACCOUNTS RECEIVABLE

As of November 1, 2025, two customers accounted for 15.0% and 11.0% of net accounts receivable, respectively. As of November 2, 2024, two customers accounted for 13.0% and 12.0% of net accounts receivable, respectively. Ciena has not historically experienced a significant amount of bad debt expense. The following table summarizes the activity in Ciena's allowance for credit losses for the fiscal years indicated (in thousands):

Year Ended	Beginning Balance	Provisions	Net Deductions	Ending Balance
October 28, 2023 .....	\$10,958	\$5,718	\$5,022	\$11,654
November 2, 2024 .....	\$11,654	\$7,996	\$9,770	\$ 9,880
November 1, 2025 .....	\$ 9,880	\$4,226	\$2,894	\$11,212

#### *Accounts Receivable Factoring*

Ciena may service transferred receivables which qualify as sales of receivables. Amounts sold through these arrangements during fiscal 2025, 2024, and 2023 were \$1.0 million, \$18.1 million, and \$60.3 million, respectively. Additionally, Ciena may settle receivables through customer paying agent arrangements. Amounts settled through these arrangements for fiscal 2025, 2024, and 2023 were \$50.9 million, \$32.5 million, and \$41.9 million, respectively. Factoring related expense recorded to interest and other income, net was \$0.9 million, \$1.2 million, and \$3.8 million for fiscal 2025, 2024, and 2023, respectively.

#### **(9) INVENTORIES**

As of the dates indicated, inventories are comprised of the following (in thousands):

	November 1, 2025	November 2, 2024
Raw materials .....	\$ 593,783	\$ 542,785
Work-in-process .....	35,051	32,219
Finished goods .....	286,050	324,697
Deferred cost of goods sold .....	40,759	27,902
 Gross inventories .....	 955,643	 927,603
Reserve for excess and obsolescence .....	(129,408)	(107,173)
 Inventories, net .....	 \$ 826,235	 \$ 820,430

Ciena estimates future customer demand for its products to determine the appropriate reserve for excess and obsolete inventory. For the periods presented, estimates were based on a combination of customer backlog, historical usage, and forecasted sales, and are inherently subject to uncertainty. These estimates are often impacted by changes in market conditions, declines in customer demand for certain products, discontinuation of certain products or introduction of newer product versions, or changes in strategic direction. Ciena writes down its inventory for estimated obsolescence or unmarketable inventory by an amount equal to the difference between the cost of inventory and the estimated net realizable value. Reductions to the reserve relate primarily to the sale of previously reserved items and disposal activities. During fiscal 2025, 2024 and 2023, Ciena recorded a provision for excess and obsolescence of \$48.4 million, \$77.3 million, and \$29.5 million, respectively.

The following table summarizes the activity in Ciena's reserve for excess and obsolete inventory for the fiscal years indicated (in thousands):

Year Ended	Beginning Balance	Provisions	Disposals	Ending Balance
October 28, 2023 .....	\$ 36,086	\$29,464	\$15,547	\$ 50,003
November 2, 2024 .....	\$ 50,003	\$77,341	\$20,171	\$107,173
November 1, 2025 .....	\$107,173	\$48,424	\$26,189	\$129,408

## (10) PREPAID EXPENSES AND OTHER

As of the dates indicated, prepaid expenses and other are comprised of the following (in thousands):

	<u>November 1, 2025</u>	<u>November 2, 2024</u>
Contract assets for unbilled accounts		
receivable, net .....	\$157,868	\$127,919
Prepaid VAT and other taxes .....	90,771	106,095
Other non-trade receivables .....	63,054	45,935
Prepaid expenses .....	54,845	50,597
Product demonstration equipment, net <sup>(1)</sup> .....	47,452	43,245
Capitalized contract acquisition costs .....	29,662	20,310
Deferred deployment expense .....	8,174	596
Foreign currency forward contracts .....	3,236	2,149
Cash advances to contract manufacturers <sup>(2)</sup> ..	254	167,337
	<u>\$455,316</u>	<u>\$564,183</u>

<sup>(1)</sup> Depreciation of product demonstration equipment was \$9.7 million, \$8.3 million and \$8.0 million for fiscal 2025, 2024 and 2023, respectively.

<sup>(2)</sup> Decrease reflects a significant reduction in the amount of refundable cash advances to third-party contract manufacturers.

For further discussion on contract assets and capitalized contract acquisition costs, see Note 2 above.

## (11) EQUIPMENT, BUILDING, FURNITURE AND FIXTURES

As of the dates indicated, equipment, building, furniture and fixtures are comprised of the following (in thousands):

	<u>November 1, 2025</u>	<u>November 2, 2024</u>
Equipment, furniture and fixtures .....	\$ 892,223	\$ 788,781
Building subject to finance lease .....	67,242	67,517
Leasehold improvements .....	91,562	77,451
Equipment, building, furniture and fixtures .....	1,051,027	933,749
Accumulated depreciation and amortization .....	(664,248)	(596,027)
Equipment, building, furniture and fixtures, net .....	<u>\$ 386,779</u>	<u>\$ 337,722</u>

During fiscal 2025, 2024, and 2023, Ciena recorded depreciation of equipment, building, furniture and fixtures, and amortization of leasehold improvements of \$94.4 million, \$84.5 million and \$84.6 million, respectively.

## (12) GOODWILL

The following table presents the goodwill allocated to Ciena's operating segments as of November 1, 2025 and November 2, 2024, as well as the changes to goodwill during fiscal 2025 (in thousands):

	Balance at November 2, 2024	Acquisitions	Translation	Balance at November 1, 2025
Platform Software and Services .....	\$156,191	\$ —	\$—	\$156,191
Blue Planet Automation Software and Services .....	89,049	—	—	89,049
Networking Platforms .....	<u>199,467</u>	<u>76,539</u>	<u>(42)</u>	<u>275,964</u>
Total .....	<u>\$444,707</u>	<u>\$76,539</u>	<u>\$ (42)</u>	<u>\$521,204</u>

## (13) INTANGIBLE ASSETS

As of the dates indicated, intangible assets are comprised of the following (in thousands):

	November 1, 2025			November 2, 2024		
	Gross Intangible	Accumulated Amortization	Net Intangible	Gross Intangible	Accumulated Amortization	Net Intangible
Developed technology .....	\$ 601,618	\$(466,827)	\$134,791	\$ 503,618	\$(442,345)	\$ 61,273
In-process research and development <sup>(1)</sup> .....	86,000	—	86,000	89,100	—	89,100
Patents and licenses .....	9,295	(6,898)	2,397	8,795	(6,150)	2,645
Customer relationships, covenants not to compete, outstanding purchase orders and contracts . . .	<u>410,899</u>	<u>(409,877)</u>	<u>1,022</u>	<u>410,934</u>	<u>(398,932)</u>	<u>12,002</u>
Total intangible assets .....	<u>\$1,107,812</u>	<u>\$(883,602)</u>	<u>\$224,210</u>	<u>\$1,012,447</u>	<u>\$(847,427)</u>	<u>\$165,020</u>

<sup>(1)</sup> During fiscal 2025, approximately \$89.1 million was abandoned from in-process research and development with a corresponding expense reported in significant asset impairments and restructuring costs on the Consolidated Statement of Operations. Additionally, Ciena acquired \$86.0 million of in-process research and development technology with its acquisition of Nubis. See Notes 3 and 4 above.

The aggregate amortization expense of intangible assets was \$36.2 million, \$40.6 million and \$49.6 million for fiscal 2025, 2024, and 2023, respectively.

Expected future amortization of intangible assets for the fiscal years indicated is as follows (in thousands):

Fiscal Year	Amount <sup>(1)</sup>
2026 .....	\$ 43,019
2027 .....	35,514
2028 .....	21,663
2029 .....	19,797
2030 .....	18,074
Thereafter .....	143
	<u>\$138,210</u>

<sup>(1)</sup> Does not include amortization of in-process research and development, as estimation of the timing of future amortization expense would be impractical.

#### (14) OTHER BALANCE SHEET DETAILS

As of the dates indicated, other long-term assets are comprised of the following (in thousands):

	November 1, 2025	November 2, 2024
Maintenance spares inventory, net .....	\$ 92,392	\$ 77,918
Long-term accounts receivable <sup>(1)</sup> .....	28,610	—
Equity investments .....	21,735	21,730
Deferred compensation plan assets .....	21,179	16,519
Capitalized contract acquisition costs .....	7,692	8,111
Cloud computing arrangements <sup>(2)</sup> .....	2,534	5,641
Deferred debt issuance costs, net <sup>(3)</sup> .....	1,440	1,733
Restricted cash .....	245	163
Interest rate swaps .....	—	11,777
Other .....	<u>10,496</u>	<u>11,102</u>
	<u><u>\$186,323</u></u>	<u><u>\$154,694</u></u>

- (1) Represents unbilled receivables attributable to non-cancellable software licenses recognized as revenue when made available to customers, to be billed in the future.
- (2) During fiscal 2025, 2024, and 2023, Ciena recorded amortization of cloud computing arrangements of \$5.0 million, \$4.9 million and \$2.6 million, respectively.
- (3) Deferred debt issuance costs relate to Ciena's Credit Facility entered into during fiscal 2023 and its predecessor asset-backed credit facility (described in Note 19 below). The amortization of deferred debt issuance costs for the Credit Facility and its predecessor facility is included in interest expense, and was \$0.3 million for both fiscal 2025 and fiscal 2024, and \$0.4 million fiscal 2023.

As of the dates indicated, accrued liabilities and other short-term obligations are comprised of the following (in thousands):

	November 1, 2025	November 2, 2024
Compensation, payroll related tax and benefits <sup>(1)</sup> .....	\$281,542	\$148,732
Warranty .....	55,533	55,267
Vacation .....	33,708	31,250
Income taxes payable .....	10,729	35,111
Foreign currency forward contracts .....	6,314	9,155
Interest payable .....	6,101	6,120
Finance lease liabilities .....	4,741	4,395
Other .....	<u>132,413</u>	<u>103,875</u>
	<u><u>\$531,081</u></u>	<u><u>\$393,905</u></u>

- (1) Increase is primarily due to incentive compensation.

The following table summarizes the activity in Ciena's accrued warranty for the fiscal years presented (in thousands):

Year Ended	Beginning Balance	Current Year Provisions	Settlements	Ending Balance
October 28, 2023 .....	\$45,503	\$31,742	\$(20,156)	\$57,089
November 2, 2024 .....	\$57,089	\$25,643	\$(27,465)	\$55,267
November 1, 2025 .....	\$55,267	\$24,442	\$(24,176)	\$55,533

As of the dates indicated, deferred revenue is comprised of the following (in thousands):

	November 1, 2025	November 2, 2024
Products .....	\$ 65,382	\$ 19,017
Services .....	<u>238,404</u>	<u>218,602</u>
Total deferred revenue .....	303,786	237,619
Less current portion .....	<u>(208,936)</u>	<u>(156,379)</u>
Long-term deferred revenue .....	<u><u>\$ 94,850</u></u>	<u><u>\$ 81,240</u></u>

As of the dates indicated, other long-term obligations are comprised of the following (in thousands):

	November 1, 2025	November 2, 2024
Income tax liability .....	\$102,718	\$113,365
Finance lease liabilities .....	38,603	43,522
Deferred compensation plan liability .....	21,196	16,509
Interest rate swap liability .....	1,345	—
Other .....	<u>11,564</u>	<u>12,542</u>
	<u><u>\$175,426</u></u>	<u><u>\$185,938</u></u>

## (15) DERIVATIVE INSTRUMENTS

### *Foreign Currency Derivatives*

Ciena conducts business globally, and is exposed to foreign currency exchange rate changes. To limit this exposure, Ciena enters into foreign currency contracts. Ciena does not enter into such contracts for speculative purposes.

As of November 1, 2025 and November 2, 2024, Ciena had forward contracts to hedge its foreign exchange exposure in order to reduce variability in certain currencies for expenses principally related to research and development activities. The notional amount of these contracts was approximately \$431.4 million and \$257.0 million as of November 1, 2025 and November 2, 2024, respectively. These foreign exchange contracts have maturities of 24 months or less, and have been designated as cash flow hedges.

As of November 1, 2025 and November 2, 2024, Ciena had forward contracts designated as net investment hedges to minimize the effect of foreign exchange rate movements on its net investments in foreign operations. In April 2024, Ciena terminated a portion of its existing net investment hedges for a cash loss of \$0.6 million, which was recorded to other comprehensive loss. Ciena replaced its terminated net investment hedges with new net investment hedges. The notional amount of these contracts was approximately \$62.0 million and \$65.4 million as of November 1, 2025 and November 2, 2024, respectively. These foreign exchange contracts have maturities of 36 months or less and have been designated as net investment hedges.

As of November 1, 2025 and November 2, 2024, Ciena had forward contracts in place to hedge its foreign exchange exposure in order to reduce the variability in various currencies of certain balance sheet items. The notional amount of these contracts was approximately \$175.7 million and \$201.2 million as of November 1, 2025 and November 2, 2024, respectively. These foreign exchange contracts have maturities of 12 months or less and have not been designated as hedges for accounting purposes.

### *Interest Rate Derivatives*

Ciena is exposed to floating rates of interest on its term loan borrowings (see Note 18 below) and has hedged such risk by entering into floating-to-fixed interest rate swap arrangements (“interest rate swaps”).

In April 2022, Ciena entered into interest rate swaps which fixed the Secured Overnight Financing Rate (“SOFR”) for the first \$350.0 million of its floating rate debt at 2.968% from September 2023 through September 2025. These swaps expired in September 2025. The total notional amount of such swaps was \$350 million as of November 2, 2024.

In January 2023, Ciena entered into interest rate swaps to fix the SOFR rate for an additional \$350.0 million of its floating rate debt at 3.47% through January 2028. The total notional amount of such swaps in effect as of November 1, 2025 and November 2, 2024 was \$350.0 million.

In December 2023, Ciena entered into interest rate swaps to fix SOFR for an additional \$350.0 million of its floating rate debt at 3.287% from September 2025 through December 2028. The total notional amount of such swaps in effect as of November 1, 2025 and November 2, 2024 was \$350.0 million.

Ciena expects the variable rate payments to be received under the terms of interest rate swaps to offset exactly the forecasted variable rate payments on the equivalent notional amount of the 2030 New Term Loan (as defined in Note 18 below). These derivative contracts have been designated as cash flow hedges.

Other information regarding Ciena’s derivatives is immaterial for separate financial statement presentation. See Notes 5 and 7 above.

#### **(16) ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The following table summarizes the changes in accumulated balances of other comprehensive income (“AOCI”), net of tax (in thousands):

	Unrealized Gain (Loss) on				
	Available-for-Sale Securities	Foreign Currency Forward Contracts	Interest Rate Swaps	Cumulative Translation Adjustment	Total
Balance at October 29, 2022 .....	<u><u>\$2,965)</u></u>	<u><u>\$10,197)</u></u>	<u><u>\$ 9,397</u></u>	<u><u>\$ (42,880)</u></u>	<u><u>\$(46,645)</u></u>
Other comprehensive gain (loss)					
before reclassifications .....	<u>2,593</u>	<u>(8,455)</u>	<u>19,600</u>	<u>(5,321)</u>	<u>8,417</u>
Amounts reclassified from AOCI .....	<u>—</u>	<u>10,496</u>	<u>(10,035)</u>	<u>—</u>	<u>461</u>
Balance at October 28, 2023 .....	<u>(372)</u>	<u>(8,156)</u>	<u>18,962</u>	<u>(48,201)</u>	<u>(37,767)</u>
Other comprehensive gain (loss)					
before reclassifications .....	<u>1,170</u>	<u>(1,424)</u>	<u>4,574</u>	<u>(3,096)</u>	<u>1,224</u>
Amounts reclassified from AOCI .....	<u>—</u>	<u>4,700</u>	<u>(14,868)</u>	<u>—</u>	<u>(10,168)</u>
Balance at November 2, 2024 .....	<u>798</u>	<u>(4,880)</u>	<u>8,668</u>	<u>(51,297)</u>	<u>(46,711)</u>
Other comprehensive gain (loss)					
before reclassifications .....	<u>(376)</u>	<u>(1,996)</u>	<u>(1,646)</u>	<u>697</u>	<u>(3,321)</u>
Amounts reclassified from AOCI .....	<u>—</u>	<u>3,073</u>	<u>(8,076)</u>	<u>—</u>	<u>(5,003)</u>
Balance at November 1, 2025 .....	<u><u>\$ 422</u></u>	<u><u>\$ (3,803)</u></u>	<u><u>\$ (1,054)</u></u>	<u><u>\$ (50,600)</u></u>	<u><u>\$(55,035)</u></u>

All amounts reclassified from AOCI related to settlement (gains) or losses on foreign currency forward contracts designated as cash flow hedges impacted research and development expense on the Consolidated Statements of Operations. All amounts reclassified from AOCI related to settlement (gains) or losses on interest rate swaps designated as cash flow hedges impacted interest and other income, net on the Consolidated Statements of Operations.

## (17) LEASES

Ciena leases approximately 1.2 million square feet of facilities globally. Ciena's corporate headquarters are located in Maryland, United States. Ciena's largest facilities are research and development centers located in Ottawa, Canada and Gurgaon, India. Office facilities are leased under various non-cancelable operating or finance leases. Ciena's current leases have remaining terms that vary up to 10 years. Certain leases provide for options to extend up to 10 years and/or options to terminate within 3 years.

Leases included on the Consolidated Balance Sheets for the fiscal periods indicated were as follows (in thousands):

	Classification	Balance at November 1, 2025	Balance at November 2, 2024
<b>Operating leases<sup>(1)</sup></b>			
Operating ROU			
Assets .....	Operating right-of-use assets	\$38,613	\$27,417
Operating lease liabilities .....	Operating lease liabilities and Long-term operating lease liabilities	\$46,472	\$39,562
Finance leases:			
Buildings, gross .....	Equipment, building, furniture and fixtures, net	\$67,242	\$67,517
Less: accumulated depreciation .....	Equipment, building, furniture and fixtures, net	(38,348)	(34,206)
Buildings, net		\$28,894	\$33,311
Finance lease liabilities .....	Accrued liabilities and other short-term obligations and other long-term obligations	\$43,344	\$47,917

<sup>(1)</sup> Ciena added two new ten-year operating leases to its portfolio in the second quarter of fiscal 2025. The addition of these operating leases increased both operating right-of-use ("ROU") assets and lease liabilities for fiscal 2025.

ROU assets that involve subleased or vacant space aggregate to an amount of \$3.5 million as of November 1, 2025. Finance lease buildings, net, that involve subleased or vacant space aggregate to an amount of \$3.9 million as of November 1, 2025. These assets may become impaired if tenants are unable to service their obligations under the sublease, and/or if the estimates as to occupancy are not realized.

For the periods indicated, the components of lease expense included in the Consolidated Statements of Operations were as follows (in thousands):

	Classification	Year Ended November 1, 2025	Year Ended November 2, 2024	Year Ended October 28, 2023
Operating lease costs ....	Operating expense	\$13,607	\$13,595	\$16,080
Finance lease cost:				
Amortization of finance ROU asset .....	Operating expense	4,283	4,406	4,448
Interest on finance lease liabilities ...	Interest expense	3,356	3,769	4,069
Total finance lease cost .....		7,639	8,175	8,517
Non-capitalized lease cost .....	Operating expense	736	954	910
Variable lease cost <sup>(1)</sup> ....	Operating expense	2,688	2,562	3,421
Net lease cost <sup>(2)</sup> .....		<u><u>\$24,670</u></u>	<u><u>\$25,286</u></u>	<u><u>\$28,928</u></u>

(1) Variable lease costs include expenses relating to insurance, taxes, maintenance and other costs required by the applicable operating lease. Variable lease costs are determined by whether they are to be included in base rent and if amounts are based on a consumer price index.

(2) Excludes other operating expense of \$5.3 million, \$5.3 million, and \$6.5 million for the fiscal years ended November 1, 2025, November 2, 2024, and October 28, 2023, respectively, related to amortization of leasehold improvements.

Future minimum lease payments and the present value of minimum lease payments related to operating and finance leases as of November 1, 2025 were as follows (in thousands):

Fiscal Year	Operating Leases	Finance Leases	Total
2026 .....	\$15,639	\$ 7,748	\$ 23,387
2027 .....	9,965	8,016	17,981
2028 .....	5,078	8,285	13,363
2029 .....	5,653	8,285	13,938
2030 .....	4,631	8,437	13,068
Thereafter .....	13,142	14,406	27,548
Total lease payments .....	54,108	55,177	109,285
Less: Imputed interest .....	(7,636)	(11,833)	(19,469)
Present value of lease liabilities .....	46,472	43,344	89,816
Less: Current portion of present value of minimum lease payments .....	13,956	4,741	18,697
Long-term portion of present value of minimum lease payments .....	\$32,516	\$ 38,603	\$ 71,119

The weighted average remaining lease terms and weighted average discount rates for operating and finance leases were as follows (in thousands):

	As of November 1, 2025	As of November 2, 2024
Weighted-average remaining lease term in years:		
Operating leases .....	5.51	4.00
Finance leases .....	6.71	7.71
Weighted-average discount rates:		
Operating leases .....	4.99%	4.29%
Finance leases .....	7.56%	7.56%

## (18) SHORT-TERM AND LONG-TERM DEBT

### *Outstanding Term Loan Payable*

#### *Refinanced 2030 Term Loan*

Pursuant to a credit agreement, dated July 15, 2014, as amended (the “Credit Agreement”), by and among Ciena Corporation, the lenders party thereto and Bank of America, N.A., as administrative agent (the “Administrative Agent”), Ciena maintained a senior secured term loan with an outstanding aggregate principal amount, as of January 17, 2025, of approximately \$1.16 billion and maturing on October 24, 2030 (the “2030 Term Loan”).

On January 17, 2025, Ciena Corporation, as borrower, and certain of its subsidiaries, as guarantors, entered into a Refinancing Amendment to the Credit Agreement with the lenders party thereto and the Administrative

Agent (the “Amendment”), pursuant to which Ciena incurred a new single tranche of senior secured term loans in an aggregate principal amount of approximately \$1.16 billion (the “Refinanced 2030 Term Loan”). The proceeds of the Refinanced 2030 Term Loan, together with cash on hand, were used to refinance in full the 2030 Term Loan, including accrued interest, and pay transaction fees and expenses. The Amendment amends the Credit Agreement and provides that the Refinanced 2030 Term Loan will, among other things:

- mature on October 24, 2030;
- amortize in equal quarterly installments in aggregate amounts equal to approximately 0.25% of the principal amount of the Refinanced 2030 Term Loan as of the Closing Date (as defined in the Credit Agreement), or \$11.6 million annually, with the balance payable at maturity;
- be subject to mandatory prepayment upon the occurrence of certain specified events substantially similar to the 2030 Term Loan, including upon the occurrence of certain specified events such as asset sales, debt issuances, and receipt of annual Excess Cash Flow (as defined in the Credit Agreement);
- bear interest, at Ciena’s election, at a per annum rate equal to (a) SOFR (subject to a floor of 0.00%) plus an applicable margin of 1.75%, or (b) a base rate (subject to a floor of 1.00%) plus an applicable margin of 0.75%;
- be repayable at any time at Ciena’s election; and
- except as described above or as set forth in the Amendment, have substantially identical terms as the 2030 Term Loan.

Except as amended by the Amendment, the remaining terms of the Credit Agreement remain in full force and effect.

The net carrying value of Ciena’s term loans was comprised of the following as of the date indicated (in thousands):

	November 1, 2025				November 2, 2024
	Principal Balance	Unamortized Discount	Deferred Debt Issuance Costs	Net Carrying Value	Net Carrying Value
Refinanced 2030 Term Loan .....	\$1,146,720	\$(3,556)	\$(4,545)	\$1,138,619	\$ —
2030 Term Loan .....	\$ —	\$ —	\$ —	\$ —	\$1,148,347

Deferred debt issuance costs that were deducted from the carrying amount of the term loans totaled \$4.5 million as of November 1, 2025 and \$5.6 million as of November 2, 2024. Deferred debt issuance costs are amortized using the straight-line method, which approximates the effect of the effective interest rate, through the maturity of the term loans. The amortization of deferred debt issuance costs for the term loans is included in interest expense and was approximately \$1.0 million and \$0.9 million during fiscal 2025 and fiscal 2024, respectively.

As of November 1, 2025, the estimated fair value of the Refinanced 2030 Term Loan was \$1.15 billion. Ciena’s term loan is categorized as Level 2 in the fair value hierarchy. Ciena estimated the fair value of its term loan using a market approach based on observable inputs, such as current market transactions involving comparable securities.

#### *Outstanding Senior Notes Payable*

##### *2030 Notes*

On January 18, 2022, Ciena entered into an Indenture among Ciena, as issuer, certain domestic subsidiaries of Ciena, as guarantors, and U.S. Bank National Association, as trustee, pursuant to which Ciena issued \$400.0 million in aggregate principal amount of 4.00% senior notes due 2030 (the “2030 Notes”).

The net carrying value of the 2030 Notes was comprised of the following for the period indicated (in thousands):

	November 1, 2025			November 2, 2024	
	Principal Balance	Deferred Debt Issuance Costs	Net Carrying Value	Net Carrying Value	
2030 Senior Notes 4.00% fixed-rate . . .	\$400,000	\$(2,881)	\$397,119	\$396,427	

Deferred debt issuance costs that were deducted from the carrying amount of the 2030 Notes totaled \$2.9 million as of November 1, 2025 and \$3.6 million as of November 2, 2024. Deferred debt issuance costs are amortized using the straight-line method, which approximates the effect of the effective interest rate, through the maturity of the 2030 Notes. The amortization of deferred debt issuance costs for the 2030 Notes is included in interest expense, and was \$0.7 million during fiscal 2025 and fiscal 2024.

As of November 1, 2025, the estimated fair value of the 2030 Notes was \$383.0 million. The 2030 Notes are categorized as Level 2 in the fair value hierarchy. Ciena estimated the fair value of its 2030 Notes using a market approach based on observable inputs, such as current market transactions involving comparable securities.

## **(19) REVOLVING CREDIT FACILITY**

Ciena Corporation and certain of its subsidiaries are parties to a revolving credit facility (the “Credit Facility”), which provides for a total commitment of \$300.0 million with a maturity date of October 24, 2028. The Credit Facility was entered into on February 10, 2023 and replaced a predecessor senior secured asset-based revolving credit facility and is principally used to support the issuance of letters of credit that arise in the ordinary course of our business and for general corporate purposes. The Credit Facility contains customary covenants that limit, absent lender approval, the ability of Ciena and certain of its subsidiaries to, among other things, pay cash dividends, incur debt, create liens and encumbrances, and redeem or repurchase stock.

Under the Credit Facility, Ciena is also required to maintain certain financial maintenance covenants, including:

- prior to an Investment Grade Event, a maximum Total Secured Net Leverage Ratio (as defined in the Credit Facility) of no greater than 3.50 to 1.00 as of the end of any period of four fiscal quarters (provided, that in the event Ciena consummates a qualifying acquisition, Ciena can elect to increase the maximum Total Secured Net Leverage Ratio level to 4.00 to 1.00 for the fiscal quarter in which such qualifying acquisition is consummated and for the next five consecutive fiscal quarters);
- on or after an Investment Grade Event (as defined in the Credit Facility), a maximum Total Net Leverage Ratio of no greater than 4.00 to 1.00 as of the end of any period of four fiscal quarters; and
- a minimum Interest Coverage Ratio (as defined in the Credit Facility) of no less than 3.00 to 1.00 as of the end of any period of four fiscal quarters.

As of November 1, 2025, Ciena was in compliance with the above financial maintenance covenants. As of November 1, 2025, letters of credit totaling \$50.5 million were issued under our Credit Facility. There were no borrowings outstanding under the Credit Facility as of November 1, 2025.

## **(20) EARNINGS PER SHARE CALCULATION**

Basic net income per common share (“Basic EPS”) is computed using the weighted average number of common shares outstanding. Diluted net income per potential common share (“Diluted EPS”) is computed using

the weighted average number of the following unless the impact of the item is anti-dilutive: (i) common shares outstanding, (ii) shares issuable upon vesting of stock unit awards; and (iii) shares issuable under Ciena's employee stock purchase plan and upon exercise of outstanding stock options, using the treasury stock method.

The following table presents the calculation of Basic and Diluted EPS (in thousands except per share amounts):

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
Net income .....	<u>\$123,338</u>	<u>\$ 83,956</u>	<u>\$254,827</u>
Basic weighted average shares outstanding .....	142,221	144,715	148,971
Effect of dilutive potential common shares .....	<u>3,027</u>	<u>1,249</u>	<u>409</u>
Diluted weighted average shares outstanding .....	<u>145,248</u>	<u>145,964</u>	<u>149,380</u>
Basic EPS .....	<u>\$ 0.87</u>	<u>\$ 0.58</u>	<u>\$ 1.71</u>
Diluted EPS .....	<u>\$ 0.85</u>	<u>\$ 0.58</u>	<u>\$ 1.71</u>
Anti-dilutive stock unit awards excluded .....	<u>1,004</u>	<u>1,057</u>	<u>2,675</u>

## (21) STOCKHOLDERS' EQUITY

### *Stock Repurchase Program and Accelerated Share Repurchase Agreement*

On December 9, 2021, Ciena announced that its Board of Directors replaced its previously authorized program with a program to repurchase up to \$1.0 billion of its common stock. During fiscal 2023, Ciena repurchased 5.7 million shares of its common stock under this program, for an aggregate purchase price of \$250.0 million at an average price of \$44.08 per share. During fiscal 2024, Ciena repurchased an additional 4.5 million shares of its common stock, for an aggregate purchase price of \$250.0 million at an average price of \$55.07 per share, which completed the authorized repurchases contemplated under the program. In aggregate, Ciena repurchased 18.6 million shares for an aggregate purchase price of \$1.0 billion, at an average price of \$53.63 per share.

On October 2, 2024, Ciena announced that its Board of Directors authorized a program to repurchase up to \$1.0 billion of its common stock, commencing in Ciena's fiscal year 2025 and continuing through the end of Ciena's fiscal year 2027. Ciena may purchase shares at management's discretion in the open market, in privately negotiated transactions, in transactions structured through investment banking institutions, or a combination of the foregoing. Ciena may also, from time to time, enter into Rule 10b5-1 plans to facilitate repurchases of its shares under this authorization. The amount and timing of repurchases are subject to a variety of factors, including liquidity, cash flow, stock price, and general business and market conditions. The program may be modified, suspended or discontinued at any time.

During fiscal 2025, Ciena repurchased approximately 4.0 million shares of its common stock, for an aggregate purchase price of \$329.7 million at an average price of \$83.38 per share. As of November 1, 2025, Ciena has an aggregate of \$670.3 million authorized and remaining shares under its stock repurchase program.

The purchase price for the shares of Ciena's stock repurchased is reflected as a reduction of common stock and additional paid-in capital.

#### *Impact of Excise Tax on Share Repurchases*

Beginning fiscal 2023, a 1% excise tax on the market value of shares repurchased, net of compensatory shares issued became effective. During fiscal 2025 and fiscal 2024, a net excise tax of \$1.3 million and \$1.4 million, respectively, was recorded to additional paid-in capital on the Consolidated Balance Sheets.

#### *Stock Repurchases Related to Restricted Stock Unit Tax Withholdings*

Ciena repurchases shares of common stock to satisfy employee tax withholding obligations due upon vesting of stock unit awards. The related purchase price of \$91.3 million for the shares of Ciena's stock repurchased during fiscal 2025 is reflected as a reduction to stockholders' equity. Ciena is required to allocate the purchase price of the repurchased shares as a reduction of common stock and additional paid-in capital.

## **(22) INCOME TAXES**

For the periods indicated, the provision for income taxes consists of the following (in thousands):

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
<b>Provision for income taxes:</b>			
<b>Current:</b>			
Federal .....	\$ 14,881	\$ 70,208	\$ 36,537
State .....	4,208	14,106	18,860
Foreign .....	<u>37,034</u>	<u>28,390</u>	<u>28,281</u>
Total current .....	<u>56,123</u>	<u>112,704</u>	<u>83,678</u>
<b>Deferred:</b>			
Federal .....	(36,359)	(52,300)	(8,010)
State .....	13,643	(4,868)	(17,354)
Foreign .....	<u>(458)</u>	<u>(19,642)</u>	<u>10,512</u>
Total deferred .....	<u>(23,174)</u>	<u>(76,810)</u>	<u>(14,852)</u>
Provision for income taxes .....	<u>\$ 32,949</u>	<u>\$ 35,894</u>	<u>\$ 68,826</u>

For the periods indicated, income before provision for income taxes consists of the following (in thousands):

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
United States .....	\$ (22,804)	\$ 244	\$ 93,682
Foreign .....	<u>179,091</u>	<u>119,606</u>	<u>229,971</u>
Total .....	<u>\$156,287</u>	<u>\$119,850</u>	<u>\$323,653</u>

Ciena's foreign income tax as a percentage of foreign income may appear disproportionate compared to the expected tax based on the U.S. federal statutory rate and is dependent on the mix of earnings and tax rates in foreign jurisdictions.

For the periods indicated, the tax provision reconciles to the amount computed by multiplying income before income taxes by the U.S. federal statutory rate of 21% for fiscal 2025, fiscal 2024 and fiscal 2023 as follows:

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
Provision at statutory rate .....	21.00%	21.00%	21.00%
State taxes .....	1.03%	5.60%	1.65%
Withholding and other foreign taxes .....	5.87%	3.53%	(0.09)%
Research and development credit ....	(34.10)%	(40.23)%	(16.78)%
Non-deductible compensation .....	10.04%	13.92%	5.29%
U.S. Taxation on foreign activity ....	1.20%	9.59%	5.08%
Foreign Nontaxable interest .....	0.01%	(2.96)%	(1.06)%
Taxation on foreign inflation .....	0.41%	3.03%	1.34%
Rate change .....	7.58%	4.46%	(3.71)%
Valuation allowance .....	14.08%	2.15%	9.44%
Loss on equity transactions .....	— %	— %	(1.72)%
Uncertain tax positions .....	(4.65)%	8.09%	1.72%
Other .....	(1.39)%	1.77%	(0.89)%
Effective income tax rate .....	<u>21.08%</u>	<u>29.95%</u>	<u>21.27%</u>

Ciena's future income tax provisions and deferred tax balances may be affected by the amount of pre-tax income, the jurisdictions where it is earned, the existence and ability to utilize tax attributes and changes in tax laws and business reorganizations.

The significant components of deferred tax assets are as follows (in thousands):

	Year Ended	
	November 1, 2025	November 2, 2024
<b>Deferred tax assets:</b>		
Reserves and accrued liabilities .....	\$ 76,148	\$ 79,272
Depreciation and amortization .....	734,427	760,685
NOL and credit carry forward .....	243,193	211,792
Other .....	<u>45,109</u>	<u>26,574</u>
Gross deferred tax assets .....	1,098,877	1,078,323
Valuation allowance .....	<u>(214,456)</u>	<u>(192,447)</u>
Deferred tax asset, net of valuation allowance .....	<u>\$ 884,421</u>	<u>\$ 885,876</u>

A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding interest and penalties, is as follows (in thousands):

	Amount
Unrecognized tax benefits at October 29, 2022 .....	\$ 80,514
Increase related to positions taken in prior period .....	9,940
Reductions related to settlements with taxing authorities .....	(625)
Increase related to positions taken in current period .....	4,960
Reductions related to expiration of statute of limitations .....	(869)
Unrecognized tax benefits at October 28, 2023 .....	93,920
Increase related to positions taken in prior period .....	11,482
Reductions related to settlements with taxing authorities .....	(4,345)
Increase related to positions taken in current period .....	4,340
Reductions related to expiration of statute of limitations .....	(116)
Unrecognized tax benefits at November 2, 2024 .....	105,281
Increase related to positions taken in prior period .....	6,771
Reductions related to settlements with taxing authorities .....	(234)
Increase related to positions taken in current period .....	5,463
Reductions related to expiration of statute of limitations .....	(21,596)
Unrecognized tax benefits at November 1, 2025 .....	<u><u>\$ 95,685</u></u>

If recognized, the entire balance of unrecognized tax benefits would impact the effective tax rate. As statutes of limitation expire, unrecognized tax benefits including interest and penalties related to contingencies may be reversed, resulting in an income tax benefit. Over the next twelve months, Ciena estimates that statutes on approximately \$27.0 million of unrecognized tax benefits may expire, which would result in a net tax benefit.

In addition, as of November 1, 2025 and November 2, 2024, Ciena had accrued \$17.9 million and \$16.3 million of interest and penalties, respectively, related to unrecognized tax benefits included in other long-term obligations on the Consolidated Balance Sheets. Interest and penalties of \$1.6 million, \$8.2 million and \$2.7 million were recorded as a net expense to the provision for income taxes during fiscal 2025, fiscal 2024 and fiscal 2023, respectively.

Changes in tax laws, regulations, administrative practices, and interpretations may impact Ciena's tax contingencies. Due to various factors, the amounts ultimately paid, if any, upon the resolution of the issues raised by the taxing authorities may differ from the amounts accrued. It is reasonably possible that within the next twelve months Ciena will receive additional assessments by various tax authorities or possibly reach resolution of income tax controversies in one or more various jurisdictions. These factors could result in changes to our contingencies related to positions on prior years' tax filings. Ciena cannot currently provide an estimate of potential changes.

As of November 1, 2025, Ciena has approximately \$92.3 million of undistributed earnings at foreign subsidiaries that were identified in fiscal 2023 as no longer indefinitely reinvested and \$2.0 million of deferred tax liability remaining on Ciena's Consolidated Balance sheets for the income tax effects related to the future repatriation of these earnings. No additional income tax expense has been provided for any remaining undistributed foreign earnings, or any additional outside basis difference from investments in the foreign subsidiaries, as these amounts continue to be indefinitely reinvested. If the remaining undistributed foreign earnings and profits that are subject to withholding tax of \$413.0 million were repatriated to the U.S., the provisional amount of unrecognized deferred tax liability, which is primarily related to foreign withholding taxes, is an estimated \$37.0 million, provided that the amount may be lower depending on Ciena's ability to utilize tax credits associated with the distribution. Additionally, there are no other significant temporary differences for which a deferred tax liability or asset is not being recognized.

As of November 1, 2025, Ciena continues to maintain a valuation allowance of \$214.5 million primarily against its gross deferred tax assets. The valuation allowance is primarily related to state and foreign net operating losses and credits that Ciena estimates that it will not be able to use.

The following table summarizes the activity in Ciena's valuation allowance against its gross deferred tax assets (in thousands):

Year Ended	Beginning Balance	Additions	Deductions	Ending Balance
October 28, 2023 .....	\$162,076	\$28,746	\$ 952	\$189,870
November 2, 2024 .....	\$189,870	\$16,816	\$14,239	\$192,447
November 1, 2025 .....	\$192,447	\$22,702	\$ 693	\$214,456

As of November 1, 2025, Ciena had a \$75.9 million net operating loss carry forward for U.S. federal income tax which does not expire, and \$196.0 million net operating loss carry forwards for U.S. state income taxes which begin to expire in fiscal 2027. As of November 1, 2025, Ciena also had a \$187.6 million net operating loss carry forward in non-U.S. jurisdictions which begin to expire in fiscal 2029. Ciena's ability to use U.S. federal net operating losses is subject to limitations pursuant to the ownership change rules of the Internal Revenue Code Section 382.

On July 4, 2025, the One Big Beautiful Bill Act ("OBBA") was enacted into law in the United States. The OBBA includes provisions, such as the permanent extension of certain expiring provision of the Tax Cuts and Jobs Act, modifications to the international tax framework and the restoration of favorable tax treatment for certain business provisions such as bonus depreciation and expensing of domestic research and experimental expenditures. The legislation has multiple effective dates, with certain provisions that became effective in fiscal 2025 and others to be effective in fiscal 2026 and fiscal 2027. Ciena expects future cash tax savings, but does not expect a material impact on its future effective tax rate. The legislation did not have a material impact on Ciena's consolidated financial statements in fiscal 2025.

Tax authorities periodically audit Ciena's income tax returns. These audits examine significant tax filing positions, including the timing and amounts of deductions and the allocation of income tax expenses among tax jurisdictions. Ciena is currently under audit in India for 2020 through 2024, in Canada for 2014, and in the United Kingdom for 2016 through 2022. Ciena does not expect the outcome of these audits to have a material adverse effect on Ciena's consolidated financial position, results of operations or cash flows. Ciena's major tax jurisdictions and the earliest open tax years are as follows: United States (2022), United Kingdom (2016), Canada (2014), and India (2020).

The Organization for Economic Co-operation and Development has introduced a framework to implement a global minimum tax of 15% for certain highly profitable multinational companies, referred to as Pillar Two or the minimum tax directive. While the United States has not enacted legislation to adopt Pillar Two, certain countries in which Ciena operates have enacted legislation and many aspects of Pillar Two are effective for Ciena beginning in fiscal 2025. Pillar Two taxes are considered an alternative minimum tax accounted for as a period cost that could impact the effective tax rate in the year the Pillar Two tax obligation arises. Therefore, deferred taxes will not be recognized for the estimated effects of future minimum taxes. Pillar Two does not have a material effect on Ciena's effective tax rate, financial results or cash flows for fiscal 2025.

### **(23) SHARE-BASED COMPENSATION EXPENSE**

Ciena has outstanding equity awards issued under its 2017 Omnibus Incentive Plan (the "2017 Plan"), and certain legacy equity plans and equity plans assumed as a result of previous acquisitions. Ciena also makes shares of its common stock available for purchase under the ESPP. Each of the 2017 Plan and the ESPP is described below.

#### *2017 Plan*

The 2017 Plan has a ten-year term and authorizes the issuance of awards, including stock options, restricted stock units (RSUs), restricted stock, unrestricted stock, stock appreciation rights (SARs), and other equity and/or

cash performance incentive awards to employees, directors and consultants of Ciena. Subject to certain restrictions, the Compensation Committee of the Board of Directors has broad discretion to establish the terms and conditions for awards under the 2017 Plan, including the number of shares, vesting conditions, and the required service or performance criteria. Options and SARs have a maximum term of ten years, and their exercise price may not be less than 100% of fair market value on the date of grant. Repricing of stock options and SARs is prohibited without stockholder approval. Certain change in control transactions may cause awards granted under the 2017 Plan to vest, unless the awards are continued or substituted for in connection with the transaction.

The 2017 Plan authorizes and reserves 21.1 million shares for issuance. The number of shares available under the 2017 Plan is also increased from time to time by: (i) the number of shares subject to outstanding awards granted under Ciena's prior equity compensation plans that are forfeited, expire or are canceled without delivery of common stock following the effective date of the 2017 Plan, and (ii) the number of shares subject to awards assumed or substituted in connection with the acquisition of another company. As of November 1, 2025, the total number of shares authorized for issuance under the 2017 Plan was 21.1 million and approximately 8.5 million shares remained available for issuance thereunder.

#### *Restricted Stock Units*

A restricted stock unit is a stock award that entitles the holder to receive shares of Ciena common stock as the unit vests. Ciena's outstanding restricted stock unit awards are subject to service-based vesting conditions and/or performance-based vesting conditions. Awards subject to service-based conditions typically vest in increments over a three or four-year period. However, the 2017 Plan permits Ciena to grant service-based stock awards with a minimum one-year vesting period. Awards with performance-based vesting conditions (i) require the achievement of certain operational, financial or other performance criteria or targets or (ii) vest based on Ciena's total stockholder return as compared to an index of peer companies, in whole or in part.

During fiscal 2023, Ciena introduced a benefit pursuant to which, upon completion of ten years of service and reaching age 60, executive officers who are residents of the United States, the United Kingdom, or Canada, and who provide 12 months' notice of their retirement, will receive continued vesting of all of their granted but unvested restricted stock unit ("RSU") awards and a pro-rated amount of their performance stock unit awards and market stock unit awards. Other employees in these and certain other countries will be subject to the same eligibility and notice requirements, but will receive acceleration of their unvested RSU awards upon retirement. This program results in the acceleration of share-based compensation expense.

#### *Assumptions for Restricted Stock Unit Awards*

Ciena recognizes the estimated fair value of restricted stock units subject only to service-based vesting conditions by multiplying the number of shares underlying the award by the closing price per share of Ciena common stock on the grant date. Share-based expense for service-based restricted stock unit awards is recognized ratably over the vesting period on a straight-line basis.

Ciena recognizes the estimated fair value of restricted stock units subject to performance-based vesting conditions other than total stockholder return, by assuming the satisfaction of any performance-based objectives at the "target" level and multiplying the corresponding number of shares earned based upon such achievement by the closing price per share of Ciena common stock on the grant date. Share-based compensation expense is recognized over the performance period, using graded vesting, which considers each performance period or tranche separately, based on Ciena's determination of whether it is probable that the performance targets will be achieved. Each reporting period, Ciena assesses the probability of achieving the performance targets and the performance period required to meet those targets. The estimation of whether the performance targets will be achieved involves judgment. Revisions are reflected in the period in which the estimate is changed. If any performance goals are not met, no compensation cost is ultimately recognized against that goal and, to the extent previously recognized, compensation expense is reversed.

Share-based compensation expense for restricted stock units subject only to service-based vesting conditions and restricted stock units subject to performance-based vesting conditions other than total stockholder return, is recognized only for those awards that ultimately vest. In the event of a forfeiture of an award, the expense related to the unvested portion of that award is reversed. Reversal of share-based compensation expense based on forfeitures can materially affect the measurement of estimated fair value of Ciena's share-based compensation.

Ciena estimates the fair value of performance based awards subject to total stockholder return as compared to an index of peer companies using a Monte Carlo simulation model. Ciena reverses share-based compensation expense on performance based awards subject to total stockholder return only when the requisite service period is not reached. Assumptions for awards granted during fiscal 2025, fiscal 2024 and fiscal 2023 included the following:

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
Expected volatility of Ciena common stock, which is a weighted average of implied volatility and historical volatility .....	41.89%	36.00%	40.37%
Historical volatility of Ciena common stock .....	39.90%	36.74%	43.11%
Volatility of S&P Networking Index <sup>(1)</sup> .....	47.99%	44.94%	30.93%
Correlation coefficient .....	0.3039	0.3665	0.7781
Expected life in years .....	2.87	2.89	2.89
Risk-free interest rate .....	4.18%	4.41%	3.95%
Expected dividend yield .....	0.0%	0.0%	0.0%

<sup>(1)</sup> For fiscal 2023, reflects the volatility of the S&P Networking Index as a whole. For fiscal 2024 and fiscal 2025, reflects the volatility of the median company within the S&P Networking Index as of the date of the award, measured as of the last day of the prior fiscal year.

The following table is a summary of Ciena's restricted stock unit activity for the period indicated, with the aggregate fair value of the balance outstanding at the end of each period, based on Ciena's closing stock price on the last trading day of the relevant period (shares and aggregate fair value in thousands):

	Restricted Stock Units Outstanding	Weighted Average Grant Date Fair Value Per Share	Aggregate Fair Value
Balance at November 2, 2024 .....	6,112	\$48.41	\$ 390,995
Granted .....	2,341		
Vested .....	(2,578)		
Canceled or forfeited .....	(373)		
Balance at November 1, 2025 .....	<u>5,502</u>	<u>\$62.76</u>	<u>\$1,044,895</u>

As of both November 1, 2025 and November 2, 2024, 0.3 million of the total restricted stock units outstanding are performance based awards subject to total stockholder return. The total fair value of restricted stock units that vested and were converted into common stock during fiscal 2025, fiscal 2024 and fiscal 2023 was \$224.4 million, \$116.9 million and \$98.2 million, respectively. The weighted average fair value of each restricted stock unit granted by Ciena during fiscal 2025, fiscal 2024 and fiscal 2023 was \$91.84, \$44.57 and \$50.48, respectively.

*Amended and Restated ESPP*

Ciena makes shares of its common stock available for purchase under the ESPP, under which eligible employees may enroll in a twelve-month offer period that begins in December and June of each year. Each offer period includes two six-month purchase periods. Employees may purchase a limited number of shares of Ciena common stock at 85% of the fair market value on either the day immediately preceding the offer date or the purchase date, whichever is lower. The ESPP is considered compensatory for purposes of share-based compensation expense. Unless earlier terminated, the ESPP will terminate on April 1, 2031.

During fiscal 2025, Ciena issued 0.8 million shares and during fiscal 2024 and fiscal 2023, Ciena issued 0.9 million and 0.8 million shares, respectively, under the ESPP. At November 1, 2025, 9.6 million shares remained available for issuance under the ESPP.

*Share-Based Compensation Expense*

The following table summarizes share-based compensation expense for the periods indicated (in thousands):

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
Products .....	\$ 7,774	\$ 6,474	\$ 4,518
Services .....	<u>15,184</u>	<u>12,743</u>	<u>10,470</u>
Share-based compensation expense included in cost of goods sold .....	<u>22,958</u>	<u>19,217</u>	<u>14,988</u>
Research and development .....	64,281	54,129	42,331
Sales and marketing .....	52,066	42,954	35,136
General and administrative .....	<u>45,424</u>	<u>40,053</u>	<u>37,587</u>
Share-based compensation expense included in operating expense .....	<u>161,771</u>	<u>137,136</u>	<u>115,054</u>
Share-based compensation expense capitalized in inventory, net .....	<u>(204)</u>	<u>51</u>	<u>413</u>
<b>Total share-based compensation .....</b>	<b><u>\$184,525</u></b>	<b><u>\$156,404</u></b>	<b><u>\$130,455</u></b>

As of November 1, 2025, total unrecognized share-based compensation expense was \$253.8 million which relates to unvested restricted stock units and is expected to be recognized over a weighted-average period of 1.41 years.

**(24) SEGMENT AND ENTITY WIDE DISCLOSURES**

Operating segments are defined as components of an enterprise that engage in business activities that earn revenue and incur expense, for which discrete financial information is available, and for which such information is evaluated regularly by the chief operating decision maker for purposes of allocating resources and assessing performance. Ciena has the following operating segments for reporting purposes: (i) Networking Platforms; (ii) Platform Software and Services; (iii) Blue Planet Automation Software and Services; and (iv) Global Services. Ciena's chief operating decision maker ("CODM") is its chief executive officer, Gary Smith, who evaluates Ciena's performance and allocates resources based on segment profit (loss) as compared to annual targets for these four operating segments.

*Segment Profit (Loss)*

The table below sets forth Ciena's segment profit (loss) and the reconciliation to consolidated net income for the respective periods indicated (in thousands). The CODM excludes the following items in his assessment of

performance of the operating segments: selling and marketing costs; general and administrative costs; significant asset impairments and restructuring costs; share-based compensation expense, amortization of intangible assets; acquisition and integration costs; interest and other income, net; interest expense; loss on extinguishment and modification of debt; and provision for income taxes. Effective as of the fourth quarter of fiscal 2025, Ciena recast its segment profit (loss) to align with the CODM assessment of performance of the operating segments to exclude share-based compensation expense. This change affects only the presentation of such information:

	Year Ended		
	November 1, 2025	November 2, 2024	October 28, 2023
<b>Revenue:</b>			
Networking Platforms .....	\$ 3,676,377	\$ 3,042,055	\$ 3,493,492
Platform Software and Services .....	363,830	358,062	303,873
Blue Planet Automation Software and Services .....	115,547	77,619	69,170
Global Services .....	<u>613,753</u>	<u>537,219</u>	<u>520,014</u>
Total revenue .....	<u>\$4,769,507</u>	<u>\$4,014,955</u>	<u>\$4,386,549</u>
<b>Segment gross profit:</b>			
Networking Platforms .....	\$ 1,445,373	\$ 1,199,978	\$ 1,421,947
Platform Software and Services .....	307,320	305,486	258,031
Blue Planet Automation Software and Services .....	67,239	35,494	18,458
Global Services .....	<u>218,390</u>	<u>208,904</u>	<u>207,667</u>
Total segment gross profit .....	<u>\$2,038,322</u>	<u>\$1,749,862</u>	<u>\$1,906,103</u>
<b>Research and development expense:</b>			
Networking Platforms .....	\$ 671,315	\$ 605,808	\$ 597,644
Platform Software and Services .....	72,186	65,145	64,641
Blue Planet Automation Software and Services .....	35,996	37,889	41,802
Global Services .....	<u>4,551</u>	<u>4,526</u>	<u>4,141</u>
Total segment research and development expense .....	<u>\$ 784,048</u>	<u>\$ 713,368</u>	<u>\$ 708,228</u>
<b>Segment profit (loss):</b>			
Networking Platforms .....	\$ 774,058	\$ 594,170	\$ 824,303
Platform Software and Services .....	235,134	240,341	193,390
Blue Planet Automation Software and Services .....	31,243	(2,395)	(23,344)
Global Services .....	<u>213,839</u>	<u>204,378</u>	<u>203,526</u>
Total segment profit .....	<u>\$1,254,274</u>	<u>\$1,036,494</u>	<u>\$1,197,875</u>
Less: Unallocated cost of goods sold .....	\$ 33,405	\$ 30,272	\$ 27,252
Less: Unallocated operating and non-operating expenses .....	<u>1,097,531</u>	<u>922,266</u>	<u>915,796</u>
Consolidated net income .....	<u>\$ 123,338</u>	<u>\$ 83,956</u>	<u>\$ 254,827</u>

### Entity Wide Reporting

Ciena's long-lived assets, including equipment, building, furniture and fixtures, operating ROU assets, finite-lived intangible assets, goodwill, and maintenance spares, are not reviewed by Ciena's CODM for purposes of evaluating performance and allocating resources. As of November 1, 2025, equipment, building, furniture and fixtures, net, totaled \$386.8 million, and operating ROU assets totaled \$38.6 million both of which support asset groups within Ciena's four operating segments and unallocated selling and general and administrative activities. As of November 1, 2025, finite-lived intangible assets, goodwill, and maintenance spares are assigned to asset groups within the following segments (in thousands):

	November 1, 2025				
	Networking Platforms	Platform Software and Services	Blue Planet Automation Software and Services	Global Services	Total
Other intangible assets, net .....	\$224,210	\$ —	\$ —	\$ —	\$224,210
Goodwill .....	\$275,964	\$156,191	\$89,049	\$ —	\$521,204
Maintenance spares, net .....	\$ —	\$ —	\$ —	\$92,392	\$ 92,392

	November 2, 2024				
	Networking Platforms	Platform Software and Services	Blue Planet Automation Software and Services	Global Services	Total
Other intangible assets, net .....	\$158,903	\$ —	\$ 6,117	\$ —	\$165,020
Goodwill .....	\$199,467	\$156,191	\$89,049	\$ —	\$444,707
Maintenance spares, net .....	\$ —	\$ —	\$ —	\$77,918	\$ 77,918

As of November 1, 2025, finite-lived intangible assets, goodwill, and maintenance spares allocated by segment reconciled to total assets (in thousands):

	November 1, 2025	November 2, 2024
Assets assigned to segments .....	\$ 837,806	\$ 687,645
Other unallocated assets .....	<u>5,026,861</u>	<u>4,953,692</u>
Total assets .....	<u><u>\$5,864,667</u></u>	<u><u>\$5,641,337</u></u>

The following table shows Ciena's geographic distribution of equipment, building, furniture and fixtures, net, and operating ROU assets (in thousands) for any country accounting for at least 10% of the total. Any countries representing less than 10% are reflected in aggregate as "Other International."

	November 1, 2025	November 2, 2024
Canada .....	\$325,584	\$283,760
United States .....	44,634	49,195
Other International .....	<u>55,174</u>	<u>32,184</u>
Total .....	<u><u>\$425,392</u></u>	<u><u>\$365,139</u></u>

### (25) OTHER EMPLOYEE BENEFIT PLANS

Ciena has a Defined Contribution Pension Plan that covers a majority of its Canada-based employees. Total contributions (employee and employer) cannot exceed the lesser of 18% of participant earnings and an annual limit of CAD\$35,390 (approximately \$25,260 for 2025). This plan includes a required employer contribution of 1% for all participants and an employer matching contribution equal to 50% of the first 6% an employee

contributes. During fiscal 2025, 2024 and 2023, Ciena made matching contributions of approximately CAD\$11.9 million (approximately \$8.5 million), CAD\$11.6 million (approximately \$8.3 million) and CAD\$10.6 million (approximately \$7.6 million), respectively.

Ciena has a 401(k) defined contribution profit sharing plan that covers a majority of its United States-based employees. Participants may contribute up to 60% of base pay through pre-tax or Roth contributions, subject to certain limitations. The plan includes an employer matching contribution equal to 50% of the first 8% an employee contributes each pay period. Ciena may also make discretionary annual profit contributions up to the IRS regulated limit. Ciena has made no profit sharing contributions to date. During fiscal 2025, 2024 and 2023, Ciena made matching contributions of approximately \$14.0 million, \$11.0 million and \$10.4 million, respectively.

## **(26) COMMITMENTS AND CONTINGENCIES**

### *Tax Contingencies*

Ciena is subject to various tax liabilities arising in the ordinary course of business. Ciena does not expect that the ultimate settlement of these tax liabilities will have a material effect on its results of operations, financial position or cash flows.

### *Litigation*

Ciena is subject to various legal proceedings, claims and other matters arising in the ordinary course of business, including those that relate to employment, commercial, tax and other regulatory matters. Ciena is also subject to intellectual property related claims, including claims against third parties that may involve contractual indemnification obligations on the part of Ciena. Ciena does not expect that the ultimate costs to resolve such matters will have a material effect on its results of operations, financial position or cash flows.

### *Purchase Order Obligations*

Ciena has certain advanced orders for supply of certain long lead time components. As of November 1, 2025, Ciena had \$2.1 billion in outstanding purchase order commitments to contract manufacturers and component suppliers for inventory. In certain instances, Ciena is permitted to cancel, reschedule or adjust these orders. Consequently, only a portion of this amount relates to firm, non-cancelable and unconditional obligations.

## **(27) SUBSEQUENT EVENTS**

### *Stock Repurchase Program*

From the end of the fourth quarter of fiscal 2025 through December 5, 2025, Ciena repurchased 162,347 shares of its common stock for an aggregate purchase price of \$31.7 million at an average price of \$195.12 per share, inclusive of repurchases pending settlement under its current stock repurchase program. As of December 5, 2025, Ciena has an aggregate of \$638.6 million of authorized funds remaining under this repurchase program.

### ***Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

## **Item 9A. Controls and Procedures**

### **Disclosure Controls and Procedures**

As of the end of the period covered by this annual report, we carried out an evaluation under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this annual report.

### **Changes in Internal Control over Financial Reporting**

There was no change in our internal control over financial reporting identified in connection with the evaluation required by Rules 13a-15(d) and 15d-15(d) of the Exchange Act that occurred during the most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### **Report of Management on Internal Control Over Financial Reporting**

The management of Ciena Corporation is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934).

The internal control over financial reporting at Ciena Corporation was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. Internal control over financial reporting includes those policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of Ciena Corporation;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America;
- provide reasonable assurance that receipts and expenditures of Ciena Corporation are being made only in accordance with authorization of management and the Board of Directors of Ciena Corporation; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements.

Management of Ciena Corporation assessed the effectiveness of the Company's internal control over financial reporting as of November 1, 2025. Management based this assessment on criteria for effective internal control over financial reporting described in "COSO 2013 Internal Control — Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management determined that, as of November 1, 2025, Ciena Corporation maintained effective internal control over financial reporting. Management reviewed the results of its assessment with the Audit Committee of our Board of Directors.

PricewaterhouseCoopers LLP, independent registered public accounting firm, which audited and reported on the consolidated financial statements of Ciena Corporation included in this annual report, has also audited the effectiveness of Ciena Corporation's internal control over financial reporting as of November 1, 2025, as stated in its report appearing in Item 8 of Part II of this annual report.

**Item 9B. Other Information**

**Rule 10b5-1 Trading Arrangements**

The following table describes, for the fourth quarter of fiscal 2025, each trading arrangement for the sale or purchase of our securities adopted, terminated or for which the amount, pricing or timing provisions were modified by our directors and officers (as defined in Rule 16a-1(f) of the Exchange Act) that is either (1) a contract, instruction or written plan intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) (a “Rule 10b5-1 trading arrangement”) or (2) a “non-Rule 10b5-1 trading arrangement” (as defined in Item 408(c) of Regulation S-K):

Name (Title)	Action Taken (Date of Action)	Type of Trading Arrangement	Nature of Trading Arrangement	Duration of Trading Arrangement	Aggregate Number of Securities to be Purchased or Sold
Joseph Cumello (Senior Vice President and General Manager of Blue Planet) . . . . .	Modification (October 13, 2025) (1)	Rule 10b5-1 trading arrangement	Sales	Until December 31, 2026, or such earlier date upon which all transactions are completed or expire without execution (2)	(3)
Patrick T. Gallagher (Director) . . . . .	Adoption (October 13, 2025)	Rule 10b5-1 trading arrangement	Sales	Until October 13, 2026, or such earlier date upon which all transactions are completed or expire without execution	Up to 11,618 shares of common stock
Sheela Kosaraju (Senior Vice President and General Counsel, and acting Chief People Officer) . . . . .	Adoption (October 14, 2025)	Rule 10b5-1 trading arrangement	Sales	Until January 8, 2027, or such earlier date upon which all transactions are completed or expire without execution (4)	(5)
Jason Phipps (Senior Vice President, Global Customer Engagement) . . . . .	Modification (October 6, 2025) (6)	Rule 10b5-1 trading arrangement	Sales	Until October 9, 2026, or such earlier date upon which all transactions are completed or expire without execution (7)	(8)
David M. Rothenstein (Senior Vice President, Chief Strategy Officer and Secretary) . . . . .	Adoption (October 10, 2025)	Rule 10b5-1 trading arrangement	Sales	Until December 23, 2026, or such earlier date upon which all transactions are completed or expire without execution (9)	Up to 30,000 shares of common stock
Gary B Smith (President and Chief Executive Officer) . . . . .	Adoption (October 4, 2025)	Rule 10b5-1 trading arrangement	Sales	Until December 15, 2026, or such earlier date upon which all transactions are completed or expire without execution (10)	(11)

- (1) On October 13, 2025, Mr. Cumello modified the Rule 10b5-1 trading arrangement (as modified, the “Cumello Modified Arrangement”) that he adopted on January 14, 2025 (the “Cumello Original Arrangement”).
- (2) The Cumello Modified Arrangement changed the trading schedule and awards sold but not the duration of the arrangement. Sales under the Cumello Modified Arrangement will not begin until January 12, 2026.
- (3) The aggregate number of shares of common stock to be sold pursuant to the Cumello Original Arrangement was up to 100% of the net after-tax shares of common stock to be received as a result of the vesting of an aggregate of 23,496 restricted stock units on June 20, 2025, September 20, 2025, December 20, 2025, March 20, 2026, June 20, 2026, September 20, 2026, and December 20, 2026. The aggregate number of shares of common stock to be sold pursuant to the Cumello Modified Arrangement is up to 100% of the net after-tax shares of common stock to be received as a result of the vesting of (i) an aggregate of 16,160 restricted stock units on December 20, 2025, March 20, 2026, June 20, 2026, September 20, 2026, and

December 20, 2026, plus (ii) an aggregate of 2,272 performance stock units on December 20, 2025, plus (iii) performance stock units that have not yet been earned, the actual number of which depends on performance and ranges from 0% to 200% of the 6,467 shares subject to the award at the target level of performance, which will vest on December 20, 2025 and December 20, 2026, plus (iv) market stock units that have not yet been earned, the actual number of which depends on performance and ranges from 0% to 200% of the 13,313 shares subject to the award at the target level of performance, which will vest on December 20, 2025 and December 20, 2026. The actual number of net after-tax shares to be received will vary based on the market price of our common stock at the time of settlement.

- (4) Sales under this arrangement will not begin until January 15, 2026, following expiration of Ms. Kosaraju's existing Rule 10b5-1 trading arrangement.
- (5) The aggregate number of shares of common stock to be sold pursuant to Ms. Kosaraju's arrangement is up to 100% of the net after-tax shares of common stock to be received as a result of the vesting of an aggregate of 19,137 restricted stock units on December 20, 2025, March 20, 2026, June 20, 2026, September 20, 2026, and December 20, 2026. The actual number of net after-tax shares to be received will vary based on the market price of our common stock at the time of settlement.
- (6) On October 6, 2025, Mr. Phipps modified the Rule 10b5-1 trading arrangement (as modified, the "Phipps Modified Arrangement") that he adopted on October 9, 2024 (the "Phipps Original Arrangement").
- (7) The Phipps Modified Arrangement changed the trading schedule and awards sold but not the duration of the arrangement. Sales under the Phipps Modified Arrangement will not begin until January 15, 2026.
- (8) The aggregate number of shares of common stock to be sold pursuant to the Phipps Original Arrangement was up to (i) 14,381 shares of common stock, plus (ii) 100% of the net after-tax shares of common stock to be received as a result of the vesting of an aggregate of 28,736 restricted stock units on December 20, 2024, March 20, 2025, June 20, 2025, September 20, 2025, December 20, 2025, March 20, 2026, June 20, 2026, and September 20, 2026. The aggregate number of shares of common stock to be sold pursuant to the Phipps Modified Arrangement is up to (i) 18,170 shares of common stock, plus (ii) 100% of the net after-tax shares of common stock to be received as a result of the vesting of (a) an aggregate of 24,725 restricted stock units on December 20, 2025, March 20, 2026, June 20, 2026, and September 20, 2026, (b) an aggregate of 3,718 performance stock units on December 20, 2025, (c) performance stock units that have not yet been earned, the actual number of which depends on performance and ranges from 0% to 200% of the 10,892 shares subject to the award at the target level of performance, half of which will vest on December 20, 2025, and (d) market stock units that have not yet been earned, the actual number of which depends on performance and ranges from 0% to 200% of the 10,598 shares subject to the award at the target level of performance, which will vest on December 20, 2025. The actual number of net after-tax shares to be received will vary based on the market price of our common stock at the time of settlement.
- (9) Sales under this arrangement will not begin until January 9, 2026, following expiration of Mr. Rothenstein's existing Rule 10b5-1 trading arrangement.
- (10) Sales under this arrangement will not begin until January 5, 2026, following expiration of Mr. Smith's existing Rule 10b5-1 trading arrangement.
- (11) The aggregate number of shares of common stock to be sold pursuant to Mr. Smith's arrangement is up to (i) 67,937 shares of common stock, plus (ii) 100% of the net after-tax shares of common stock to be received as a result of the vesting of (a) performance stock units that have not yet been earned, the actual number of which depends on performance and ranges from 0% to 200% of the 51,055 shares subject to the award at the target level of performance, half of which will vest on December 20, 2025, and (b) market stock units that have not yet been earned, the actual number of which depends on performance and ranges from 0% to 200% of the 58,291 shares subject to the award at the target level of performance, which will vest on December 20, 2025.

***Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspection***

Not applicable.

## **PART III**

### ***Item 10. Directors, Executive Officers and Corporate Governance***

Information relating to our executive officers is set forth in Part I of this annual report under the caption “Item 1. Business—Information About Our Executive Officers.”

The additional information required by this item concerning our directors, compliance with Section 16(a) of the Exchange Act, our Audit Committee, and our insider trading policies is incorporated herein by reference from the information contained under the captions “Information regarding nominees and continuing directors,” “Delinquent Section 16(a) Reports,” “Composition and meetings of the Board of Directors and its Committees—Audit Committee”, and “Principles of Corporate Governance, Bylaws, and other governance documents—Insider Trading Policy,” respectively, in our definitive proxy statement with respect to our 2026 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year covered by this annual report.

As part of our system of corporate governance, our Board of Directors has adopted a code of ethics that is specifically applicable to our chief executive officer and senior financial officers. This Code of Ethics for Senior Financial Officers, as well as our Code of Business Conduct and Ethics, applicable to all directors, officers and employees, are available on the “Corporate Governance” page of our website at [www.ciena.com](http://www.ciena.com). We intend to satisfy any disclosure requirement under Item 5.05 of Form 8-K regarding an amendment to, or waiver from, a provision of the Code of Ethics for Senior Financial Officers by posting such information on our website at the address above.

### ***Item 11. Executive Compensation***

The information required by this Item is incorporated herein by reference from the information contained under the captions “Compensation Discussion and Analysis”, “Executive Compensation Tables,” “Potential payments upon termination or change in control,” “CEO pay ratio disclosure,” “Director Compensation,” “Compensation Committee interlocks and insider participation,” and “Compensation Committee Report” in our definitive proxy statement with respect to our 2026 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year covered by this annual report.

### ***Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

The information required by this Item is incorporated herein by reference from the information contained under the captions “Equity compensation plan information” and “Ownership of securities” in our definitive proxy statement with respect to our 2026 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year covered by this annual report.

### ***Item 13. Certain Relationships and Related Transactions, and Director Independence***

The information required by this Item is incorporated herein by reference from the information contained under the captions “Related person transactions” and “Corporate governance and the Board of Directors – Independent directors” in our definitive proxy statement with respect to our 2026 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year covered by this annual report.

### ***Item 14. Principal Accountant Fees and Services***

The information required by this Item is incorporated herein by reference from the information contained under the caption “Relationship with independent registered public accounting firm” in our definitive proxy statement with respect to our 2026 Annual Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year covered by this annual report.

## **PART IV**

### ***Item 15. Exhibits and Financial Statement Schedules***

- (a)
  - 1. The information required by this item is included in Item 8 of Part II of this annual report.
  - 2. The information required by this item is included in Item 8 of Part II of this annual report.
  - 3. Exhibits: See Index to Exhibits, which is incorporated by reference in this Item. The Exhibits listed in the accompanying Index to Exhibits are filed herewith or incorporated by reference as part of this annual report.
- (b) Exhibits. See Index to Exhibits, which is incorporated by reference in this Item. The Exhibits listed in the accompanying Index to Exhibits are filed herewith or incorporated by reference as part of this annual report.
- (c) Not applicable.

### ***Item 16. Form 10-K Summary***

None.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the 12th day of December 2025.

Ciena Corporation

By: /s/ Gary B. Smith

Gary B. Smith  
President, Chief Executive Officer and Director

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

Signatures	Title	Date
<u>/s/ Gary B. Smith</u> Gary B. Smith (Principal Executive Officer)	President, Chief Executive Officer and Director	December 12, 2025
<u>/s/ Marc D. Graff</u> Marc D. Graff (Principal Financial Officer and Principal Accounting Officer)	Sr. Vice President, Finance and Chief Financial Officer	December 12, 2025
<u>/s/ Hassan M. Ahmed, Ph.D.</u> Hassan M. Ahmed, Ph.D.	Director	December 12, 2025
<u>/s/ Bruce L. Claflin</u> Bruce L. Claflin	Director	December 12, 2025
<u>/s/ Lawton W. Fitt</u> Lawton W. Fitt	Chair of the Board of Directors	December 12, 2025
<u>/s/ Patrick T. Gallagher</u> Patrick T. Gallagher	Director	December 12, 2025
<u>/s/ Devinder Kumar</u> Devinder Kumar	Director	December 12, 2025
<u>/s/ T. Michael Nevens</u> T. Michael Nevens	Director	December 12, 2025
<u>/s/ Joanne B. Olsen</u> Joanne B. Olsen	Director	December 12, 2025
<u>/s/ Mary G. Puma</u> Mary G. Puma	Director	December 12, 2025

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# Shareholder Information

## Corporate Headquarters

Ciena Corporation  
7035 Ridge Road  
Hanover, MD 21076  
Telephone: (800) 921 1144  
or (410) 694 5700  
ciena.com

## Virtual Annual Meeting

Ciena's annual meeting of shareholders will be held at 3:00 p.m. (Eastern) on Thursday, March 26, 2026. Please visit [www.virtualshareholdermeeting.com/CIEN2026](http://www.virtualshareholdermeeting.com/CIEN2026) at least 10 minutes prior to the start time.

## Independent Registered Public Accounting Firm

PricewaterhouseCoopers LLP

## Transfer Agent

Computershare Trust Company, N.A.  
P.O. Box 43078  
Providence, RI 02940-3078

## Stockholder Inquiries

(781) 575 2879  
[Computershare.com](http://Computershare.com)

## Common Stock Market Data

NYSE: CIEN

## Investor Relations

For additional information, contact:

Investor Relations  
Ciena Corporation  
7035 Ridge Road  
Hanover, MD 21076  
Telephone: (877) 243 6273

Additional information is available on Ciena's website at [investor.ciena.com](http://investor.ciena.com)

## Notes to Investors

The Annual Report contains certain forward-looking statements regarding future events or results that involve risks and uncertainties. These statements are based on current expectations, forecasts, assumptions and other information available to Ciena as of the date hereof. Forward-looking statements include Ciena's long-term financial targets, prospective financial results, return of capital plans, business strategies, expectations about its addressable markets and market share, and business outlook for future periods, as well as statements regarding Ciena's expectations, beliefs, intentions or strategies regarding the future. Often, these can be identified by forward-looking words such as "target", "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "should", "will", "would", "plan", "predict", "potential", "project", and "continue", or similar words. Ciena's actual results, performance or events may differ materially from these forward-looking statements made or implied due to a number of risks, and uncertainties relating to Ciena's business, including: the effect of broader economic and market conditions on our business and that of our customers, including their spending; the development and use of artificial intelligence and its impact on overall networking technology spending; our ability to execute our business and growth strategies; supply chain constraints or disruptions including increased costs and lead times; the introduction of new technologies by us or our competitors; the timing and size of customer orders, their delivery dates and our ability to recognize revenue relating to such sales; the level of competitive pressure we encounter; the product, customer and geographic mix of sales within the period; changes in foreign currency exchange rates; factors beyond our control such as natural disasters, climate change, acts of war or terrorism, geopolitical tensions or events, and public health emergencies, epidemics, or pandemics; changes in tax or trade regulations, including the imposition of tariffs, duties or efforts to withdraw from or materially modify international trade agreements; cyberattacks, data breaches or other security incidents involving our enterprise network environment or our products; regulatory changes, litigation involving our intellectual property or government investigations and the other risk factors disclosed in Ciena's Annual Report and Form 10-K combined herein. All information, statements, and projections in the Annual Report speak only as of the date of the Annual Report. Ciena assumes no obligation to revise or update any forward-looking or other information included in this Annual Report, whether as a result of new information, future events, or otherwise. This document also includes certain adjusted or non-GAAP measures of Ciena's results of operations. These measures are not intended to be a substitute for financial information presented in accordance with GAAP. A reconciliation of these non-GAAP measures to Ciena's GAAP results are included in the press release for the event period available on Ciena.com.



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